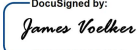





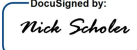
## Proposal Evaluation

### Ag Tractors with Related Attachments, Accessories, and Supplies RFP #082923

Possible Points		AGCO Corporation	Chaves Brothers Management, LLC	CLAAS of America, Inc.	CNH Industrial America LLC	Deere & Company	Kubota Tractor Corporation	Salford Group, Inc.	Solectrac Inc.	STEC EQUIPMENT INC.	Yanmar America Corporation
		<b>Conformance to RFP Requirements</b>	<b>50</b>	43	34	35	44	42	41		41
<b>Pricing</b>	<b>400</b>	321	182	154	330	331	310		319	283	325
<b>Financial Viability and Marketplace Success</b>	<b>75</b>	62	48	54	66	63	64		54	52	55
<b>Ability to Sell and Deliver Service</b>	<b>100</b>	83	58	73	91	86	84		76	64	76
<b>Marketing Plan</b>	<b>50</b>	39	32	41	42	42	41		41	41	39
<b>Value Added Attributes</b>	<b>75</b>	55	49	58	64	65	61		60	48	54
<b>Warranty</b>	<b>50</b>	41	31	36	43	39	41		41	39	41
<b>Depth and Breadth of Offered Equipment, Products, or Services</b>	<b>200</b>	169	129	151	180	181	160		138	149	134
<b>Total Points</b>	<b>1,000</b>	813	563	602	860	849	802		770	713	761
<b>Rank Order</b>		<b>3</b>	<b>9</b>	<b>8</b>	<b>1</b>	<b>2</b>	<b>4</b>		<b>5</b>	<b>7</b>	<b>6</b>

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 James Voelker, CPCM, CFCM, Procurement Supervisor

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 Greg Grunig M.S., Procurement Lead Analyst

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 Nick Scholer, Procurement Analyst

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 Craig West, Procurement Analyst