

October 14, 2015

Contract Number – 14-012  
Letter Number – 0013

Nikeisha Thomas  
Maintenance of Way Project Manager  
South Florida Regional Transportation Authority (SFRTA)  
800 N.W. 33<sup>rd</sup> Street  
Pompano Beach, FL 33064

**Subject: Grade Crossing Upgrade 628279Y-Taft St**

Price includes the material, mobilization, equipment, and labor that will be required to complete this work.

**Scope of Work:**

- Provide traffic control
- Remove and dispose of existing crossing material
- Remove and dispose of/recycle asphalt around crossings
- Remove and dispose of existing concrete ties
- Remove and dispose of existing timber ties
- Install 320 TF of 136lb rail and 10' Timber ties through crossing
- Surface tracks
- Install precast concrete crossing panels
- Install asphalt
- Relocate entry and exit pedestrian gates for eastbound traffic 13.5' south
- Relocate eastbound entry and exit gates to original pedestrian gate locations
- Relocate Signal House



Niles Blaize  
General Manager

cc. Paul Marshall



## Estimated Cost for Extra Work #013

Lane Widening Taft St X-ING 628279Y



Extra Work	013
Name	Lane Widening Taft St X-ING 628279Y
Date	10/9/2015

Estimator Name	Brian Goss
Estimator E-mail	<a href="mailto:marcus.goss@transdev.com">marcus.goss@transdev.com</a>
Estimator Phone	(770) 480 3120

### 1. Scope of Work

Mobilize equipment and material to Jobsite
Provide traffic control
Remove and dispose of existing crossing material
Remove and dispose of/recycle asphalt around crossings
Remove and dispose of existing concrete ties
Remove and dispose of existing timber ties
Install 320 TF of 136lb rail and 10' Timber ties through crossing
Surface track
Install precast concrete crossing panels
Install asphalt
Relocate entry and exit ped gates for eastbound traffic 13.5' south
Relocate eastbound entry and exit gates to original ped gate locations
Relocate Signal House

**Total Cost:** \$ 420,723.43



# Estimated Cost for Extra Work #013

Lane Widening Taft St X-ING 628279Y



## 2. Cost:

### A. Management

#### I. Labor

Position	Work Hours	FBLC Hourly Rate	Labor Bid Total
Facility Manager	-	46.78	-
Office Manager	-	41.30	-
Materials Manager	-	70.48	-
RMIS Technician	-	30.36	-
Safety Manager	-	83.31	-
General Manager	-	115.10	-
Roadmaster	-	65.51	-
Signal Manager	20.00	65.51	1,310.14
Sr. Manager Comm. & Sig.	-	94.01	-
Signal Manager	-	63.11	-
Communications Manager	-	63.11	-
Back Desk Manager	-	57.72	-
Project Manager	75.00	94.01	7,050.75
Management Labor Total			8,460.89

#### II. Vehicle

Description	Hours	Equip. Rate	Equip. Bid Total
Pick-up F150	95.00	16.80	1,596.00
SUV	-	13.23	-
	-	0.00	-
	-	0.00	-
Management Equipment Total			1,596.00



## Estimated Cost for Extra Work #013

Lane Widening Taft St X-ING 628279Y



### B. Track Costs

#### I. Labor

Position	WK HRS RE	WK HRS OT	HRLY RATE RE	HRLY RATE OT	RE TOTAL COST	OT TOTAL COST	TOTAL	
RR Track Welder Helper		30.00	44.32	59.18	-	1,775.40	1,775.40	
Tamper Operator		30.00	52.83	71.96	-	2,158.80	2,158.80	
Flagman			41.45	54.88	-	0.00	-	
Track Inspector		8.00	51.41	70.24	-	561.92	561.92	
RR Equipment Operator II	60.00	216.00	48.56	65.96	2,913.60	14,247.36	17,160.96	
RR Equipment Operator I		-	47.40	64.22	-	0.00	-	
Track Laborer/Trackman	120.00	264.00	43.35	58.16	5,202.00	15,354.24	20,556.24	
RR Welder		30.00	48.50	65.87	-	1,976.10	1,976.10	
Track Foreman	30.00	66.00	51.41	70.24	1,542.30	4,635.84	6,178.14	
Surfacing Foreman		30.00	51.41	70.24	-	2,107.20	2,107.20	
<b>Track Labor Total</b>							<b>52,474.76</b>	

