



PYROTECNICOTM
VITALE FAMILY FIREWORKS * 1889

City of Hollywood
RFP NO.: 2024-005
Fireworks Display Services

Proposal Prepared by: Darren Cunningham
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800.854.4705 • WWW.PYROTECNICO.COM

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Mike Wharton
Parks & Cultural Affairs Administrator
City of Hollywood
Hollywood, FL 33020

March 18, 2024

RFP NO. 165-24-GJ Offshore Fireworks Display

I would like to thank you for the opportunity to provide you with a proposal for the City of Hollywood FL. Independence Day Fireworks Displays. Pyrotecnico defines its purpose as to create “Ooh’s and Aah’s.” This is done through tireless dedication, a passion for the industry, and insuring that safety is our top priority.

Lead by a strong upper management team consisting of a family business owner and president who is 4th generation, an EVP with over 25 years’ experience, a creative director who is also family, and four sales managers focused on customer service, Pyrotecnico is dedicated to delivering only the best productions to the City of Hollywood.

Included in our proposal you will find a list of names of those employees that will work in some way on this show, whether it’s on show site or behind the scenes. Pyrotecnico employs thousands of technicians and produces approximately 3,000 shows annually. Please note that all technicians are approved by the ATF and have passed Pyrotecnico’s certification course, which all technicians are required to attend annually.

We understand your request, needs and present this proposal to you for your review. Thank you again for this opportunity to work with the City of Hollywood.

Respectfully,

Darren Cunningham

Senior Account Manager - Florida
Pyrotecnico Fireworks, Inc.
561.589.9890
dcunningham@pyrotecnico.com



Previous Performance/Experience



Pyrotecnico is a turn-key fireworks, laser, and special effects company. A recognized industry leader, we consistently strive to raise the bar with every production using the most innovative technology available. Large-scale, multi-media show integration is our specialty and we push the edge of the entertainment envelope with our digital pyrotechnic firing systems, our state-of-the-art lasers, proprietary interactive show controls and, most importantly, our talented people.

Our roots run deep and our experience is second to none. Pyrotecnico was formed over 125 years ago when Constantino Vitale started his fireworks company in Pietramelara, Italy. He immigrated to the United States in 1920 through Ellis Island, making a home for his family and company in New Castle, Pennsylvania – a small town between Pittsburgh and Cleveland that would become known as "The Fireworks Capital of America."

At the turn of the century, the company was one of the largest fireworks companies in America. Five different generations of the Vitale family have continued to grow Constantino's company by training new staff in the old family ways, selecting the best products from global suppliers, and seeking out the most creative visual effects available to delight more and more audiences every year.

The company has since expanded to include an array of special effects such as lasers, pyrotechnics, cryogenics, fog, flames, confetti, and streamers. We have worked hard to become the leading innovators in these categories and we pride ourselves on our groundbreaking technologies, including audience-scanning lasers and interactive crowd controls to involve the viewer in the performance. We will truly make your dreams a reality with our unrivaled access to the best products, skills, and collective experience.

Company Information:

- 300 Full-Time Employees
- Over 2500 Independent 1099 Technicians
- Formed in 1889
- Headquartered in New Castle, PA
- Regional Offices in Jupiter FL



