

RESOLUTION NO. R-2023-142

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLYWOOD, FLORIDA, APPROVING AND AUTHORIZING THE APPROPRIATE CITY OFFICIALS TO EXECUTE CONSTRUCTION WORK ORDER NO. 1 FOR THE CITYWIDE LED STREETLIGHT UPGRADE PROJECT AND AUDIT WORK ORDER NO. 2 FOR VARIOUS ENERGY CONSERVATION MEASURES IN ACCORDANCE WITH THE ENERGY SERVICES AGREEMENT WITH NORESKO, LLC.

WHEREAS, on July 29, 2022, the City entered into an Energy Services Agreement ("Agreement") with Noresko, LLC ("Noresko"), approved via Resolution R-2022-206 on July 2, 2022, to perform investment grade audits and comprehensive energy management and energy-related capital improvement services for various City buildings, structures, lighting and facilities for the City's energy performance program, financed through guaranteed cost savings achieved from the improvements ("Energy Performance Services"); and

WHEREAS, the Energy Performance Services include the evaluation of all City facilities and resources to recommend and potentially implement energy savings associated with streetlights, HVAC units, electrical systems, EV chargers and other energy efficient adjustments to other City assets; and

WHEREAS, Audit Work Order No. 1 pertaining to the Citywide LED Streetlight Upgrade Project, approved via Resolution R-2022-206 on July 2, 2022, authorized Noresko to study and perform an investment grade audit on the City-owned streetlight network; and

WHEREAS, the investment grade audit performed under Audit Work Order No. 1 resulted in the proposed LED conversion of 3,000 City-owned streetlights, excluding those located in the Beach and Downtown CRA; and

WHEREAS, over the 20-year period of performance for the Agreement, the projected guaranteed cost savings equates to \$4,178,355.00; and

WHEREAS, the total project cost for Construction Work Order No. 1 is \$4,570,000.00, of which the City's contribution in the amount of \$2,000,000 was previously approved and available in account 117.509901.54100.563010.001419.000.000; and

WHEREAS, the balance of the project cost for Construction Work Order No. 1 will be financed through a Tax-Exempt Loan Program for a period of 10 years; and

WHEREAS, Audit Work Order No. 2 will enable Noresco to study various energy conservation measures throughout the City, with expenses in the amount of \$332,300.00 due to Noresco upon completion of the audit; however, those costs will be waived if the City pursues moving forward with the audit results and the resulting Construction Work Order with costs that will be determined after the audit and paid in monthly progress payments throughout completion of the project; and

WHEREAS, Audit Work Order No. 2 will include an investment grade audit towards potential financially viable cost savings that will be achieved through energy conservation measures, which include: interior and exterior lighting improvements; HVAC/mechanical improvements; building automation systems; infiltration improvements; smart city initiatives; strategic sourcing opportunities; renewable energy opportunities; site security and site access systems; and park exterior lighting and athletic field lighting; and

WHEREAS, the Deputy Director of the Department of Design and Construction Management and the Director of the Office of Procurement and Contract Compliance recommend that the City Commission approve and authorize the execution of Construction Work Order No. 1 and Audit Work Order No. 2 under the Energy Services Agreement entered into on July 29, 2022, with Noresco; and

WHEREAS, an analysis will be conducted by City staff to evaluate and implement appropriate financing options for Construction Work Order No. 1 and Audit Work Order No. 2.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLYWOOD, FLORIDA:

Section 1: That the foregoing "WHEREAS" clauses are ratified and confirmed as being true and correct and are incorporated in this Resolution.


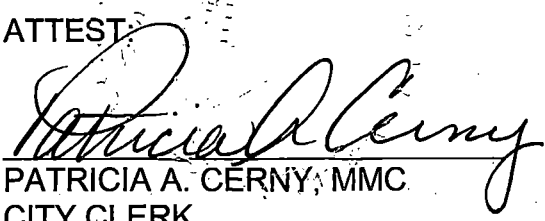
Section 2: That it approves and authorizes the execution, by the appropriate City officials, of Construction Work Order No. 1 and Audit Work Order No. 2 in accordance with the Energy Services Agreement entered into on July 29, 2022, with Noresco, LLC, together with such non-material changes as may be subsequently agreed to by the City Manager and approved as to form by the City Attorney.


Section 3: That this Resolution shall be in full force and effect immediately upon its passage and adoption.

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLYWOOD, FLORIDA, APPROVING AND AUTHORIZING THE APPROPRIATE CITY OFFICIALS TO EXECUTE CONSTRUCTION WORK ORDER NO. 1 FOR THE CITYWIDE LED STREETLIGHT UPGRADE PROJECT AND AUDIT WORK ORDER NO. 2 FOR VARIOUS ENERGY CONSERVATION MEASURES IN ACCORDANCE WITH THE ENERGY SERVICES AGREEMENT WITH NORESKO, LLC.

PASSED AND ADOPTED this 17 day of May, 2023.

ATTEST

  
  
PATRICIA A. CERNY, MMC  
CITY CLERK

  
JOSH LEVY, MAYOR

APPROVED AS TO FORM:

  
DOUGLAS R. GONZALES  
CITY ATTORNEY *JMB*

**ENERGY SERVICES AGREEMENT**

**BY AND BETWEEN**

**CUSTOMER**

**AND**

**NORESCO, LLC**



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## ENERGY SERVICES AGREEMENT

BY AND BETWEEN

CUSTOMER

AND

NORESCO, LLC

**THIS ENERGY SERVICES AGREEMENT** (the "Agreement") is entered into this 29 day of July 2022, by and between **CITY OF HOLLYWOOD**, a municipal corporation of the State of Florida, having its principal place of business located at 2600 Hollywood Boulevard, Hollywood, FL 33020 ("Customer") and **NORESCO, LLC**, a Delaware limited liability company, having its principal place of business at One Research Drive, Suite 400C, Westborough, MA 01581 ("NORESCO"). The parties to this Agreement will be collectively referred to as the "Parties" and individually as a "Party."

### SECTION 1 SCOPE OF SERVICES

(a) Audit and Construction Work: In accordance with the terms of this Agreement, NORESKO may perform both audit work ("Audit Work") and construction work ("Construction Work"). The Parties acknowledge that Audit Work relates primarily to an analysis by NORESKO of specified Customer facilities for the purpose of determining and designing potential energy conservation measures ("ECMs") and that Construction Work primarily relates to construction of the ECMs desired by Customer. Where Customer desires that Audit Work be performed, Customer shall issue an Audit Work Order to NORESKO. Where Customer desires that Construction Work be performed, Customer shall issue a Construction Work Order to NORESKO.

(b) Audit Work: Where Customer issues an Audit Work Order to NORESKO, it shall be in substantially the same form as set forth in Exhibit A unless otherwise mutually agreed by the Parties. The terms applicable to an Audit Work Order shall be set forth in the Audit Work Order, which shall substantially incorporate the Terms for Audit Work contained in Exhibit B. The terms contained in this Agreement shall not apply to the Audit Work Orders except as provided by Section 1(a)-(b) of this Agreement.

The terms contained in any work order issued under this Agreement, including its attachments and exhibits, will take precedence over any conflicting terms contained elsewhere in this Agreement.

(c) Construction Work: Upon delivery by the Customer to NORESKO of a Notice to Proceed, substantially in the form attached to this Agreement as Exhibit C, NORESKO shall furnish all labor, materials and equipment and perform all work required for the completion of the Scope of Services set forth in Attachment B, including the installation of the ECMs, for the facilities ("Facilities") described in Attachment A, as such Scope of Services and Facilities may be modified in accordance with this Agreement. If NORESKO does not receive a Notice to Proceed from Customer within 90 days of contract execution, NORESKO may adjust the contract price accordingly. Customer and NORESKO shall mutually plan the scheduling of the construction work. NORESKO will list installed ECMs on Attachment J at the time that construction is complete. Attachment J may be modified as provided for herein.

(d) Hazardous Materials: Unless explicitly and specifically identified in Attachment B, NORESKO's Scope of Services is predicated on the viability of this Project without any asbestos or hazardous materials abatement being required by NORESKO. For the avoidance of doubt, unless explicitly and specifically identified in Attachment B or in Section 1(c) below, the Scope of Services does not include directly or indirectly performing or arranging for the detection, testing, handling, storage, removal, treatment, transportation, disposal, monitoring, abatement or remediation of any contamination of any premise, Property, site, facility, etc. at which Work is performed and any soil or groundwater at the premise, Property, site, facility, etc. by

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petroleum or petroleum products (collectively called "Oil"), mold, lead, asbestos, or any hazardous, toxic, radioactive or infectious substances, including any substances regulated under RCRA, CERCLA or any Applicable Law (collectively called "Hazardous Materials"), including without limitation: ionization smoke detectors, ballasts, mercury bulb thermostats, used oil, contaminated filters, contaminated absorbents, asbestos, lead-containing paint, mold, and refrigerant. Except as explicitly and specifically identified in Attachment B, the Customer represents and warrants that, to the best of its knowledge following due inquiry, there are no Hazardous Materials or Oil present where the Work is to be performed. All services have been priced and agreed to by NORESO in reliance on the Customer's representations as set forth in this Article. In the event that (i) NORESO encounters any Hazardous Materials which are in the immediate vicinity of NORESO's work, or (ii) NORESO determines that its work will result in the disturbance of Hazardous Materials, or (iii) NORESO determines that the presence of Hazardous Materials will impede NORESO's work, NORESO will notify Customer of the same and Customer will, at its cost, cause the Hazardous Materials to be promptly and properly removed, enclosed, encapsulated or otherwise abated in accordance with applicable laws and regulations, or alternatively, Customer, at its cost, may provide written test reports showing that Hazardous Materials in that area have been properly removed, enclosed encapsulated or otherwise abated in accordance with applicable laws. In the event NORESO cannot determine whether any particular material does or does not contain Hazardous Materials, Customer, upon NORESO's written request, will, at its cost, promptly perform tests or cause tests to be performed in order to determine whether or not such material is a Hazardous Material and/or whether there are unacceptable levels of airborne particulate material containing asbestos or such other Hazardous particulate(s) or provide such a test report. Under no circumstances, shall NORESO be required to handle Hazardous materials.

(e) Disposal: NORESO, at its cost, shall be responsible for disposal of all non-hazardous equipment and materials that are rendered useless and removed as a result of the installation of the ECMs pursuant to this Construction Work Order. In addition, NORESO shall, at its cost, cause all lamps and PCB-contaminated ballasts, if any, that have been rendered useless and removed as a result of the installations of the ECMs to be transported and disposed of via recycling and incineration, respectively. All other existing PCB-contaminated ballasts, lamps and any other hazardous substances, however, remain the responsibility of Customer and NORESO shall assume no liability in connection with their removal, handling, transportation, and/or disposal. In all instances, with the only exception being those hazardous materials that NORESO brings to the site, the Customer will be the "Generator" of record and sign any and all disposal documents (i.e. manifests, bills of lading, etc.) in order to document the abatement or removal of any such Hazardous Materials from Customer's site or Premises.