#### II. Equipment

Description	Hours	Equip. Rate	Equip. Bid Total
F350 Hi-rail	30.00	26.20	786.00
Prentice	108.00	78.81	8,511.48
Backhoe	108.00	49.24	5,317.92
Loader 966 CAT		97.27	-
Speed swing		57.06	-
Swivel Dump Hi-Rail	24.00	82.85	1,988.40
Welding Van	30.00	84.91	2,547.30
Light tower	48.00	10.16	487.68
Pup tamper	-	145.28	-
Air Compressor	-	8.71	-
Hi-Rail crew cab		26.20	-
Tamper 6700	30.00	240.90	7,227.00
Dynamic Stabilizer	30.00	163.33	4,900.00
Regulator	30.00	123.20	3,696.00
Hi-Rail Section truck	84.00	69.43	5,832.12
Gradall		64.35	-
Tilt trailer		8.00	-
Dump truck	24.00	58.64	1,407.36
F-150	96.00	16.80	1,612.80
<b>Track Equipment Total</b>			<b>48,318.05</b>

#### III. Materials

Type	Qty.	Measure	Rate	Freight	Cost
8'125ft 136lb Omega Crossing panels	160.00	TF	182.00	8,550.00	37,670.00
7' x 9' x 8'-6" ft Wood Ties	50.00	ea	74.00		3,700.00
7' X 9' x10' ft Wood Ties	198.00	ea	90.00	2,000.00	19,820.00
6" Pandrol Plate	396.00	ea	16.76	500.00	7,136.96
Galvanized Pandrol E-Clip	792.00	ea	3.73	500.00	3,454.16
15/16" X 6" Screw Spike	1,584.00	ea	1.63	500.00	3,081.92
6" Perforated PVC Pipe Schedule 80	150.00	LF	16.50		2,475.00
136# Rail Anchors	792.00	ea	2.15	500.00	2,202.80
115# Rail Anchors	480.00	ea	2.15	500.00	1,532.00
Track Ballast No.4	320.00	ton	47.50		15,200.00
136lb Rail 80FT Standard	640.00	ea	26.84	2,000.00	19,177.60
136lb Welding Kits Boutet	16.00	ea	128.50	300.00	2,356.00
39' Rail Plug 136#	-	ea	1,485.00		-
Cut Spikes	4.00	keg	95.00	285.00	665.00
Transition Rails 115# to 136 #	4.00	ea	1,145.00		4,580.00
Tie Plates 115#	100.00	ea	11.04		1,104.00
<b>Track Materials Total</b>					<b>124,155.44</b>



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Lane Widening Taft St X-ING 628279Y



### C. Signal

#### I. Labor

Position	WK HRS RE	WK HRS OT	HRLY RATE RE	HRLY RATE OT	RE TOTAL COST	OT TOTAL COST	TOTAL
Signal Foreman		100.00	52.59	72.01	-	7,201.00	7,201.00
Signal Maintainer		200.00	52.59	72.01	-	14,402.00	14,402.00
Signal Inspector/Comm Tech		200.00	63.80	88.82	-	17,764.00	17,764.00
Signalman			52.59	72.01	-	0.00	-
Back Desk Assistant			51.11	57.19	-	0.00	-
					-	0.00	-
<b>Signal Labor Total</b>							<b>32,166.00</b>

#### II. Equipment

Description	Hours	Equip. Rate	Equip. Bid Total
Signal truck	200.00	17.83	3,566.00
Signal Hi-Rail vehicle	-	20.96	-
Hi-Rail boom truck	40.00	84.92	3,396.80
Bucket Truck		40.11	-
F-150	300.00	16.80	5,040.00
Backhoe	40.00	49.24	1,969.60
<b>Signal Equipment Total</b>			<b>13,972.40</b>