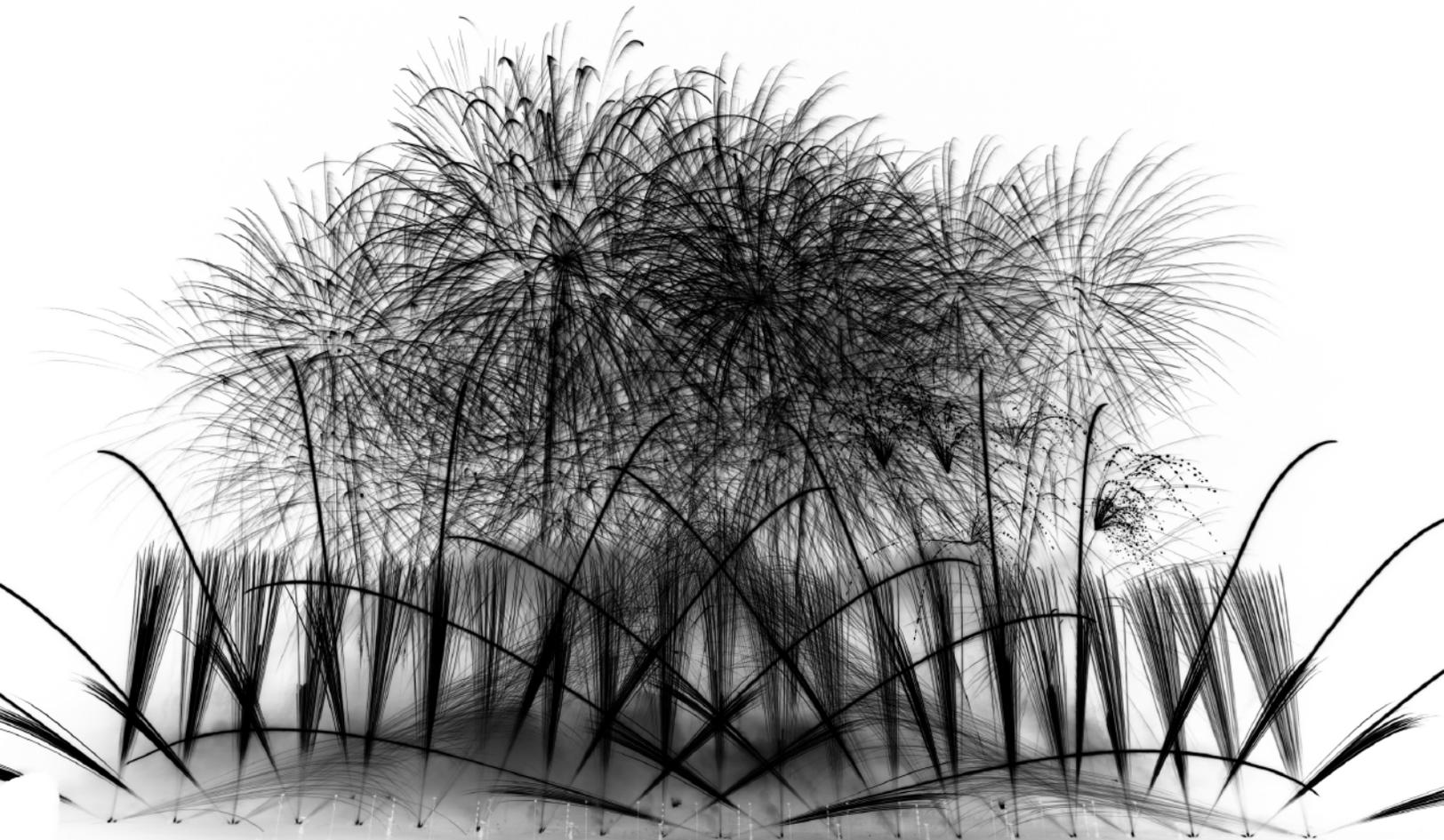
OUR CORE VALUES



We produce each show with tireless dedication. We treat each employee, supplier, and regulator with respect. Individual and team initiative drives our company. Imaginative people are the core of our success. Insuring safety is our top priority. Great performances are our passion.

WHAT THIS MEANS FOR YOUR EVENT

You have a vision for your event and Pyrotecnico will work tirelessly to design a spectacular display to match that vision. Our staff has an unrivaled passion for what we do and that results in superior customer service, advanced display designs, and safe certified/licensed pyro-technicians for your event.





YOUR EVENT TEAM



Stephen Vitale - President & CEO - svitale@pyrotecnico.com

As the President and CEO of Pyrotecnico, Stephen provides the leadership for all of our employees and creates the philosophy by which we excel. Stephen has 30 years of experience in the fireworks and special effects industries.