(f) Maintenance: To the extent provided in Attachment I - "Maintenance Services," NORESO will service and maintain the equipment that is specifically identified therein, at a cost to the Customer that is provided for in Section 4 and Attachment G, for the Term of this Agreement. Except for ECMs (or other equipment) that are to be maintained by NORESO, Customer shall be responsible for servicing and maintaining the ECMs (and such other equipment) at its own cost.

(g) Measurement & Verification: To the extent provided in Attachment F - "Determination of Energy Cost Savings" - NORESO will also supply such ongoing Measurement & Verification services to the Customer that may be agreed upon between the Parties at an annual fee to be set forth in Section 4 and Attachment G.

(h) Compliance With Law: NORESO shall comply with and obtain, at its expense, all licenses and permits required by Federal, state and local laws in connection with the installation of the ECMs. To the extent that NORESO agrees to perform operations and/or maintenance of specified ECMs or other equipment, it shall comply with and obtain, at its expense, all licenses and permits that may be required by Federal, state and local laws in connection with the operation and/or maintenance of such specified ECMs. In the event that NORESO can not procure any such license or permit in light of a requirement that Customer is required to do so, Customer will procure the same. NORESO shall pay the required prevailing wage rates for work in connection with this Project to the extent required by applicable law.

(i) Taxes: Notwithstanding any other provision herein, Customer shall be responsible for all taxes arising from or in connection with Customer's participation in this Agreement and the benefits to Customer hereunder.

Customer shall reimburse NORESKO for any taxes, permits or fees not in effect on the date of this Agreement, but for which NORESKO may become liable during the Term of this Agreement. If Customer is a tax-exempt entity, it shall cooperate reasonably with NORESKO to ensure purchases of materials or equipment required under this Agreement enjoy any reasonable favorable tax considerations available under applicable State or local law or regulation.

(j) Non-Discrimination: NORESKO agrees not to knowingly or willfully discriminate against any employee, or applicant for employment, to be employed in the performance of this Agreement, with respect to hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of age, sex, sexual orientation, gender identity, race, disability, color, religion, national origin, Vietnam era military service or ancestry in accordance with applicable Federal, State or local laws.

(k) Standards of Service and Comfort: Customer shall operate the ECMs in a manner that shall provide the standards of service and comfort provided for in Attachment K (to be attached).

(l) Specifications: Prior to beginning the work, NORESKO may provide (or Customer, at its option, may reasonably request to have NORESKO provide) written specification of any ECMs to be installed. Customer shall furnish its written approval or disapproval of each such written specification within twenty (20) working days following its receipt of written notice by NORESKO of completion of each such sample installation or the provision of such written specifications to Customer. If Customer disapproves any such ECM, NORESKO shall have the right to provide a substitute ECM that conforms to the applicable specifications or is equivalent to any applicable sample provided and approved by Customer for Customer's approval. In the event Customer approves the substitute ECMs (in writing), NORESKO shall revise the Attachments to reflect each such substitution, subject to Customer's written approval of each revised Attachment. In the event that Customer does not approve or disapprove of any ECM(s) within twenty (20) working days following NORESKO's written notice to Customer that the written specification is ready for inspection, Customer shall be deemed to have given its approval. If, however, Customer again does not approve of any such substituted ECMs or specifications, the Parties agree to negotiate a mutually acceptable solution. Customer shall not unreasonably withhold any approval provided for herein.

(m) Duties, Obligations and Responsibilities of NORESKO:

(i) All labor furnished under this Agreement shall be competent to perform the tasks undertaken, that all materials and equipment provided shall be new and of appropriate quality, and that the completed work shall comply with the requirements of this Agreement.

(ii) NORESKO shall maintain the Project site in a reasonably clean condition during the performance of the construction work.

(iii) NORESKO shall thoroughly and regularly clean the Project site of all nonhazardous debris, trash and excess material or equipment.

(iv) At all times relevant to this Agreement, NORESKO shall permit Customer or any of its representatives to enter upon the Project site to review or inspect the construction work without formality or other procedure.

(v) NORESKO will provide equipment manuals and other appropriate information regarding equipment installed hereunder to Customer at or about the time of Substantial Completion.

## **SECTION 2            OWNERSHIP OF ECMS**

Ownership of and title to the ECMs referenced in Attachment E(1) to each Delivery and Acceptance Certificate (Attachment E) will automatically transfer to the Customer upon both: (a) the delivery of each such Delivery and Acceptance Certificate and Attachment E(1) by Customer to NORESKO, the execution and delivery of

which shall not be unreasonably withheld or delayed, and (b) completion of all Customer's payment obligations to NORESKO, excluding payment obligations related to maintenance or other annual services hereunder.

Subject and subordinate to Lessor's rights pursuant to the Lease, as defined below, NORESKO under this Agreement shall be entitled to all rights, benefits and remedies afforded a secured party under law with respect to the equipment installed pursuant to this Agreement, including but not limited to those under the Uniform Commercial Code, as adopted in Florida ("Code") and any other applicable state laws. NORESKO shall retain such security interest in the ECMs, pursuant to this Agreement, for equipment installed hereunder until Customer shall have accepted the same and title has transferred to Customer. If requested by NORESKO in connection therewith, Customer agrees to provide to NORESKO appropriate financing statements and other documents necessary in order for NORESKO and/or any bank, lender or financial institution to which NORESKO has assigned any interest in this Agreement, to perfect said subordinate security interest in the ECMs.

### **SECTION 3                      FINANCIAL SERVICES**

Non-Applicable

### **SECTION 4                      COMPENSATION AND PAYMENT**

(a) During the period beginning on the date of execution of this Agreement and continuing through the Date of Substantial Completion with respect to each Phase, Customer will make monthly progress payments to NORESKO based upon the portion of the Project completed at the end of each month, as respectively provided for in Attachment G for which payment is being made. Customer shall (within five days of receipt) execute and deliver to NORESKO completed forms E-1 (Attachment E-1) upon completion by NORESKO of each ECM. A Final Delivery and Acceptance Certificate (Attachment E-2) shall be executed by Customer upon final completion of the ECMs. Customer shall not unreasonably withhold or delay the execution of any Delivery and Acceptance Certificate, which shall be deemed approved by NORESKO if Customer has not taken action with respect to any Certificate within ten (10) days of its receipt thereof. For purposes of this Agreement, the term "Substantial Completion" shall mean that the subject ECM has been demonstrated by NORESKO to be operating in a manner consistent with its manufacturer's intended use. For the purposes of this Agreement, the terms "Final Completion" or "Final Acceptance" shall mean that NORESKO has fulfilled all of its construction obligations for all ECMs installed under this Agreement. This shall include the completion of all punchlist items and the submission of all required documentation.

(b) During the month following each successive 12 month period beginning with the first day of the month following the date on which the Customer executes a Final Delivery and Acceptance Certificate (Attachment E-2), Customer shall pay the annual maintenance and measurement and verification (M&V) service fees (collectively, the "Performance Period Fee") set forth in Attachment G.

(c) In accordance with the Local Government Prompt Payment Act, Noresco shall submit an invoice on account of work done by NORESKO, and Customer shall pay NORESKO 95% of the value of NORESKO's work. The remaining 5% retained shall be held as additional security for the faithful performance by NORESKO of all the work required under this Agreement and shall be paid to NORESKO within 30 days after Final Acceptance.

(d) The services provided for hereunder may overlap one another. In that regard, the payments to be made by Customer to NORESKO with respect to one or more services shall be in addition to one another.

(e) Reserved.

### **SECTION 5                      COMMENCEMENT DATE AND TERM**

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The Commencement Date shall be the first (1<sup>st</sup>) day of the month following the date of execution of the Delivery and Acceptance Certificate (Attachment E-2) upon Final Acceptance of this Project. Subject to the following sentence, and the Term of this Agreement shall begin on the Commencement Date and shall end exactly 20 years from the Commencement Date, unless terminated prior to such date, as provided for in this Agreement. If not otherwise terminated as provided for herein, the Term of this Agreement shall terminate simultaneously with any termination of the Lease or termination of the Measurement and Verification Services. Nonetheless, the Contract shall be effective and binding upon the parties immediately upon its execution, and the period from contract execution until the Commencement Date shall be known as the "Interim Period".

#### **SECTION 6                      PUBLICITY**

Customer grants to NORESKO and its directors, officers, employees, and affiliates ("Authorized Representatives"):

- a) authorization to use Customer's name in NORESKO's client list;
- b) authorization to disclose the nature of Customer's relationship with NORESKO and certain summary "Project Information" (as defined below) in connection with the Project for use in NORESKO's marketing efforts (the "Marketing Works");
- c) a non-exclusive, nontransferable, royalty-free license to copy any Project progress photos taken by NORESKO, or photos or other copyrighted material supplied by the Customer regarding the Project (the "Licensed Material") or any portion thereof, solely as needed to create Marketing Works, except that the Parties agree that such Licensed Material explicitly excludes Customer's City seal, and
- d) authorization allowing NORESKO to publicly display the Licensed Material included in the Marketing Works.

Summary "Project Information" may include the location of the Project, services provided by NORESKO in connection with the Project, Project price and any recognition or certification (e.g., LEED® certification) associated with the Project. Authorized marketing materials which include summary Project Information and/or Customer's name shall include internal newsletters or publications, press releases, case studies, photos, promotional brochures and other publications (e.g., annual reports) created by or on behalf of NORESKO (the "Marketing Works"). Customer warrants that it owns the copyrights in the Licensed Material and waives any fees or royalties for use of the Licensed Material in the Marketing Works. For the avoidance of doubt, none of NORESKO, its Authorized Representatives, successors or assigns has authorization from the Customer to publicize the Customer name, summary Project Information or Licensed Material for any other purpose.

#### **SECTION 7                      GUARANTEE OF ENERGY SAVINGS**

NORESKO will guarantee to the Customer the amount of energy savings determined in accordance with Attachment F, "Guaranty of Energy Cost Savings".