#### III. Materials

Type	Qty.	Measure	Rate	Freight	Cost
LED-One Way Tree	2.00	Ea	1,667.00	500.00	3,834.00
LED-Two Way Tree	2.00	Ea	3,123.00		6,246.00
Wind Guards	2.00	Ea	343.00		686.00
18' Gate arm	2.00	Ea	1,574.00		3,148.00
28' Gate arm w/ led	2.00	Ea	1,908.00		3,816.00
200' 19 conductor composite cable	1.00	LS	1,742.00	500.00	2,242.00
X Bucs	2.00	Ea	227.00		454.00
2 Track Sign	2.00	Ea	282.00		564.00
Gate Saver	2.00	Ea	3,250.00		6,500.00
Electronic Bell	2.00	Ea	489.00		978.00
<b>Signal Materials Total</b>					<b>28,468.00</b>



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## D. Facility

### I. Labor

Position	WK HRS RE	WK HRS OT	HRLY RATE RE	HRLY RATE OT	RE TOTAL COST	OT TOTAL COST	TOTAL
Bridge Foreman	-	-	46.70	62.75	-	0.00	-
Bridge Tender	-	-	45.38	61.20	-	0.00	-
Bridge Laborer	-	-	42.40	56.31	-	0.00	-
Janitor	-	-	35.76	46.34	-	0.00	-
Carpenter	-	-	39.17	51.46	-	0.00	-
Electrician	-	-	42.59	56.59	-	0.00	-
Painter	-	-	35.76	46.34	-	0.00	-
	-	-	-	-	-	0.00	-
<b>Facility Labor Total</b>							-

### II. Equipment

Description	Hours	Equip. Rate	Equip. Bid Total
Utility Van		15.00	-
Transit Van	-	55.00	-
Paint Sprayer	-	14.00	-
<b>Facility Equipment Total</b>			-

### III. Materials

Type	Qty.	Measure	Rate	Freight	Cost
					-
					-
					-
					-
					-
					-
					-
					-
					-
<b>Facility Materials Total</b>					-



## Estimated Cost for Extra Work #013

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### E. Sub-Contractors

Name	Description	Price Per	Unit	Unit Price	Sub. Bid Total
BIG D	Asphalt Paving	80.00	Ton	200.00	16,000.00
	Crossing Material Disposal	1.00	Ea	1,151.00	1,151.00
BIG D	Lane Striping	1.00	LS	2,000.00	2,000.00
FHP	Protection for Road Closing	108.00	MHR	45.00	4,860.00
FHP	Admin. Fees	108.00	HR	3.00	324.00
RWP	Flagging	5,720.00	LS	4.00	22,880.00
Acme Barricades	Road Closure	1.00	LS	3,800.00	3,800.00
Sub-Contractors Total					51,015.00

### F. Mobilization & Demobilization

Type	Detail	Bid Total
Trucking	Move 80Ft Rails to Jobs site	1,225.00
Mobe/Demobe Total		1,225.00

### G. Miscellaneous

Description	Cost	
Weld Testing	1,200.00	
Scrap Tie Disposal	850.00	
Concrete Saw Rental	355.00	
Tie Boring Bits	200.00	
Rail Saw Blades	200.00	
Front End Loader Rental	2,530.00	
350 Trackhoe Rental x 2	7,200.00	
Miscellaneous Total		12,535.00

### 3. Summary

Type	Cost	
Total Labor	93,001.65	
Total Equipment	59,882.46	
Total Materials	152,623.44	
Total Mobilization	1,225.00	
Total Miscellaneous	12,535.00	
Subtotal		319,267.55
15% Markup		47,890.13
Total		\$ 367,157.68

Sub Contractor Total	51,015.00
5% Markup	2,550.75
Total	53,565.75
Grand Total	420,723.43