Chris Liberatore - Executive VP of Fireworks - cliberatore@pyrotecnico.com

Chris oversees the day to day operations and communications, while managing all of the distribution points and facilities in Pyrotecnico's nationwide network.

Mark DeVincentis - Chief Financial Officer - mdevincentis@pyrotecnico.com

Mark oversees Pyrotecnico's finance department, and handles Pyrotecnico's daily finances, insurance, and billing.

Justin Pruett - Regional Manager, South - jpruett@pyrotecnico.com

Justin oversees all areas of southern operations including operations, account managers, show designs and logistics. Justin has over 15 years pyrotechnic experience works with all team members to ensure the best shows possible.

Michael Simmons - Regional Operations Manager, South - msimmons@pyrotecnico.com

Mike oversees the day to day operations, facilities, and active inventory in the southern region. Mike has 30+ years of experience in fireworks

Darren Cunningham - Senior Account Manager FL - dcunningham@pyrotecnico.com

Darren develops and services client accounts, making sure that all aspects of your program are accomplished in a timely manner. He is your primary point of contact from concept through completion.

Samantha Romo - Production Lead - sromo@pyrotecnico.com

Sam oversees all permits, technicians and display logistics necessary for your event and making sure every detail of the preparation process have been addressed.

We take pride in our ability to “layer” the sky with vivid surprises at varying heights and widths, painting the entire sky into beautiful scenes of color. Your show will be unique and precise, with a timeline that will include an opening mini-finale of bursts to kick off the display, followed by a body filled with unique scenes and special effect barrages, and concluding with a grand finale that will light up the sky like nothing your audience has ever seen!



*Maximum shell heights will vary for each individual display.

*On average, shells will reach 100' of elevation for every inch in shell diameter.
(Example: 3" shells will reach approximately 300' in elevation.)



DESIGN PHILOSOPHY

Program Philosophy

Generally speaking there is an opening segment, main body and grand finale of a fireworks display. Just as a great play or movie has various segments that flow together, fireworks shows are similar type productions that should never leave the audience wanting more or leaving disappointed.

Opening Presentation

The Opening Presentation will start your display off “with a bang.” A “mini-finale” will excite the crowd and get them energized for a great show.

Body

The majority of your display will be fired during the Body presentation. It will have a balanced pace with constant action. Radiant color combinations like Violet & Lemon, Aqua & Pink, and the always treasured Red, White, & Blue. Amazing effects such as Crossette, Twitter Glittering, Rings, and Color Changing Chrysanthemums will be mixed in to illuminate your skies!

Your Grand Finale Presentation

The Grand Finale Presentation is the ultimate crowd pleaser and most exhilarating part of your display. When the sky erupts with Multi-Color Peonies and Thunderous Salutes, there is no better visual experience. They will end your event in style and leave the audience wanting more!

No Dead Air

At any given time there will be multiple firing of shells layering the sky from 300’ to over 600’ in the air. These shots will be fired straight and with a slight angle, in single, pairs, and flights of 5 shells combinations.

Space and Safety Requirements

Pyrotecnico adheres to all safety regulations provided by NFPA 1123 and the State of Texas. In addition, Pyrotecnico requires 100’ per inch of diameter of shell for the fall out area which exceeds NFPA 1123 minimum site requirements of 70’ per inch



Shell Types and Descriptions

Listed below is a very small sample of the types of shells Pyrotecnico has in its extensive international inventory. We will pull the quantities as listed in our proposal for each caliber size. Exact colors and types of shells will be formulated after the musical soundtrack is produced to ensure proper choreography and presentation.

Multi -Color Star Shells –

Glittering Green Chrysanthemum, Red Peony with Blue Pistil, Gold Peony, Shells, Magenta Wave, Blue Peony with Palm Pistil, Purple and Twitter Glitter, Flower Wave with Purple Pistil, Green Peony with, Green Tail, Multi Color Pastel Peony, Yellow & White Peony, Glittering Red Chrysanthemum, Blue Peony with Magenta Pistil, Flower Wave to Blue with Green Pistil, Gold Silk Chrysanthemum, Sea Blue Peony with Sea Blue Tail, Purple Peony with Palm Tree Tail, Dahlia Crackling, Dahlia Multi with Silver Tail.