#### **SECTION 8                      RIGHT OF ENTRY/SPACE**

During the Term of this Agreement, Customer shall provide NORESKO and its employees, agents and subcontractors, including any utility that provides or may provide any payment under this Agreement, access to the Property for the purpose of fulfilling NORESKO's obligations under this Agreement. Customer shall provide mutually satisfactory space for the installation and operation of the ECMs and shall protect such equipment in the same careful manner that Customer protects its property. Additionally, Customer shall provide NORESKO remote electronic access to the Energy Management System (if required) during the Term of this Agreement. NORESKO shall obey and abide by any and all reasonable rules of Customer relative to the Property as they would directly relate to NORESKO's performance of its obligations under this Agreement.

## **SECTION 9**                      **CHANGES IN WORK**

The quantity, quality, dimensions, type or other characteristics of the ECMs may be changed only by written consent of the Customer and NORESKO (and, where required by the Lease, the Lessor), via the execution of a Change Order Form (Attachment H). In addition, the Scope of Services may be reduced or expanded to include other significant energy efficiency measures and facilities not included within the ECMs listed on Attachment B (and, following Substantial Completion, listed on Attachment J) by the execution of such a Change Order Form.

The Parties agree that the Project Cost is based on prices of materials and labor in effect as of the date of the Agreement. The Project Cost shall be adjusted via Change Order if changes in tariffs, import duties, trade policy, epidemics, applicable laws, market conditions, or related impacts result in substantial inequity (i.e., increase in over 5% of the Project Cost) to NORESKO, or its subcontractors/suppliers at any tier. For any such Change Order request, NORESKO shall provide sufficient detailed documentation including but not limited to detailed line-item material and or labor invoices with unit rates at time of agreement and subsequent increases. City will review for validity and substantiating the requested price increase.

## **SECTION 10**                      **WARRANTIES**

NORESKO warrants that the design, engineering, and installation services it performs will be performed consistent with good engineering practices and that such work is warranted to be free from defects in materials and workmanship for a period of one year from the date of execution of the Delivery and Acceptance Certificate by the Customer with respect to Substantial Completion. Any manufacturers' warranties that exceed this one year period shall be assigned to Customer to the extent allowed by the manufacturer. Except as provided above, NORESKO MAKES NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, WRITTEN, ORAL OR IMPLIED, INCLUDING WITHOUT LIMITATION, WARRANTIES AS TO THE VALUE, DESIGN, AND CONDITION OR FITNESS FOR USE OR PARTICULAR PURPOSE AND MERCHANTABILITY, REGARDING THE ECMs OR ANY SERVICES PROVIDED HEREUNDER.

## **SECTION 11**                      **CUSTOMER ROLE AND RESPONSIBILITIES**

(a) **Operations:** The Customer shall operate the equipment installed hereunder in accordance with the manufacturers' recommendations and the procedures supplied to the Customer by NORESKO.

(b) **Maintenance:** The Customer shall, at its expense, maintain the Property in good working order during the Term of this Agreement. Except as may otherwise be provided for in Attachment I, the Customer will maintain, at Customer's expense: (i) the equipment and all other components that comprise the ECMs (following the date of Substantial Completion), and (ii) all other equipment that is attached thereto and/or is integral to the proper functioning of the ECMs.

(c) **Malfunctions:** The Customer will notify NORESKO immediately in the event of any malfunction in the operation of the ECMs or the equipment installed hereunder.

(d) **Protection of ECMs:** Except in the case of emergency, the Customer will not remove, move, alter, turn off or otherwise significantly affect the operation of the equipment installed hereunder or the operation of the ECMs, or any individual part thereof, without the prior approval of NORESKO, which approval shall not be unreasonably withheld. After receiving NORESKO's approval, Customer shall proceed as instructed. Customer shall act reasonably to protect the ECMs from damage or injury, if, due to an emergency, it is not reasonable to notify NORESKO before acting. Customer agrees to protect and preserve the facility envelope and the operating condition of all ECMs, mechanical systems, and other energy consuming systems located on the Property.



(e) Measurement & Verification System: Customer shall not alter, move, modify or otherwise change the measurement and verification system or any component thereof without the written consent of NORESKO unless such action is in accordance with operating procedures provided by NORESKO.

(f) Adjustment to Baseline: If, in the reasonable opinion of NORESKO, the Customer does not reasonably protect the ECMs and/or maintain the Property in good repair and good working condition, then NORESKO will equitably adjust the baseline, as referenced in Attachment F, for any increased energy usages at the Property.

(g) Changes to Property: The Customer will notify NORESKO in writing at least 30 days prior to making any change to the Property that would significantly affect the energy usage at the Property, including but not limited to changes in the hours or days that the Property is occupied or operated, the number of occupants (including but not limited to staff, faculty and students), the activity conducted, the equipment, or the size of the Property. In the event NORESKO receives such notification or otherwise determines that such a change has occurred, it will make the appropriate revisions to the Attachments or take such other action as may be provided for hereunder.

(h) Energy Usage Data: The Customer will make available to NORESKO, on a monthly basis for the Term of this Agreement, copies of all energy bills, energy usage data, and any and all other such documentation maintained by the Customer, as requested by NORESKO, which is necessary for NORESKO to determine and satisfy all of its obligations under this Agreement.

(i) Insurance and Risk of Loss or Damage: Without limiting any of its obligations or liabilities under this Agreement, the Customer will, at its expense, provide and maintain at all times during the Term of this Agreement, sufficient insurance against the loss or theft of or damage to the ECMs related equipment and all components installed hereunder, for the full replacement value thereof.

Customer assumes all risk of loss of or damage to the ECMs from any cause whatsoever except to the extent that such loss or damage was caused by the negligence of NORESKO. In the event of damage to any item of the equipment installed hereunder or ECMs, Customer will promptly notify NORESKO and immediately place the same in good repair with the proceeds of any insurance received applied to the cost of such repair. If Customer determines that any item of the ECMs is lost, stolen, confiscated, destroyed or damaged beyond repair, Customer will replace the same with like equipment in good repair in a timely fashion.

If, following Customer's execution of the Delivery and Acceptance Certificate to be provided upon Substantial Completion and subsequent to Customer's complete payment to NORESKO in accordance with Section 4(a), as that amount may then have been modified in accordance with this Agreement, any fire, flood, other casualty, or condemnation renders a majority of the Property incapable of being occupied and renders the ECMs or the equipment installed hereunder inoperable and, in the case of a casualty, the affected portion of such ECMs or equipment is not reconstructed or restored within 120 days from the date of such casualty, NORESKO and/or Customer may terminate this Agreement by delivery of a written notice to the other Party. Upon such termination, Customer shall pay NORESKO any amounts, or pro-rata portions thereof, accrued under Section 4(b)-(e) or Attachment G. NORESKO shall not be responsible for any savings deficiencies resulting from ECMs being rendered useless for the period of time prior to reconstruction of the ECM. The savings guaranty will be adjusted to account for the unavailability of the ECM.

(j) Telephone/Broadband: Customer is responsible for installing and maintaining either telephone lines or providing broadband access to the energy management system via Customer's Local Area Network (LAN). Customer is responsible for all associated costs for the energy management system's telephone lines or broadband access.

(k) Protection. Customer shall at all times act reasonably to protect the ECMs from damage, theft or injury to the same extent and in the same manner in which it protects its other property.

(l) Alteration: Customer agrees not to move, alter or change the ECMs in any way that causes a

reduction in the level of efficiency or savings generated by any ECM or the equipment installed hereunder without obtaining NORESKO's prior written approval which shall not be unreasonably withheld.

(m) Storage: Customer will provide reasonable rent-free space for NORESKO, or any of its subcontractors, to mobilize and store its supplies, tools and equipment during installation of the ECMs or other activities by NORESKO within the Property pursuant to this Agreement for which such storage may be required. Said storage space shall be provided with locking capacity acceptable to NORESKO. Only NORESKO, or any of NORESKO's subcontractors, and the Customer's assigned personnel shall have access to the storage. Customer assumes no responsibility nor will Customer provide any additional security for the storage provided.

(n) Fuel: Customer shall procure and pay for all energy, fuel, and water for the operation of the Property.

## **SECTION 12** **DEFAULTS BY CUSTOMER AND NORESKO**

(a) Customer shall be in default under this Agreement upon the occurrence of any of the following:

(i) Customer fails to pay when due any amount to be paid under this Agreement and such failure continues for a period of five working days after notice of overdue payment is delivered by NORESKO to the Customer;

(ii) Customer fails to perform or meet any of its required duties or obligations under this Agreement and fails to cure such failure and the effects of such failure within 30 days of receipt of written notice of default, unless such failures and effects cannot be completely cured within 30 days after said written notice, in which case a default shall exist only if Customer does not commence and diligently pursue to cure such failure and effects as soon as possible;

(iii) Customer goes into receivership, or makes an assignment for the benefit of creditors whether voluntary or involuntary, or a petition is filed by or against the Customer under any bankruptcy, insolvency or similar law and such petition is not dismissed within 60 days;

(iv) Customer becomes aware that the allocated funds associated with this Agreement have been reduced (or are no longer available) to an amount insufficient to meet its outstanding obligations on the Project.

(b) NORESKO shall be in default under this Agreement upon the occurrence of the following:

(i) NORESKO fails to perform or meet any of its required duties or obligations under this Agreement and fails to cure such failure or effects of such failure within 30 days of receipt of written notice of default, unless such failure or effects cannot be completely cured within 30 days after said written notice, in which case a default shall exist only if NORESKO does not commence and diligently pursue to cure such failure as soon as possible.

## **SECTION 13** **REMEDIES FOR DEFAULTS**

(a) In the event Customer defaults under this Agreement, NORESKO:

(i) may bring actions for any remedies available at law or in equity or other appropriate proceedings for the recovery of direct damages (including amounts past due), and/or bring an action in equity for specific performance; and

(ii) without recourse to legal process, may terminate this Agreement by delivery of written notice of termination.

(b) In the event NORESKO defaults under this Agreement, Customer may terminate this Agreement and bring an action in law for damages.

#### **SECTION 14                    MEDIATION AND ARBITRATION**

In the event of any dispute whatsoever between the Parties, they shall first exhaust every reasonable effort to settle or dispose of the same, including through a discussion of the matter between senior executives of each Party. The exhaustion of such efforts to settle as outlined in this paragraph shall be a prerequisite to any Party's right to pursue arbitration as outlined in this Section.

In the event the Parties are unable to resolve the dispute as outlined above, any controversy or claim arising out of or relative to this Agreement or the breach thereof, not adjusted or disposed of by mutual agreement between the Parties following senior executive discussion, shall be first attempted to be settled by non-binding mediation utilizing a mutually-agreed third party mediator, with such proceedings to take place in Broward County, Florida, or at such other location as may be mutually agreed in writing by the parties, and then (in the absence of settlement after mediation), by arbitration under the rules then obtaining of the American Arbitration Association Commercial Arbitration Rules, and judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof, and arbitration decision shall be final and binding on the Parties and on all Parties subject to the following. Said arbitration proceedings shall be filed in the nearest Regional office of the American Arbitration Association to Broward County, Florida, or such other location as may be mutually agreed by the Parties. All arbitrators shall be bound by the terms of this Agreement. The expenses of any arbitration shall be borne equally by the Parties to the arbitration, provided that each Party shall pay for and bear the cost of its own experts, evidence, and counsel.