# ACME BARRICADES.

3400 BURRIS ROAD  
DAVIE, FL. 33314  
954-321-8205 Fax 954-791-0921

# QUOTE

Quote No:  
DATE : 10/7/15

ATTENTION : Brian Goss

SALEPERSON	DELIVERY	F.O.B. POINT	TERMS
TOM BRADY			
QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Lump sum MOT quote for the road closure at Taft Street between N. 30 Rd and Okomo Drive. Closed from Friday/Sat at 12am until Monday morning at 6am. Price includes labor for set-up and pick-up, specialty signs, and rental of devices.  If closure need to remain until Tuesday at 6am, an extra rental charge of \$400 will apply.	\$3,800.00	\$3,800.00
SUBTOTAL			
% SALES TAX			
SHIPPING & HANDLING			

**Notes \ Special Conditions:**

10/12/2015

10002 PRINCESS PALM  
 SUITE 104  
 TAMPA FL 33619  
 TEL:813-627-9400 FAX:813-246-4705

QUOTATION PREPARED FOR:  
 VTMI, INC  
 ATTN: BRIAN GOSS  
 PHONE: 770-480-3120 CELL

CUSTOMER  
 REFERENCE: GENESEE & WYONING RR

OKONITE REFERENCE:47-50453-000

ITEM	QUANTITY	DESCRIPTION	NET	SHIP	PRICE
			WEIGHT	WEIGHT	1000 FT
			1000 FT		1000 FT

PRICES QUOTED ARE SUBJECT TO METALS ESCALATION, DE-ESCALATION  
 IN ACCORDANCE WITH ITEM EXPIRATION DATE.

001	200'	19/C COMP - 6/C #6 SOLID COPPER - 094 OKONITE EPR & 13/C #14 SOLID COPPER - 078 OKONITE EPR - MTHD 6/4 CC - CABLED - FILL - CUSHION TAPE - 007 COPPER ALLOY TAPE - 094 OKOLENE PE - SEQ PRINT - 600V	1702		\$8037
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EXPIRES  
 12/31/15

METAL WEIGHT LBS PER 1000 FT:  
 COPPER 811

METAL BASE:(SEE BASIS IN ESCALATION SECTION)  
 COPPER 2.418500

SPECIAL MANUFACTURED ITEM

APPROX O.D. INCHES 1.687

OKONITE PRODUCT CODE: 206-11-6283  
 CATALOG SECTION 7 SHEET 001

REELS:  
 1 @ 200

AVAILABILITY: STOCK SUBJECT TO PRIOR SALE

FOR AUTHORIZED STOCK ITEMS ONLY, REEL AND CUT CHARGES  
 WILL APPLY FOR LENGTHS 500 FEET OR LESS.

 **THE OKONITE COMPANY**  
QUALITY CABLES SINCE 1878

F.O.B. SHIPPING POINT

TERMS: NET 30 DAYS

LENGTH TOLERANCE: MINIMUM -03% MAXIMUM +03%  
PRICES QUOTED HEREIN DO NOT PERMIT EXACT LENGTHS  
OR REDUCED TOLERANCES, UNLESS SPECIFICALLY NOTED.

\*\*\*\*\*  
\* ATTACHED FILE ENTITLED \* THE OKONITE COMPANY  
\* OKONITE-TERMS-AND-CONDITIONS.PDF, \*  
\* FORM PART OF THIS QUOTATION. \* BY MARK FAZIO  
\*\*\*\*\*

=====

ON SHIPMENTS 5,000 LBS. AND OVER, ORDINARY FREIGHT ALLOWED TO  
DESTINATION (NEAREST FREIGHT STATION OR COMMON CARRIER DELIVERY  
POINT) TO AND WITHIN ALL STATES EXCEPT ALASKA AND HAWAII.  
SHIPMENTS TO THESE TWO STATES ARE FREIGHT ALLOWED TO PORT OF  
EMBARKATION. ON SHIPMENTS OF LESS THAN 5,000 LBS. - NO FREIGHT  
IS ALLOWED.