Fancy and Color Changing Shells –

Gold Glitter to Blue with Blue Center Peony, Gold Wave to Red to Green to Purple Chrysanthemum, Gamboge Red to Blue to Silver Chrysanthemum with Green Pistil, Gamboge Purple to Crackling, Crackling Lemon to Crackling Pistil, Blue to Green to Red Peony with Twinkling Pistil, 1000's of Magic to Purple, Silver Peony to Colorful Shell of Shells, Crown Flower with Purple Pistil, Gold Wave with Purple Swimming Stars, Multi Color Pastel Umbrella, Red Peony with Time Rain Coconut Pistil, Silver Cascade to Red, White, and Blue Color Change, Crossette Willow to Red, Falling Leaves Multi Color, Rainbow.

Special Effect Shells –

Saturn with Ring, Nishiki Kamuro, Red Sun, Crown Brocade, Pixie Dust Willow with Stained Glass Crackling Pistil, Stutada Red, Stutada White Spangle, Artillery Shell of Shells, Bi Break Multi Color Palms Kamuro with Violet, Jellyfish Blue Giant, Kamuro Gold Brocade, Mosaic Kamuro Crackling, Nautical Sea Green, Nautical Blue to Silver Strobe, Nautical Silver Glittering to Red, Domestic Draw-Out, 9 Time Report, Ghost White, Sweeper Blue Shell, Waterfall Orange Glitter, Waterfall Gold to Silver, Willow Twinkling, Serpents, Whistle, Fish, Tourbillions, Willow White Strobe with White Tail Center, White Spangle Red Tip Rays Blue Center with Trunk, Mosaic Blue, Waterfall Willow Happy Star.

Pattern Shells –

Smiley Face, Double Red Heart, Five Pointed Star, Rings of Red, Blue Serpents with Reports, Ring Double Farfalles with Gold Glitter Blue Tip, Ring Blue Crossette, Cube, Straw Hat, Bowtie Ring, Heart Red Strobing, Ring Double Crossette, Strawberry, Sunflower with Tail, Ring Red with Titanium Salute.



PROJECT DESIGN - July 04, 2024

20-21 Min Time Scripted Display

Product Listing

Opening Presentation

- 50 3 inch Assorted Chrysanthemum Finale Shells
- 30 3 inch Titanium Salutes (Loud Thundering boom)
- 12 4 inch Brocade Chrysanthemum Finale Shells
- 12 4 inch Assorted Chrysanthemum Finale Shells
- 10 5 inch Assorted Chrysanthemum Finale Shells

114 Total Opening Shells & Effects

Main Body

- 192 3 inch Assorted Variety and Premium Shells
- 234 4 inch Assorted Variety and Premium Shells
- 180 5 inch Assorted Variety and Premium Shells
- 126 6 inch Assorted Variety and Premium Shells
- 18 8 inch Assorted Variety and Premium Shells

750 Total Body Shells

Your Grand Finale Presentation

- 250 3 inch Assorted Chrysanthemum Finale Shells
- 130 3 inch Titanium Salutes (Loud Thundering boom)
- 48 4 inch Assorted Chrysanthemum Finale Shells
- 48 4 inch Brocade Chrysanthemum Finale Shells
- 50 5 inch Assorted Chrysanthemum Finale Shells

526 Total Finale Shells

Product Recap

Product Recap	
3" Shells	652
4" Shells	354
5" Shells	240
6" Shells	126
8" Shells	18
TOTAL Shells - 1390	

Segment Recap	
114	Opening Shells
750	Body Shells
526	Finale Shells
1390 Total Shells	

Total Price 2024 - 140,000.00

Total Price 2025 - 140,000.00

Total Price 2026 - 147,000.00

* Price includes Permits & Fire-watch Fees, barge, tugs and all associated costs excluding land viewing crowd control or activities not directly related to conducting a safe display within the activities where Pyrotecnico preforms its duties.