#### **SECTION 15                    TERMINATION**

At any time after the Customer has executed the Delivery and Acceptance Certificate to be provided upon Substantial Completion, Customer may terminate the Maintenance Services provided in accordance with Attachment I of this Agreement upon 30 days written notice to NORESKO, provided that Customer has paid to NORESKO all amounts due as set forth in Section 4 and on Attachment G (other than amounts due for future performance by NORESKO).

#### **SECTION 16                    INSURANCE**

Without limiting any of its obligations or liabilities under this Agreement, NORESKO shall provide and maintain at its expense the following minimum insurance coverage's where reasonable market availability for such insurance exists:

##### **(a)            GENERAL LIABILITY:**

Prior to the commencement of work governed by this contract, the Contractor shall obtain General Liability Insurance. Coverage shall be maintained throughout the life of the contract and include, as a minimum:

- Premises Operations
- Products and Completed Operations
- Blanket Contractual Liability
- Personal Injury Liability

The limits acceptable shall be:

\$1,000,000 per occurrence/ \$2,000,000 Aggregate

An Occurrence Form policy is preferred. If coverage is provided on a Claims Made policy, its provisions should include coverage for claims filed on or after the effective date of this contract. In addition, the period for which claims may be reported should extend for a minimum of twelve (12) months following the acceptance of work by the City.

The City of Hollywood shall be named as Additional Insured on all policies issued to satisfy the above requirements.

The City shall be listed as the certificate holder per the following format:

City of Hollywood  
2600 Hollywood Blvd  
Hollywood, FL 33020

Recognizing that the work governed by this contract involves either underground exposures, explosive activities, or the possibility of collapse of a structure, the Contractor's General Liability Policy shall include coverage for the XCU (explosion, collapse, and underground) exposures with limits of liability equal to those of the General Liability Insurance policy.

(b) **VEHICLE LIABILITY:**

Recognizing that the work governed by this contract requires the use of vehicles, the Contractor, prior to the commencement of work, shall obtain Vehicle Liability Insurance. Coverage shall be maintained throughout the life of the contract and include liability coverage for:

➤ Owned, Non-Owned, and Hired Vehicles The limits acceptable shall be:

\$1,000,000 per occurrence

The City of Hollywood shall be named as Additional Insured on all policies issued to satisfy the above requirements.

The City shall be listed as the certificate holder per the following format:

City of Hollywood  
2600 Hollywood Blvd  
Hollywood, FL 33020

(c) **WORKERS' COMPENSATION:**

Prior to the commencement of work governed by this contract, the Contractor shall obtain Workers' Compensation Insurance with limits sufficient to respond to the applicable state statutes.

In addition, the Contractor shall obtain Employers' Liability Insurance with limits of:

\$500,000 Bodily Injury by Accident  
\$500,000 Bodily Injury by Disease, policy limits  
\$500,000 Bodily Injury by Disease, each employee

Coverage shall be maintained throughout the entire term of the contract.

The City shall be listed as the certificate holder per the following format:

PAGE 13 OF 44

City of Hollywood  
2600 Hollywood Blvd  
Hollywood, FL 33020

(d) **PROFESSIONAL LIABILITY INSURANCE**

Recognizing that the work governed by this contract involves the furnishing of advice or services of a professional nature, the Contractor shall purchase and maintain, throughout the life of the contract, Professional Liability Insurance which will respond to damages resulting from any claim arising out of the performance of professional services or any error or omission of the Contractor arising out of work governed by this contract.

The minimum limits of liability shall be:

\$2,000,000 each claim / \$4,000,000 aggregate

If coverage is provided on a claims made basis an "extended reporting period" of (3) years will be required.

The City shall be listed as the certificate holder per the following format:

City of Hollywood  
2600 Hollywood Blvd  
Hollywood, FL 33020

Coverage shall be provided by a company or companies authorized to transact business in the state of Florida and the company or companies must maintain a minimum rating of "A-" and Class VIII, as assigned by the A.M. Best Company.

The policy shall not be cancelled except with (30) days' notice of cancellation.

If the Contractor has been approved by the Florida's Department of Labor, as an authorized self-insurer, the City shall recognize and honor the Contractor's status. The Contractor may be required to submit a Letter of Authorization issued by the Department of Labor and a Certificate of Insurance, providing details on the Contractor's Excess Insurance Program.

If the Contractor participates in a self-insurance fund, a Certificate of Insurance will be required. In addition, the Contractor may be required to submit updated financial statements from the fund upon request from the City.

Any sub-consultant shall supply such similar insurance required of the Consultant. Such certificates shall name the City as additional insured in the general liability and auto liability policies.

(e) **Payment and Performance Bond.** NORESO shall within thirty (30) days of execution of this Agreement, deliver to the Customer Performance and Payment Bonds in a sum equal to the contract price with sureties satisfactory to the Customer, conditioned upon the faithful performance by NORESO, for the implementation of the ECMs as it may be from time to time modified by Change Orders, such bonds to be in such form and otherwise to contain such provisions as are reasonably satisfactory to the Customer. NORESO shall deliver to Customer the Payment and Performance Bond prior to commencement of construction of any work in respect of this Agreement. The Payment and Performance Bonds required hereunder shall expire upon final acceptance of all ECMs required under this Agreement (including any applicable one year warranty period), and shall not secure any energy savings, measurement and verification obligations or maintenance/service obligations, which may be guaranteed by NORESO under this Agreement.

(f) Customer will provide and maintain insurance as described in Section 11 (i), naming NORESKO as additional named insured and waiving subrogation. NORESKO shall be primary on such insurance.

#### **SECTION 17 INDEMNIFICATION AND LIMIT OF LIABILITY**

(a) Notwithstanding any other provision of this Agreement, NORESKO's, its officers, employees, agents, affiliates, or subcontractors' aggregate liability in contract, tort, or otherwise, without limitation, under this Agreement, shall in all cases be limited to the sum of the payments received by NORESKO pursuant to this Agreement.

(b) Each Party (hereinafter referred to as the "Indemnifying Party") agrees to indemnify and hold harmless the other Party from and against any and all claims for damages sustained by third parties arising by reason of bodily injury or damage to third party property caused by the Indemnifying Party's willful misconduct or negligent physical acts (or the willful misconduct or negligent physical acts of any entity under the control, responsibility or direction of the Indemnifying Party). In no event, however, shall the Indemnifying Party be obligated to indemnify the other Party to the extent that any injury or damage is caused by the negligence of the other Party or any entity for which the other Party is legally responsible. Nothing contained herein shall act as a waiver of Customer's sovereign immunity in tort pursuant to Section 768.28, Florida Statutes, or any other immunities provided under Florida law. Notwithstanding this, both Parties understand that state sovereign immunity in Florida does not render this Agreement non-binding or unenforceable as against Customer.

(c) NORESKO shall be solely responsible for and shall indemnify and hold harmless the Customer, its officers, employees, and agents (the "Indemnified Parties") from and against any and all liabilities, losses, costs, expenses (including, without limitation, reasonable attorneys' fees and disbursements) and damages ("Losses"), arising out of or in connection with any negligent acts or omissions of NORESKO or a NORESKO Agent, regardless of whether taken pursuant to or authorized by this Agreement and regardless of whether due to negligence, fault, or default, including Losses in connection with any threatened investigation, litigation or other proceeding or preparing a defense to or prosecuting the same; provided, however, that NORESKO shall not be responsible for that portion, if any, of a Loss that is caused by the negligence or wrongful act of the Customer.

(d) NORESKO shall, upon the Customer's demand and at the Customer's direction, promptly and diligently defend, at NORESKO's own risk and expense, any and all suits, actions, or proceedings that may be brought or instituted against one or more Indemnified Parties for which NORESKO is responsible under this Section and NORESKO shall pay and satisfy any judgment, decree, loss or settlement in connection therewith.

(e) NORESKO shall, and shall cause NORESKO Agents to, cooperate with the Customer in connection with the investigation, defense or prosecution of any action, suit or proceeding in connection with this Agreement including the acts or omissions of NORESKO and/or a NORESKO Agent in connection with this Agreement.

(f) The provisions of this Section shall survive the termination of this Agreement.

(g) Anything herein notwithstanding, in no event shall either Customer or NORESKO be liable to the other party for special, indirect, incidental or consequential damages, including commercial loss, loss of use, or lost profits, even if either party has been advised of the possibility of such damages.

#### **SECTION 18 AGREEMENT INTERPRETATION AND PERFORMANCE**

The interpretation and performance of this Agreement, and the interpretation and enforcement of the rights of the Parties hereunder, shall be in accordance with and controlled by the laws of the State of Florida. In the event of any ambiguity or conflict in meaning, the terms of this Agreement shall not be construed against the drafting Party based upon that Party's having drafted this Agreement. All lawsuits commenced under this

Agreement shall be brought in that State or Federal Court having jurisdiction over matters arising in the county in which this contract shall be performed.

**SECTION 19                    PRIVILEGED AND PROPRIETARY INFORMATION**

NORESCO's systems, means, cost, and methodologies of evaluating, implementing, accomplishing and determining energy savings and the terms of the Agreement for this Project shall be considered privileged and proprietary information. Customer shall use the same level of effort to protect and safeguard such information as it employs to safeguard its own confidential information. Customer shall not disclose such proprietary information without the express written consent of an officer of NORESO unless required to do so by statute or regulation. When any request for disclosure of such information is made under any applicable freedom of information law ("FOIL"), Customer will provide prompt verbal and written notice to NORESO such that NORESO will have the opportunity to timely object under FOIL should it desire to object to such disclosure of that information in whole or in part. In the event that Customer is required to make a filing with any agency or other governmental body, which includes such information, Customer shall notify NORESO and cooperate with NORESO in order to seek confidential treatment of such information included within any such filing or, if all such information cannot be protected from disclosure, to request that Customer be permitted to redact portions of such information, as NORESO may designate, from that portion of said filing that is to be made available to the public.

**SECTION 20                    SEVERABILITY**

In the event that any clause or provision of this Agreement or any part thereof shall be declared invalid by any court having jurisdiction, such invalidity shall not affect the validity or enforceability of the remaining portions of this Agreement.