ESCALATION:  
PRICES QUOTED HEREIN ARE THOSE IN EFFECT TODAY, AND ARE PREDICATED  
ON IMMEDIATE RELEASE FOR MANUFACTURE AND SHIPMENT AS SOON AS COMP-  
LETED. THESE PRICES SHALL BE ADJUSTED FOR CHANGES IN THE PRICE OF  
METALS (COPPER, STEEL, LEAD, ALUMINUM), WHICH MAY OCCUR BETWEEN THE  
DATE OF QUOTATION AND THE DATES SHIPMENTS ARE MADE.  
ALL SUCH ADJUSTMENTS WILL BE MADE AGAINST THE NET PRICE AFTER ALL  
DISCOUNTS AND WILL BE CALCULATED USING METAL WEIGHTS QUOTED HEREIN.  
ORDERS RECEIVED WITHOUT CUTTING LENGTHS OR FOR SUBSEQUENT RELEASE,  
SHALL BE BILLED AT PRICE IN EFFECT ON THE DAY RELEASE IS RECEIVED  
AND SHALL BE ADJUSTED THEREAFTER FOR CHANGES IN THE PRICE OF METALS  
(COPPER, STEEL, LEAD, ALUMINUM), WHICH MAY OCCUR BETWEEN THE DATE  
OF RELEASE AND THE DATES SHIPMENTS ARE MADE.

BASIS:  
COPPER: COMEX PER NY TIMES/WALL STREET JOURNAL, CURRENT MONTH  
SETTLE PRICE, PREVIOUS DAY CLOSING.  
ALUMINUM: METALS WEEK - INGOT.  
LEAD: LONDON METALS EXCHANGE (LME) SETTLE PRICE.  
STEEL: AMERICAN METALS MARKET - COLD ROLLED SHEET CLASS 1.

RETURNABLE REEL CHARGES MAY APPLY AS APPLICABLE.

(END OF QUOTATION)



# Terms and Conditions of Sale

## 1. ACCEPTANCE

This document is not an expression of acceptance or confirmation of any terms or conditions contained in Purchaser's request for quotation or similar document. Seller's offer set forth herein to supply products to Purchaser is conditioned upon Purchaser's assent to all of the terms and conditions contained herein. Purchaser's assent shall be deemed to have been given in any one or more of the following ways: (i) the submission by Purchaser of a purchase order with respect to any one or more of the products enumerated herein notwithstanding the inclusion of additional or inconsistent terms thereon all of which are hereby rejected; (ii) the submission by Purchaser to Seller of any instructions relating to the products; (iii) acceptance by Purchaser of the products; (iv) any other conduct by Purchaser consistent with the existence of an agreement whereby Seller is to supply products on the terms and conditions stated herein.

## 2. QUANTITIES

The prices, deliveries and reels listed in this quotation are based on the quantities indicated. If the quantities ordered, or released for production, or the number of reels required, differ from those listed, we reserve the right to revise our quotation accordingly.

## 3. LENGTHS

If lengths longer than those quoted, or exact lengths, with no tolerance are ordered, price revision may be required.

## 4. ACCEPTANCE PERIOD

Prices quoted herein unless otherwise specified must be accepted within 30 days. After 30 days, or in the event of a Declaration of War or a National Emergency, prices are immediately subject to renegotiation.

## 5. SALES AND SIMILAR TAXES

These prices do not include sales, use, excise or similar taxes, consequently, in addition to the prices specified herein, the amount of any present or future sales, use, excise or other similar tax applicable to the sales of the products hereunder shall be paid by the Purchaser.

## 6. FACTORY ACKNOWLEDGMENT

All orders are subject to written acceptance at our factory. Once an order is accepted by Seller, and in production, changes or cancellations may be subject to a charge for the work performed.

## 7. RISK OF LOSS

Products shipped at Purchaser's risk where terms are F.O.B. shipping point - not insured unless so ordered.

## 8. INSPECTION and SHIPPING RELEASE

(Except Paper Power Cable) If this quotation results in an order which is released by the Purchaser for processing, the Purchaser agrees to inspect and/or release the products for shipment within thirty (30) days after receipt of notification from Seller that processing of products has been completed. If the Purchaser does not release the products for shipment within said (30) thirty days, Seller reserves the right to invoice the Purchaser for the products. Seller further reserves the right to invoice the Purchaser and additional charge for storage at 1% of the selling price per month effective thirty (30) days after notifying the Purchaser that processing has been completed.