Client: City of Hollywood

Event Date: July 04, 2024 - July 04, 2026

Contract Terms:

July 04 deposit - barge plus 50% of show; Balance, Net 30

Added Value

- Pyrotecnico will utilize a water proof, digital firing system and provide a second firing system (back up system) for this display.
- Pyrotecnico will secure all needed permits (unless otherwise specified by the local jurisdiction) and organize plans directly with Fire and Safety Authorities.
- All necessary insurance to include 10 million dollar general liability insurance, 10 million in commercial transportation insurance, and state worker's compensation.
- Our trained technicians to produce the display, no subcontractors.
- All transportation and delivery costs. Transportation provided by our commercially licensed drivers
- All necessary safety precautions to provide a safe and spectacular display, assistance with local and state firework display permits.
- Highly choreographed display design.
- The widest variety of top quality shell and special effects from around the globe that includes our own American products.





THANK YOU

Thank you for the time and consideration that you have given us.

We recognize that your standards of excellence must be matched by the vendors that you select for any event. We are honored to have this opportunity to accomplish something spectacular for the City of Hollywood, and will strive to exceed expectations.

Pyrotecnico will work tirelessly throughout this process to ensure that every element of the program runs smoothly. From permitting and license paperwork, to design and choreography, to the safe operation of your display, we endeavor to provide peace-of-mind throughout our partnership.

Thank you again and we look forward to hearing from you very soon.

Darren Cunningham | Senior Account Manager FL
561.589.9890 (Cell)



800.854.4705 • WWW.PYROTECNICO.COM



References

1. City of Fort Lauderdale
Debbie Bylica
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2009-2023
2. City of Clearwater
Kris Koch
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727.562.4839
2009-Present
3. City of Cape Coral
Todd King
tking@capecoral.net
239.707.6241
2009-Present
4. City of West Palm Beach
Angela Poco
apoco@wpb.org
561.822.1517
2013-Present
5. City of Gainesville
Adam Bouchard
bouchardae@cityofgainesville.org
352.393.8355
2019-Present

Additional References available upon request.

*This is list confidential and should not be released without Pyrotecnico's permission.

State of Florida

Department of State

I certify from the records of this office that PYROTECNICO FIREWORKS, INC. is a Pennsylvania corporation authorized to transact business in the State of Florida, qualified on March 27, 2014.

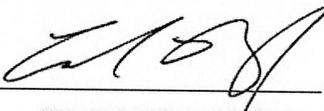
The document number of this corporation is F14000001395.

I further certify that said corporation has paid all fees due this office through December 31, 2023, that its most recent annual report/uniform business report was filed on February 24, 2023, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Twenty-fourth day of
February, 2023*




Secretary of State

Tracking Number: 0814169804CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

In accordance with the provisions of Title XI, Organized Crime Control Act of 1970, and the regulations issued thereunder (27 CFR Part 555), you may engage in the activity specified in this license or permit within the limitations of Chapter 40, Title 18, United States Code and the regulations issued thereunder, until the expiration date shown. **THIS LICENSE IS NOT TRANSFERABLE UNDER 27 CFR 555.53.** See "WARNINGS" and "NOTICES" on reverse.

Direct ATF Correspondence To	ATF - Chief, FELC 244 Needy Road Martinsburg, WV 25405-9431	License/Permit Number	8-PA-073-23-4J-12122
Chief, Federal Explosives Licensing Center (FELC)	<i>Mama Howard</i>	Expiration Date	September 1, 2024

Name
PYROTECNICO

Premises Address (Changes? Notify the FELC at least 10 days before the move.)
**299 WILSON RD
NEW CASTLE, PA 16101-**

Type of License or Permit
23-IMPORTER OF EXPLOSIVES

Purchasing Certification Statement
The licensee or permittee named above shall use a copy of this license or permit to assist a transferor of explosives to verify the identity and the licensed status of the licensee or permittee as provided by 27 CFR Part 555. The signature on each copy must be an original signature. A faxed, scanned or e-mailed copy of the license or permit with a signature intended to be an original signature is acceptable. The signature must be that of the Federal Explosives Licensee (FEL) or a responsible person of the FEL. I certify that this is a true copy of a license or permit issued to the licensee or permittee named above to engage in the business or operations specified above under "Type of License or Permit."