**SECTION 21                    ASSIGNMENTS AND SUBCONTRACTING**

(a) NORESO may elect to use subcontractors in meeting its obligations hereunder. Customer shall approve all significant subcontractors and outside professionals in advance, which approval shall not be unreasonably withheld or delayed.

(b) Customer shall not assign, transfer, or otherwise dispose of this Agreement, the ECMs, or any interest therein, or sublet or lend the ECMs or permit the ECMs to be used by anyone other than the Customer and Customer's employees without the prior express written consent of NORESO (or, if applicable, the Lessor) such consent not to be unreasonably withheld. If Customer transfers ownership or its interest in the Property, the Customer will terminate this Agreement as provided for in Section 14.

(c) NORESO shall not assign this Agreement in whole or in part to any other party without first obtaining the consent of Customer, which consent shall not be unreasonably withheld. Notwithstanding the foregoing, NORESO may assign, without obtaining the consent of Customer, its rights and obligations under this Agreement in whole or in part to any affiliated or associated company of NORESO and its rights for payments under this Agreement to any financial institution, lender or investor in connection with a leasing or financing arrangement for the ECMs. NORESO will notify Customer 30 days prior to any such assignment.

**SECTION 22                    WAIVER**

The failure of either Party to require compliance with any provision of this Agreement shall not affect that Party's right to later enforce the same. It is agreed that the waiver by either Party of performance of any other terms of this Agreement or of any breach thereof will not be held or deemed to be a waiver by that Party of any subsequent failure to perform the same or any other term or condition of this Agreement or any breach thereof.

**SECTION 23                    FORCE MAJEURE**

(a) If either Party shall be unable to carry out any part of its obligations under this Agreement (except Customer's obligation to make payments when due) due to causes beyond its control ("Force Majeure"), including but not limited to an act of God, epidemics, pandemics, strikes, lockouts or other industrial disturbances, acts of public enemies, orders or restraints of any kind of the government of the United States or any state or any of their departments, agencies, or officials, or any other civil governmental, transportation delays, military or judicial authority, war, blockage, insurrection, riot, sudden action of the elements, fire, explosion, flood, earthquake, storms, drought, landslide, or explosion or nuclear emergency, this Agreement shall remain in effect but the affected Party's obligations shall be suspended for a period equal to the disabling circumstances, provided that:

(i) the non-performing Party gives the other Party prompt written notice describing the particulars of the Force Majeure, including but not limited to the nature of the occurrence and its expected duration, and continues to furnish timely regular reports during the period of Force Majeure;

(ii) the suspension of performance is of no greater scope and of no longer duration than is required by the Force Majeure;

(iii) no obligations of either Party that arose before the Force Majeure causing the suspension of performance are excused as a result of the Force Majeure;

(iv) the non-performing Party uses reasonable efforts to remedy its inability to perform; and

(v) the Term of this Agreement, at NORESO's option, shall be extended for a period equal to the number of days that the Force Majeure prevented the non-performing Party from performing.

(b) Any decision by the Customer to close or change the use of the facilities or ECMs at the Property shall not constitute a Force Majeure excusing Customer's performance under this Agreement.

#### **SECTION 24** **CONTRACT DOCUMENTS**

(a) Upon execution of this Agreement by both Parties, this Agreement and its Attachments will constitute the entire Agreement between the Parties relating to the subject matter hereof, and supersedes all proposals, previous agreements, discussions, correspondences, and all other communications, whether oral or written, between the Parties relating to the subject matter of this Agreement.

(b) Headings are for the convenience of reference only and are not to be construed as a part of the Agreement.

(c) This Agreement may not be modified or amended except in writing signed by the Parties.

(d) This Agreement may be executed simultaneously in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument.

#### **SECTION 25** **NOTICES**

All notices and other communication under this Agreement (other than regularly scheduled payments) shall be deemed properly given upon receipt if delivered in person or sent by email with regular mail follow-up or sent by overnight delivery service or sent by registered mail, return receipt requested and postage prepaid, addressed as follows:

**To: CITY OF HOLLYWOOD**  
2600 Hollywood Blvd

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PROPERTY OF NORESO, LLC – COPYRIGHT © NORESO 2019 v.9.13.2021



Hollywood, FL 33020

Attention: Peter Bieniek  
Director, Public Works

Email: [pbieniek@hollywoodfl.org](mailto:pbieniek@hollywoodfl.org)

**To NORESO:**  
One Research Drive  
Suite 400C  
Westborough, MA 01581

Attention: Pablo Hernandez  
Vice President

Email:

With U.S mail a copy to:

NORESCO, LLC Legal Department  
c/o Carrier  
13995 Pasteur Blvd.  
Palm Beach Gardens, FL 33418

Either Party may change such address from time to time by written notice to the other Party.

## **SECTION 26      RECORDS**

To assist NORESO in its performance of this Agreement, Customer shall (to the extent it has not already done so) furnish (or cause its energy suppliers to furnish) to NORESO, upon its request, accurate and complete data (kept by Customer or Customer's energy suppliers in the regular course of their respective businesses) concerning energy usage for the existing facilities at the Property, including the following data for the most current 36 month period: utility records, occupancy information; descriptions of any changes in building structure or heating, cooling or other systems or energy requirements; descriptions of all energy consuming or saving equipment used on Property; descriptions of all energy management procedures presently utilized.

The Customer and the NORESO shall comply with the provisions of Chapter 119, Florida Statutes (Public Records Law). Pursuant to Section 119.0701, Florida Statutes, any party contracting with Customer is required to (a) keep and maintain available for public inspection any records that pertain to services rendered under this Agreement; (b) provide the public with access to public records on the same terms and conditions that the Customer would provide such records and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes or as otherwise provided by law; (c) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law; and (d) meet all requirements for retaining public records and transfer, at no cost, to Customer all public records in that party's possession upon termination of its contract with Customer and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All of such party's records stored electronically must be provided to Customer in a format that is compatible with the Customer's information technology systems. Each party shall maintain its own respective records and documents associated with this Agreement in accordance with the records retention requirements applicable to public records. Each party shall be responsible for compliance with any public documents request served upon it pursuant to Section 119.07, Florida Statutes, and any resultant award of attorney's fees for non-compliance with that law. Each party acknowledges that this Agreement and all attachments thereto are public records and do not constitute trade secrets.

**IF A PARTY TO THIS AGREEMENT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO ITS DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THE AGREEMENT, CONTACT THE CUSTOMER'S CUSTODIAN OF PUBLIC RECORDS AT (954) 921-3211, [PCERNY@HOLLYWOODFL.ORG](mailto:PCERNY@HOLLYWOODFL.ORG), 2600 HOLLYWOOD BOULEVARD, HOLLYWOOD, FLORIDA 33020.**

**SECTION 27                    NORESCO NOT A MUNICIPAL ADVISOR**

The Customer acknowledges and agrees that NORESCO has not acted as a municipal financial advisor to the Customer and that the Customer has not relied on NORESCO for any matters relating to the financing of the Project, including issuance of any bonds.

**SECTION 28                    REPRESENTATIONS AND WARRANTIES**

Each Party warrants and represents to the other that:

- (a) It has all requisite power, authority, licenses, permits, and franchises, corporate or otherwise, to execute and deliver this Agreement and perform its obligations hereunder;
- (b) Its execution, delivery, and performance of this Agreement have been duly authorized by, or are in accordance with, as to NORESCO, its organic instruments and, as to Customer, by all requisite municipal, board, or other action and are not in breach of any applicable law, code or regulation; this Agreement has been duly executed and delivered by the signatories so authorized, and constitutes each Party's legal, valid and binding obligation;
- (c) Its execution, delivery, and performance of this Agreement shall not result in a breach or violation of, or constitute a default under, any agreement, lease or instrument to which it is a party or by which it or its properties may be bound or affected; and
- (d) It has not received any notice, nor to the best of its knowledge is there pending or threatened any notice of any violation of any applicable laws, ordinances, regulations, rules, decrees, awards, permits or orders which would materially adversely affect its ability to perform hereunder.
- (e) The persons executing this Agreement are fully authorized by law to do so.
- (f) In addition, Customer warrants and represents to NORESCO that Customer has obtained or shall obtain all necessary governmental, legal, administrative and any other approval necessary for it to enter into this Agreement.
- (g) To assist in NORESCO's tax compliance, upon job completion Customer agrees, if applicable, to execute the required Written Allocation including the Declaration related to Section 179D of the Internal Revenue Code. NORESCO will be responsible for preparing the Declaration, all accompanying documentation and the contents therein. NORESCO will be designated the sole Section 179D beneficiary.
- (h) The Customer acknowledges and agrees that NORESCO has not acted as a municipal financial advisor to the Customer and that the Customer has not relied on NORESCO for any matters relating to the financing of the Construction Work, including issuance of the Bonds.

**SECTION 29                    INDEPENDENT CONTRACTOR**

Nothing in this Agreement shall be construed as reserving to Customer any right to exercise any control over or to direct in any respect the conduct or management of business or operations of NORESCO on the Property. The entire control or direction of such business and operations shall be in and shall remain in NORESCO, subject only to NORESCO's performance of its obligations under this Agreement. Neither NORESCO nor any person performing any duties or engaged in any work on the Property on behalf of

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NORESCO shall be deemed an employee or agent of Customer.

Nothing in this Section shall be deemed to be a waiver of the Customer of the right to use its property. The Customer and NORESKO are independent of one another and shall have no other relationship relating to or arising out of this Agreement. Neither Party shall have or hold itself out as having the right or authority to bind or create liability for the other by its intentional or negligent act or omission, or to make any contract or otherwise assume any obligation or responsibility in the name of or on behalf of the other Party.

**SECTION 30                    ADDITIONAL REPRESENTATIONS AND WARRANTIES OF CUSTOMER**

Customer hereby warrants and represents to NORESKO that:

- (a) Customer presently intends to continue to use the Property in a manner reasonably similar to its present use;
- (b) Customer does not presently contemplate any changes to the electrical and thermal consumption characteristics of the Property as these existed during the base period except as may have been disclosed to NORESKO by Customer in writing prior to the execution of this Agreement;
- (c) Customer has provided NORESKO with all records requested by NORESKO and, in that regard, NORESKO acknowledges that it has received base period data from Customer which appears to be complete as of the date of this Agreement, and that the information set forth therein is, and all information in other records to be subsequently provided pursuant to this Agreement shall be, true and accurate in all material respects except as may be disclosed by Customer in writing;
- (d) Customer has not entered into any contracts or agreements for the Property with persons or entities other than NORESKO regarding the provision of the energy services referenced herein.