## 9. DELAY

Seller shall not be liable for any delay in performance or in the delivery or shipment of products hereunder or for any damages suffered by Purchaser by reason of such delay, when such delay is directly or indirectly, caused by or in any manner arises from fires, floods, accidents, riots, mobilizations, war, rebellions, revolutions, blockades, hostilities, governmental regulations, requirements, restrictions or interference, embargoes, strikes, lockouts, differences with workmen or other industrial disturbances, inadequate transportation facilities or other difficulties, shortages of labor, fuel, material supplies or power, or any other cause or causes (whether or not similar in nature to any of those herein before specified) beyond Seller's control. This order shall be deemed to be suspended so long as any such causes prevent or delay the execution. Seller agreeing to make and Purchaser to accept deliveries whenever such causes have been remedied. Seller's delivery date is its best estimate and Seller shall endeavor to deliver by such date, however, such date shall not limit or commit Seller to deliver by such date.

## 10. REELS

Non-returnable type reels are used whenever possible. When cable must be shipped on returnable type reels, they are not included in price of cable, but are charged separately and shall be paid at the amount charged, net thirty (30) days, without discount. If such reels are returned to the point of origin or other specified location in good condition, freight collect, a percentage of the deposit will be refunded according to the terms below:

Time from Date of Invoice	Percent of Refund
0 - 1 years	100%
1 - 2 years	75%
Over 2 years	Contact Okonite to arrange partial refund.

The toll free number to call for reel return instructions is (800) 631-7188. Any such reels requiring repairs will be accepted at the option of Seller, in which case a reasonable charge for repair will be deducted from the amount of the refund. No credit will be allowed for return of wood lagging.

## 11. WARRANTY AND LIMITATION OF LIABILITY

**(a) WARRANTIES:** Seller hereby extends the following warranties, subject in each case to the remedy and limitations set forth respectively in subparagraphs (b) and (c) below:

### (i) For Paper Power Cable Only

All of Seller's paper power cable is manufactured and tested in accordance with the A.E.I.C. Impregnated Paper Insulated Cable Specifications in effect at the date hereof.

Seller agrees to replace (supply new cable) for (1) any length of cable found defective in material or workmanship during the installation of the cable or (2) any length of cable failing during normal and proper use within one year of the date of placing in service which shows defects in materials or workmanship, provided in each case that immediate written notice of such failure is given to the manufacturer and that he is given all reasonable opportunity to inspect such failure.

The date of placing in service is to be interpreted as the date on which operating voltage was first applied, but in no case shall it be later than six months after the shipment of the cable from the factory or, if shipment is delayed at the request of the purchaser, not later than six months after completion and preparation for shipment.

### (ii) For Submarine Cable Only

Owing to the hazards attending the installation and operation of submarine cable. Seller's warranty shall terminate when the cable has successfully met the factory tests prescribed by the specifications under which the cable was manufactured.

### (iii) All Other Products

Seller warrants that any products of its own manufacture will be free from defect in materials or workmanship for a two year period commencing with the date of shipment to the Purchaser.

**(b) REMEDY:** Seller will replace any products of its own manufacture which fail to meet the applicable warranty set forth in subparagraphs (a) above. All products which have been replaced by Seller shall become the property of Seller and shall be made available by Purchaser at Purchaser's site.