Mailing Address (Changes? Notify the FELC of any changes.)
PYROTECNICO FIREWORKS INC
PYROTECNICO
PO BOX 149
NEW CASTLE, PA 16103-0149

[Signature]
Licensee/Permittee Responsible Person Signature
STEPHEN VITALE
Printed Name
President/CEO
Position/Title
Nov. 29, 2021
Date

Federal Explosives License (FEL) Customer Service Information

Federal Explosives Licensing Center (FELC) 244 Needy Road Martinsburg, WV 25405-9431	Toll-free Telephone Number: (877) 283-3352 Fax Number: (304) 616-4401 E-mail: FELC@atf.gov	ATF Homepage: www.atf.gov
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Change of Address (27 CFR 555.54(a)(1)). Licensees or permittees may during the term of their current license or permit remove their business or operations to a new location at which they intend regularly to carry on such business or operations. The licensee or permittee is required to give notification of the new location of the business or operations not less than 10 days prior to such removal with the Chief, Federal Explosives Licensing Center. The license or permit will be valid for the remainder of the term of the original license or permit. **(The Chief, FELC, shall, if the licensee or permittee is not qualified, refer the request for amended license or permit to the Director of Industry Operations for denial in accordance with § 555.54.)**

Right of Succession (27 CFR 555.59). (a) Certain persons other than the licensee or permittee may secure the right to carry on the same explosive materials business or operations at the same address shown on, and for the remainder of the term of, a current license or permit. Such persons are: (1) The surviving spouse or child, or executor, administrator, or other legal representative of a deceased licensee or permittee; and (2) A receiver or trustee in bankruptcy, or an assignee for benefit of creditors. (b) In order to secure the right provided by this section, the person or persons continuing the business or operations shall furnish the license or permit for that business or operations for endorsement of such succession to the Chief, FELC, within 30 days from the date on which the successor begins to carry on the business or operations.

(Continued on reverse side)

Cut Here ✂

Federal Explosives License/Permit (FEL) Information Card

License/Permit Name: **PYROTECNICO FIREWORKS INC**

Business Name: **PYROTECNICO**

License/Permit Number: **8-PA-073-23-4J-12122**

License/Permit Type: **23-IMPORTER OF EXPLOSIVES**

Expiration: **September 1, 2024**

Please Note: Not Valid for the Sale or Other Disposition of Explosives.



Prohibited Conduct / Use of Unlawful Drugs / Alcohol

Being under the influence of alcohol or unlawful drugs, as classified under Federal, State, or local laws, while on the job poses serious health and safety risks to employees and members of the public. This is particularly true given the nature of the Company's business and many of the safety-sensitive positions of its employees.

Anytime employees are on duty or conducting Company business either on or away from the Company premises, on the Company's premises whether or not the employee is working, or utilizing the Company's equipment, at any time, including Company vehicles, the Company strictly prohibits the following activities:

- The use of or being under the influence of alcohol or unlawful drugs, including prescription medications that are not prescribed to the employee or misuse of a prescription or over the counter medication.
- The possession, sale, purchase, transfer, or transit of any unlawful drug, including prescription medications that are not prescribed to the employee, or drug related paraphernalia.
- The use of, or being under the influence of any substance that impairs an employee's ability to perform their job duties safely and effectively or presents a risk to their safety or the safety of others.

Nothing in any screening policy is meant to prohibit the appropriate and lawful use of over-the-counter medication or other medication that can legally be prescribed under both Federal and State law, to the extent that it does not impair an employee's job performance, safety, or the safety of others.

Employees who lawfully take over-the-counter medication or other medication that can legally be prescribed under both Federal and State law should notify their direct supervisor if they believe the medication will impair their job performance, safety, or the safety of others before reporting to work while under the influence of that medication.