**SECTION 31                    ABSENCE OF FRAUD OR COLLUSION**

NORESCO certifies, by its execution of this Agreement, that no official or employee of Customer has any pecuniary interest in this Agreement or in the expected profits to arise here from, and that this Agreement is made in good faith without fraud or collusion with any other person involved in the bidding process.

**SECTION 32                    NEGLIGENT/WRONGFUL ACTS**

It is understood and agreed that neither Party to this Agreement shall be liable for any negligent or wrongful acts, either of commission or omission, chargeable to the other, unless such liability is imposed by law, and that this Agreement shall not be construed as seeking to either enlarge or diminish any obligation or duty owed by one Party against the other or against third parties.

**SECTION 33                    FURTHER DOCUMENTS AND EVENTS**

The Parties shall execute and deliver all documents and perform all further acts that may be reasonably necessary to effectuate the provisions of this Agreement, in that regard, it being understood and agreed that NORESKO covenants and agrees to execute or procure the execution of all documents reasonably required to release any lien held by NORESKO or its assignees upon the termination of this Agreement and payment of all amounts required to be paid by Customer to NORESKO, pursuant to this Agreement, including but not limited to the Termination Value, if any. It being further agreed and understood that Customer agrees to execute all documents that may be reasonably required by an entity that provides funds for any financing contemplated herein and to cooperate with NORESKO in obtaining such funds.

It is further understood that Customer agrees to execute all documents which may be reasonably required to obtain all licenses, permits and governmental approvals required by NORESKO for installation and operation of the ECMs. NORESKO's obligations hereunder are also subject to obtaining any such licenses, permits and governmental approvals.

**SECTION 34            APPROPRIATION**

Customer warrants and represents that Customer has on-hand, or shall obtain complete Project funding to compensate NORESKO for their services, in accordance with this Agreement, before Notice to Proceed shall be issued.

**SECTION 35            THIRD PARTY BENEFICIARIES**

Except as may be specifically provided for in this Agreement, the Parties hereto do not intend to create any rights for or grant any remedies to any third-party beneficiary of this Agreement.

**SECTION 36            NOTIFICATIONS OF GOVERNMENTAL ACTION - OCCUPATIONAL SAFETY AND HEALTH**

The Parties agree to notify each other as promptly as is reasonably possible upon becoming aware of an inspection under, or any alleged violation of, the Occupational Safety and Health Act or any other provision of Federal, State or Local law, relating in any way to the undertakings of either Party under this Agreement.

**SECTION 37            REFERENCES**

Unless otherwise stated all references to a particular Attachment or to Attachments are to the referenced Attachment or Attachments that are attached to this Agreement and all such referenced Attachments are incorporated by reference within this Agreement. All references herein to a Section shall refer to a Section of this Agreement unless this Agreement specifically provides otherwise.

**SECTION 38            AMERICAN RECOVERY AND REINVESTMENT ACT FUNDS**

Non-Applicable

**SECTION 39            APPROVAL**

Non-Applicable

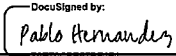
**SECTION 40            PROTECTING PERSONAL DATA**

NORESKO processes personal data as described in our privacy notices at noresko.com. The parties will comply with applicable data privacy laws governing personal data processed in connection with this Agreement, including the California Consumer Privacy Act (CCPA), and take all reasonable commercial and legal steps to protect personal data. If Customer provides NORESKO with personal data, Customer will ensure that it has the legal right to do so, including notifying the individuals whose personal data is shared. If a party collects or processes personal data from California residents under this Agreement, such party is a "Service Provider" under the CCPA, and will not sell or exchange such personal data for anything of value.


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**IN WITNESS WHEREOF**, the duly authorized officers or representatives of the Parties have set their hand on the date first written above with the intent to be legally bound.

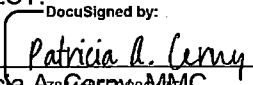
NORESCO, LLC

Signature:   
Printed Name: Pablo Hernandez  
Title: CFO  
Date: Aug-19-2022

CITY OF HOLLYWOOD, FLORIDA,  
a municipal corporation of the State of Florida

By:   
Josh Levy, Mayor

ATTEST:

  
Patricia A. Cebey, MMC  
City Clerk



APPROVED AS TO FORM & LEGAL  
SUFFICIENCY for the use and reliance  
of the City of Hollywood, Florida only.


  
Douglas R. Gonzales, City Attorney

EXHIBIT A

AUDIT WORK ORDER NO. \_\_\_\_\_

- 1. This Audit Work Order No. \_\_\_\_\_ ("Audit Work Order"), executed between NORESKO and Customer and dated \_\_\_\_\_, is issued pursuant to Section 1(a)-(b) of the Energy Services Agreement ("ESA") dated \_\_\_\_\_, between NORESKO and Customer.
- 2. The terms applicable to this Audit Work Order are set forth in the Terms for Audit Work, attached hereto and incorporated herein.
- 3. Customer hereby requests that NORESKO complete the Audit Work described in this Audit Work Order and NORESKO agrees to complete the Audit Work described in this Audit Work Order.

By signing below, the Parties agree to the terms of this Audit Work Order.

NORESKO, LLC

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

CITY OF HOLLYWOOD, FLORIDA,  
a municipal corporation of the State of Florida

By: \_\_\_\_\_  
Josh Levy, Mayor

ATTEST:

\_\_\_\_\_  
Patricia A. Cerny, MMC  
City Clerk

APPROVED AS TO FORM & LEGAL  
SUFFICIENCY for the use and reliance  
of the City of Hollywood, Florida only.

\_\_\_\_\_  
Douglas R. Gonzales, City Attorney

**EXHIBIT B****TERMS FOR AUDIT WORK****1. SERVICES**

NORESCO shall provide a Detailed Investment Grade Audit ("IGA") for the specified City facilities listed in Section 21. The IGA shall include descriptions of potential ECMs and shall further include the scope of work described in Section 21.

The findings of the IGA will be presented to the Customer in a report (the "IGA Report"). Customer acknowledges that NORESKO is expending significant time and resources on the behalf of the Customer by performing the IGA and preparing the IGA Report and therefore agrees as follows:

- a) Customer shall work exclusively with NORESKO on this IGA for the period in which this Audit Work Order is in place.
- b) Customer shall furnish (or cause its energy suppliers to furnish) to NORESKO, upon its request, accurate and complete data concerning energy usage for the Site. Customer acknowledges that NORESKO shall rely on this data in conducting its audit.
- c) Customer shall require its staff to cooperate fully with NORESKO personnel as NORESKO gathers on-site data required to complete its analysis of the Site. Customer may also provide any prior energy audits or studies of the Site.
- d) Customer will receive an initial IGA Report Summary, and a proposed Construction Work Order. Customer and NORESKO will jointly select efficiency measures to be implemented, and NORESKO will prepare a final IGA Report and Construction Work Order from these selected measures. Both Parties agree that the final Construction Work Order shall be in substantially the same form as the Exhibit C (including attachments) to the Agreement.
- e) Changes to audit scope of work: The quantity, quality, dimensions, type or other characteristics of the audit scope may be changed only by written consent of the Customer and NORESKO via the execution of an audit work order amendment. In addition, the Scope of Services may be reduced or expanded to include other energy efficiency measures and facilities not included within Audit Work Order Section 21 Scope of Audit Work.

The Parties agree that the Audit Cost as described in Section 3 Compensation is based on the Scope of Services in effect as of the date of the Audit Work Order. The Audit Cost shall be adjusted according to the new scope of services and agreed to via audit work order amendment. City will review for validity and substantiating the requested cost increase.

**2. TERM**

NORESCO shall commence providing services under this Audit Work Order \_\_\_\_\_ on \_\_\_\_\_, shall diligently perform as required and complete performance within \_\_\_\_\_ days.

**3. COMPENSATION**

In the event that, for any reason, Customer decides not to issue a Construction Work Order for the ECMs described in the applicable Audit Work Order and corresponding IGA that incorporates the cost of such IGA described in Section 21 of this document, Customer agrees to pay NORESKO for services satisfactorily rendered pursuant to Audit Work Order in the amount of \$ \_\_\_\_\_. If such an event occurs, Customer shall pay

NORESCO for IGA services rendered within thirty calendar days of receipt of approved invoice and acceptance of services.

#### **4. INDEPENDENT CONTRACTOR**

NORESCO, in the performance of this Audit Work Order, shall be and act as an independent contractor. NORESO understands and agrees that it and all of its employees shall not be considered officers, employees or agents of the Customer, and are not entitled to benefits of any kind or nature normally provided employees of the Customer and/or to which Customer's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Worker's Compensation. NORESO shall assume full responsibility for payment of all federal, state and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to NORESO's employees.

#### **5. MATERIALS**

NORESCO shall furnish, at its own expense, all labor, materials, transportation, equipment, supplies, subcontractors, and other items necessary to complete the services to be provided pursuant to this Audit Work Order.

#### **6. ORIGINALITY OF SERVICES**

NORESCO agrees that all technology, formulae, procedures, processes, methods, writings, IGAs, dialogue, compositions, recordings, teleplays, and video productions prepared for, written for, submitted to the Customer and/or used in connection with this Audit Work Order, shall be wholly original to NORESO and shall not be copied in whole or in part from any other source, except that submitted to NORESO by Customer as a basis for such services.

#### **7. OWNERSHIP AND REUSE OF DOCUMENTS**

- (a) The original of all documents, including but not limited to drawings, calculations, test results, recommendations, technical specifications, renderings, exhibits, models, prints, photographs, or other materials prepared by NORESO shall be and remain the property of the Customer.
- (b) Reuse of the design and/or corresponding contract documents or portions thereof by the Customer shall be limited to the Customer and for the benefit of the Customer. When reuse is contemplated, all title blocks and references to NORESO shall be removed from drawings unless written consent for reuse is given by NORESO. The Customer shall defend, indemnify and hold NORESO, its officers, employees and agents harmless from and against any and all liability, loss, expense, attorneys' fees, or claims or injury or damages arising out of the reuse of the design and / or corresponding contract documents or portion thereof, unless Customer obtains written consent of NORESO in a separate agreement setting forth terms of reuse.

#### **8. TERMINATION OF AUDIT WORK ORDER**

- (a) Customer may, at any time, for any reason, terminate this Audit Work Order after first providing ten (10) calendar days written notice. In the event of such termination, Customer shall pay NORESO within 30 calendar days of such termination for the full reasonable value of its services including direct and indirect costs, expenses, overhead and profit not to exceed the rates indicated in paragraph 3.
- (b) Upon receipt of notification, NORESO shall stop all work. Segments of partially completed work may be completed during the 30-day period only at the written direction of the Customer and NORESO shall be compensated fairly for this work. The total compensation paid shall



not exceed the amount due according to Paragraph 3.