**(c) LIMITATION OF LIABILITY:** Except as set forth in subparagraphs (a) and (b). NO OTHER WARRANTY OR REMEDY, EXPRESSED OR IMPLIED (INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY OR FITNESS) SHALL EXIST IN CONNECTION WITH THE DESIGN, MANUFACTURE, SALE OR USE OF ANY OF THE PRODUCTS DESCRIBED HEREIN. IN ADDITION, SELLER'S WARRANTY DOES NOT COVER AND SELLER SHALL HAVE NO LIABILITY WITH RESPECT TO: (i) Matters not reported to Seller in writing within two years of the date of their shipment by Seller to Purchaser, (ii) Failure or damage due to misapplication, abuse, improper installation, corrosive matter or abnormal conditions of use, (iii) Products which have been altered in any way after leaving Seller's plant, (iv) The fitness of the products sold for the purpose or use intended by Purchaser, (v) Products damaged in shipment or otherwise damaged through no fault of Seller, (vi) Expenses incurred by Purchaser for installation of products prior to discovery of the alleged defect or expenses incurred in an attempt to correct the same, (vii) Expenses incurred by Purchaser for removal of non-conforming products and/or expenses for the installation of replacement products, (viii) Products which are not of Seller's manufacture but Seller will assign to Purchaser any warranties extended by the manufacturer in question, (ix) Commercial loss of any kind including loss of use of Purchaser's facility, interruption, loss of time, inconvenience, liabilities of Purchaser to its customers or other third parties and all other direct or indirect consequential damage, loss, cost or expense, (x) Products which Seller is not afforded a reasonable opportunity to inspect and test after Seller has received notice of alleged defects. (xi) Failure or damage which can not conclusively be proven to have proximately and solely resulted from defect in materials or workmanship.

## 12. RETURNS

No returns of products accepted unless previously authorized in writing.

## 13. DEFINITIONS

"Seller" shall refer to The Okonite Company; "Purchaser" shall refer to the person indicated on the face of this form in the space entitled "Quotation Prepared For".

## 14. UNPAID INVOICES

Seller may refuse to ship any products contemplated herein if Purchaser is delinquent in the payment of any invoices or other indebtedness owing to Seller. A service charge of 1 1/2% per month (18% per annum) will be imposed by Seller on all past due invoices.

## 15. ESCALATION

Prices quoted herein are those in effect today, and are predicated on immediate release for manufacture and shipment as soon as completed. Unless otherwise noted, these prices shall be adjusted only for changes in the price of metals (copper, steel, lead or aluminum), which may occur between the date of quotation and the dates shipments are made.

## Terms and Conditions of Sale

### Cutting Charges

On requested lengths of stock cables deviating from our standard reel lengths, the following cutting charges apply on each cut length of 500' or less.

#### Net Per Cut and Not Per 1000 Feet

Cable Diameter	Cutting Charge
1.25" and smaller	\$25.00
1.26" to 2.5" inclusive	\$35.00
larger than 2.5"	\$40.00

Cutting charges apply in addition to paralleling when applicable.

### Reel Charges

On requested lengths of stock cables of 500 feet or less, an additional reel charge applies. Contact your local Okonite Sales Representative to determine appropriate reel size and applicable charge. See Section 1: Sheet 5 for current reel prices.

### Paralleling Charges

Where multiple lengths are required to be paralleled on reels the following net prices per reel apply:

**Paper Power Cable** — \$25.00 per reel of paralleled cable.

**All Other Products** — Net price per reel as shown in following table:

Size	2 Condr.	3 Condr.	4 Condr.
Up to No. 2 inclusive	\$58.00	\$73.00	\$94.00
#1 AWG through 250 MCM	\$61.00	\$79.00	\$118.00
350 MCM through 500 MCM	\$75.00	\$101.00	\$151.00
600 MCM through 1000 MCM	\$82.00	\$115.00	\$179.00

### Pulling Eyes or Bolts

These are supplied attached to cable lengths at prices shown below. These materials become property of Purchaser.

#### All Rubber, Plastic and Paper Insulated Cables

Single Eyes — On Single cables or each conductor of a triplexed cable:

Size	Per Each
1/0 AWG through 4/0 AWG	\$130.00
250 MCM through 1000 MCM	\$210.00
Over 1000 MCM	\$310.00

Common Eyes — On 3 conductor or Triplexed Cables

Size	Per Each
#2 AWG through 4/0 AWG	\$280.00
250 MCM through 500 MCM	\$430.00
600 MCM through 1000 MCM	\$530.00

#### Wire Armored Cables (Vertical Riser, Submarine)

A Pulling Loop formed from the Armor Wires @ \$300.00 each net