- (c) NORESKO may, at any time, for any reason, terminate this Audit Work Order after first providing 30 calendar days' notice. In this event, Customer is not obligated to compensate NORESKO for services.
- (c) NORESKO may terminate this Audit Work Order in the event of breach by Customer of any material provisions including, but not limited to, payment or failure to provide NORESKO with access to the Facilities and records described in any Customer obligations in the Scope of Work. Written notice by NORESKO shall contain the reasons for such intention to terminate and unless within 30 calendar days after service of such notice the condition or violation shall cease, or satisfactory arrangements for the correction thereof be made, this Audit Work Order shall upon the expiration of the 30 calendar days cease and terminate. In the event of such termination for cause, Customer shall be responsible for NORESKO's fees incurred to date at the rate indicated in paragraph 3.

## **9. LIMITATION OF LIABILITY**

Notwithstanding anything else in this Agreement, and to the extent permitted by law, NORESKO's total liability, and that of its officers, directors, employees, parents, subsidiaries, agents, affiliates, insurers and subcontractors, whether in contract, tort, strict liability or otherwise, arising in connection with any Audit Work Order (except for personal injuries arising from the Audit Work Order to the extent caused by NORESKO's negligent acts or omissions) shall be limited to the aggregate amount paid by Customer to NORESKO under the applicable Audit Work Order.

Except as otherwise expressly provided herein, no Party nor its respective officers, directors, agents, employees, parent, subsidiaries or affiliates or their officers, directors, agents or employees shall be liable, irrespective of whether such claim of liability is based upon breach of warranty, tort (including negligence; whether of any of the Parties to this Audit Work Order or others), strict liability, contract, operation of law or otherwise, to any other Party, or its parent, subsidiaries, affiliates, officers, directors, agents, employees, successors or assigns, or their respective insureds, for incidental, indirect, punitive or consequential damages, connected with or resulting from performance or non-performance of this Audit Work Order, or anything done in connection therewith, including without limitation claims in the nature of lost revenues, income or profits (other than payments expressly required and properly due under this Audit Work Order), and increased expense of, reduction in or loss of power generation production or equipment used therefor.

## **10. INSURANCE**

Insurance types and limits shall be in accordance with CUSTOMER requirements, as agreed by NORESKO herein, as listed in Section 16 of the Energy Services Agreement.

## **11. ASSIGNMENT**

See Section 21 of the Energy Services Agreement.

## **12. COMPLIANCE WITH APPLICABLE LAWS**

NORESKO agrees to comply with all applicable federal, state and local laws, rules, regulations and ordinances that are now applicable to NORESKO, NORESKO's business, equipment and personnel engaged in operations covered by this Audit Work Order.

## **13. PERMITS/LICENSES**

NORESKO and all NORESKO's employees or agents shall secure and maintain in force such permits and licenses as are required by law in connection with the furnishing of services pursuant to this Audit Work Order. NORESKO may subcontract engineering services to a licensed professional engineer.

**14. AFFIRMATIVE ACTION EMPLOYMENT**

NORESCO agrees that it will not engage in unlawful discrimination in employment of persons because of race, color, religious creed, national origin, ancestry, physical handicap, marital status, or sex of such persons.

**15. NON WAIVER**

The failure of Customer or NORESKO to seek redress for violation of, or to insist upon, the strict performance of any term or condition of this Audit Work Order, shall not be deemed a waiver by that Party of such term or condition, or prevent a subsequent similar act from again constituting a violation of such term or condition.

**16. NOTICE**

All notices or demands to be given under this Audit Work Order by either Party to the other, shall be in writing and given whether by: (a) personal service or (b) by U.S. Mail, mailed either by registered or certified mail, return receipt requested, with postage prepaid. Service shall be considered given when received if personally serviced or if mailed on the third day after deposit in any U.S. Post Office. The address to which notices or demands may be given by either Party may be changed by written notice given in accordance with the notice provisions of this section. At the date of this Audit Work Order, the addresses of the Parties are as follows:

**CUSTOMER**

Peter Bieniek  
CITY OF HOLLYWOOD  
Director, Public Works  
2600 Hollywood Blvd  
Hollywood, FL 33020

**NORESCO**

Pablo Hernandez  
NORESCO, LLC  
Vice President  
One Research Drive, Suite 400C  
Westborough, MA 01581  
With a copy to:  
NORESCO, LLC Legal Dept.  
c/o Carrier  
13995 Pasteur Blvd.  
Palm Beach Gardens, FL 33418

**17. SEVERABILITY**

See Section 20 of the Energy Services Agreement .

**18. GOVERNING LAW**

The terms and conditions of this audit Work Order shall be governed by the laws of the State of Florida without regard to conflicts of law principles.

**19. VENUE**

In the event of litigation, jurisdiction shall be in United States District Court and venue shall be in the State of Florida.

**20. FORCE MAJEURE**

See Section 23 of the Energy Services Agreement.

**21. SCOPE OF AUDIT WORK**

**EXHIBIT C**

**CONSTRUCTION WORK ORDER NO. \_\_\_\_\_**

1. This Construction Work Order No. \_\_\_\_\_ ("Construction Work Order"), executed between NORESKO and Customer and dated \_\_\_\_\_, is issued pursuant to Section 1(a) of the Energy Services Agreement ("ESA") dated \_\_\_\_\_, between NORESKO and Customer.
2. The terms applicable to this Construction Work Order are set forth in the ESA and include all attachments referenced in the ESA.
3. Customer hereby requests that NORESKO complete the Construction Work described in this Construction Work Order and NORESKO agrees to complete the Construction Work described in this Construction Work Order.
4. Customer hereby acknowledges that this Construction Work Order constitutes a valid Notice to Proceed issued by the Customer for the work discussed herein.

By signing below, the Parties agree to the terms of this Construction Work Order.

NORESKO, LLC

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

CITY OF HOLLYWOOD, FLORIDA,  
a municipal corporation of the State of Florida

By: \_\_\_\_\_  
Josh Levy, Mayor

ATTEST:

\_\_\_\_\_  
Patricia A. Cerny, MMC  
City Clerk

APPROVED AS TO FORM & LEGAL  
SUFFICIENCY for the use and reliance  
of the City of Hollywood, Florida only.

\_\_\_\_\_  
Douglas R. Gonzales, City Attorney

**ATTACHMENT A**

**PROPERTY DESCRIPTION**

**TO BE DETERMINED**

**ATTACHMENT B**

**SCOPE OF SERVICES**

**DESCRIPTION OF THE ENERGY EFFICIENCY MEASURES  
AND THE EQUIPMENT**

The following is a brief description of the ECMs and related equipment to be installed by NORESKO at the Property.

[Description]

**ATTACHMENT C**

**EQUIPMENT LEASE DOCUMENTS**

(TO BE PROVIDED)

**ATTACHMENT D**

Intentionally left blank.



**ATTACHMENT E-1**

**DELIVERY AND ACCEPTANCE CERTIFICATE  
UPON SUBSTANTIAL COMPLETION**

Customer acknowledges receipt of the Energy Conservation Measure(s) ("ECM(s)") described in the applicable Attachment B to the Energy Services Agreement ("Agreement") between Customer and NORESO, as fully installed and in good working condition, which are listed and attached hereto. Customer accepts the ECM(s) listed hereto after full inspection thereof as satisfactory for all purposes of the Agreement. Customer agrees to make the related payment(s) to NORESO as set forth in Section 4 of the Agreement.

Substantial Completion Date:

ECM(s):

Date Accepted by Customer: \_\_\_\_\_

Accepted for: **Customer**

Accepted by: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Note: ECM(s) to which this Delivery and Acceptance Certificate relates is/are attached hereto.

**ATTACHMENT E-2**

**FINAL DELIVERY AND ACCEPTANCE CERTIFICATE  
FINAL ACCEPTANCE OF PROJECT**

Customer acknowledges Final Acceptance of all Energy Conservation Measures ("ECMs") described in the applicable Attachment B to the Energy Services Agreement ("Agreement") between Customer and NORESO. The date of Final Acceptance is the date certified by the Customer that the Work has been installed, functionally tested and all punchlist items completed in accordance with the Contract Documents, so that the Customer has possession of the Work and can use it for its intended use. Customer accepts the ECMs listed hereto after full inspection thereof as satisfactory for all purposes of the Agreement. Customer agrees to make the required payment(s) to NORESO as set forth in Section 4 and Attachment G of the Agreement.

Date Accepted by Customer: \_\_\_\_\_

Accepted for: **Customer**

Accepted by: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Note: ECMs to which this Delivery and Acceptance Certificate relates are attached hereto.

## **ATTACHMENT F**

### **GUARANTY OF ENERGY COST SAVINGS**

#### **1. DEFINITIONS**

When used in this Agreement, the following capitalized words shall have the meaning ascribed to them below:

"Baseline Period" is the period of time that defines the Baseline Usage and is representative of the facilities operations, consumption, and usage that is used as the benchmark for determining cost avoidance.

"Baseline Usage" is the calculated energy usage of the Facilities prior to the implementation of the ECMs.

"Baseline Demand" is the calculated energy demand of a piece of equipment or a site prior to the implementation of the ECMs. Baseline physical conditions, such as equipment counts, nameplate data, and control strategies, will typically be determined through building occupancy, energy end-use survey and plug load surveys of the Facilities.

"Cumulative Excess Verified Savings" is the total amount of Excess Verified Savings based on the results of the Measurement & Verification Plan in the Guaranteed Savings Reconciliation Report carried over to subsequent Guaranty Periods.

"Energy and Operational Cost Avoidance Guarantee Practices" are those practices identified in The Schedule of Savings, intended to achieve avoided costs in energy and/or operating expenses.

"Energy Costs" may include the cost of electricity and fuels to operate HVAC equipment, cogeneration system, facility mechanical and lighting systems, and energy management systems, and the cost of water and sewer usage, as applicable.

"ECM" the Energy Conservation Measure (ECM) is the installation of equipment or systems, or modification of equipment or systems as described in Attachment B.

"Excess Verified Savings" is the amount of Verified Savings minus Guaranteed Savings in a Guaranteed Period.

"Facilities" shall mean those described in Attachment A.

"F.E.M.P." shall mean the Federal Energy Management Program of the U.S. Department of Energy and its Measurement and Verification Guidelines for Federal Energy Projects (DOE/GO 10096-248, February 1996, or later versions). The F.E.M.P. guidelines classify measurement & verification approaches as Option A, Option B, Option C, and Option D.

"First Guarantee Period" is defined as the period beginning on the first (1<sup>st</sup>) day of the month following the date of execution of the Delivery and Acceptance Certificate (Attachment E-2) upon Final Acceptance of this Project by the Customer and ending on the day prior to the first (1<sup>st</sup>) twelve-month anniversary thereof.

"Guarantee Period" is defined as the First Guarantee Period and each of the successive 12 month periods commencing on the anniversary of the commencement of the First Guarantee Period throughout the Term of this Agreement.

"Guaranteed Savings" is defined as the amount of avoided Energy and Operational Costs guaranteed to the CUSTOMER in each Guarantee Period.

"Guaranteed Savings Reconciliation Report" is defined as the process and report for determining the Verified

Savings in each Guarantee Period and reconciling it to the Guaranteed Savings in the same Guarantee Period.

"IPMVP" shall mean the International Performance Measurement and Verification Protocol and its Measurement and Verification Guidelines for energy savings performance contract projects. The IPMVP guidelines classify measurement & verification approaches as Option A, Option B, Option C, and Option D.

"Measurement and Verification Plan" (M&V Plan) is defined as the plan providing details on how the Guarantee Savings will be verified.

"Operational Costs" shall include the cost of operating and maintaining the Facilities, such as, but not limited to, the cost of inside and outside labor to repair and maintain Covered Systems and Equipment, the cost of custodial supplies, the cost of replacement parts, the cost of deferred maintenance, the cost of lamp and ballast disposal, and the cost of new capital equipment as defined for each ECM in Section 4, Schedule of Values.

"Term" shall be \_\_\_\_\_ (X) years from acceptance.

"Verified Savings" is defined as the summation of avoided Energy and Operational Costs as determined by the Measurement & Verification Plan for the Facilities in each Guarantee Period as a result of the ECMs provided by NORESKO as well as Excess Verified Savings, if any carried forward from previous years.

## 2. TERM AND TERMINATION

2.1 Guarantee Term. The Term of this Guarantee shall commence on the first (1<sup>st</sup>) day of the month following the date of execution of the Final Delivery and Acceptance Certificate (Attachment E-2) upon Final Acceptance of this Project by the Customer and shall terminate at the end of \_\_\_\_\_ years unless terminated earlier as provided for herein.

2.2 Guarantee Termination. Should this Agreement be terminated (including, as applicable, the Maintenance or Measurement & Verification Services) in whole or in part for any reason prior to the end of the Term, the Guaranteed Savings for the Guarantee Period in which such termination becomes effective shall be prorated as of the effective date of such termination, with a reasonable adjustment for seasonal fluctuations, if any, in Energy and Operational Costs, and the Guaranteed Savings for all subsequent Guarantee Periods shall be null and void.

## 3. SAVINGS GUARANTEE

3.1 Guaranteed Savings: The following table lists the amount of Guaranteed Savings resulting from the ECMs to be installed by NORESKO.

Year	\$ Amount

3.1.1 Additional Savings. Additional energy and/or operational cost avoidance that can be demonstrated as a result of NORESO's efforts that result in no additional costs to Customer beyond the costs identified in this Agreement will be included in the Guarantee Savings Reconciliation Report for the applicable Guarantee Period(s).

3.1.2 Savings Prior to Final Retrofit Acceptance. All energy and operational cost avoidance realized by Customer and as calculated through the Measurement & Verification Plan that result from activities undertaken by NORESO prior to Final Acceptance may be applied to the Verified Savings for the First Guaranty Period.

3.1.3 Cumulation of Savings. The Guaranteed Savings in each Guarantee Period are considered satisfied if the Verified Savings for such Guarantee Period equals or exceeds the Guaranteed Savings for such Guarantee Period.

3.1.4 Savings Shortfalls. In the event that the Verified Savings in any Guarantee Period is less than the Guaranteed Savings required for that Guarantee Period, after giving credit for any Excess Verified Savings carried forward from previous Guarantee Periods, NORESO shall, upon receipt of written demand from Customer, compensate Customer the amount of any such shortfall, limited by the value of the guarantee, within 30 calendar days. Resulting compensation shall be NORESO's sole liability for any shortfall in the Guaranteed Savings.

3.2 Savings Reconciliation Documentation. NORESO will provide Customer with a Guarantee Savings Reconciliation Report after each Guarantee Period within 120 days. Customer will assist NORESO in generating the savings reconciliation report by providing NORESO's receipt thereof, together with access to relevant records relating to such Energy and Operating Costs. Customer will also assist NORESO by permitting access to any energy billing information, maintenance records, drawings, or other data deemed necessary by NORESO to generate the said report. Data and calculations utilized by NORESO in the preparation of its Guarantee Savings Reconciliation Report will be made available to Customer, along with such explanations and clarifications as Customer may reasonably request.

3.2.1 Acceptance of Guarantee Savings Reconciliation Report. At the end of each Guarantee Period, Customer will have 45 days to review the Guarantee Savings Reconciliation Report and provide written notice to NORESO of non-acceptance of the Guarantee Savings Reconciliation Report for that Guarantee Year. Failure to provide written notice within 45 days of the receipt of the Guarantee Savings Reconciliation Report shall constitute the deemed acceptance of the Report and its findings by the Customer.

3.2.2 Guarantee Savings Reconciliation. Verified Savings will be determined in accordance with the methodology(s), operating parameters, formulas, and constants as described below and/or defined in the Measurement & Verification Plan and/or additional methodologies defined by NORESO that may be negotiated with Customer at any time. Actual savings reduction in utility bills may vary from the Verified Savings for reasons outside of NORESO's control including but not limited to: changes in energy and other utility rates and tariffs, changes in Customer operating schedules and usage patterns, changes in Customer loads due to addition or reductions in energy and water consuming devices, changes in weather, impacts due to the operations of ECMs, impacts due to the maintenance of ECMs maintained by Customer, and additions to and/or reduction in facility space usage. For the purposes of calculating any shortfalls or excesses of Verified Savings versus Guaranteed Savings, the Measurement & Verification Plan will be utilized.

3.2.3 Activities and Events Adversely Impacting Savings. Customer must promptly notify NORESO of any activities known to Customer, which adversely impacts NORESO's ability to realize the Guaranteed Savings and NORESO shall be entitled to reduce the Guaranteed Savings by the amount of any such adverse impact to the extent that such adverse impact is beyond NORESO's reasonable control.

3.2.4 Guarantee Adjustment. NORESO's Guaranteed Savings obligations under this Agreement are contingent upon: (1) Customer following the operations and maintenance requirements for the ECMs in accordance with the Agreement; (2) no alterations or additions being made by the Customer without prior

notice and written agreement of the Parties; (3) Customer sending all current utility bills to NORESKO within two (2) weeks after receipt; and (4) NORESKO'S ability to render services not being impaired by circumstances beyond its control. To the extent that the Customer defaults or fails to perform fully any of its obligations under this Agreement, NORESKO may, in its sole discretion, adjust the Guaranteed Savings obligation; provided, however, that no adjustment hereunder shall be effective unless NORESKO has first provided the Customer with written notice of Customer's default(s) or failure(s) to perform and Customer has failed to cure its default(s) and failure(s) to perform within 30 days after receipt of such notice.

3.2.5 Energy Rates. TO BE DETERMINED.

4. MEASUREMENT & VERIFICATION PLAN

4.1 Measurement and Verification. NORESKO and the Customer agree that the Verified Savings will be determined using the following Measurement and Verification Plan. Through this plan, the Guaranteed Savings generated by the ECMs installed in the Facilities will be verified found in NORESKO's Detailed Energy Audit dated \_\_\_\_\_, as may be amended by the Parties.

Measurement & Verification Plan: NORESKO and the Customer agree that the Verified Savings by ECM will be determined using the following Measurement & Verification plans further described in this section. Through this plan, the guaranteed savings generated by the ECMs installed in the Facilities will be validated. The M&V methodologies proposed for these ECMs are based on the version 2.2 of the F.E.M.P. Measurement and Verification Guidelines. The objective of the plan is to quantify the actual electrical and fossil fuel and compare those to the specific Baseline Usage for each Facility, the difference of which is the Verified Savings.

During the term of the Agreement, NORESKO will make adjustments to energy savings due to changes in building occupancy; weather data, and utility rate schedules, etc. The unit costs of energy will be applied to the energy savings calculated by this M&V plan. Current utility cost will be used as a basis for determining the unit cost, with floor and ceiling prices set by baseline rate information, presented herein this Attachment.

4.2 M&V Descriptions: TO BE DETERMINED

**ATTACHMENT G**

**CONTRACT COST AND ANNUAL SERVICES**

- (a) Customer agrees to pay to NORESKO, the amount equal to the Project Cost, as listed below, in accordance with the terms described in Section 4 of the Agreement. The proposed monthly progress payments shall be substantially the same as those found in Attachment G-1, Proposed Progress Payments, attached hereto.

Project Cost = \$x,000,000

Proposed Monthly Progress Payments are attached hereto as Attachment G-1.

- (b) Maintenance Fee: Customer shall pay NORESKO for annual (monthly) maintenance provided under this Agreement that the Parties mutually agree to have NORESKO perform. Customer agrees to pay the annual (monthly) Maintenance Fee as provided for below with respect to such agreed upon services.

[Maintenance Fee(s)]

- (c) Measurement & Verification Fee: Customer shall pay NORESKO for annual (monthly) measurement and verification services provided under this Agreement that the Parties mutually agree to have NORESKO perform. Customer agrees to pay the annual (monthly) Measurement & Verification fee as provided for below with respect to such agreed upon services.

Year 1 M&V Fee:

Year 2 M&V Fee:

XXXXXXXX

- (d) Performance Period Fee: The annual performance period fee shall be the sum of the Maintenance Fee and the Measurement and Verification Fee. Customer agrees to pay the following Performance Period Fees.

<u>Year</u>	<u>Annual Amount</u>
1	
2	
3	
4	
5	

**ATTACHMENT H**

**CHANGE ORDER FORM**

(Request & Agreement for Change in Plans and/or Specifications and/or Contract)

Change Request No. \_\_\_\_\_

Customer: \_\_\_\_\_

Department: \_\_\_\_\_

Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Site: \_\_\_\_\_

Title: \_\_\_\_\_

I. REQUEST Date: \_\_\_\_\_

(a) Requested by \_\_\_\_\_ Of \_\_\_\_\_

(b) Description of change \_\_\_\_\_  
\_\_\_\_\_

II. NORESKO's AGREEMENT

For all costs involved in this change including extensions of time herein requested NORESKO proposes to perform the work described in accordance with the provisions of the subject Agreement and certifies that the attached cost data is accurate, complete and current, and mathematically correct.

Payment shall be made on the basis of:

If necessary, attach detailed estimates and breakdown for above in accordance with change order instruction. A claim for work performed under protest may be submitted in writing.

An extension of contract time of \_\_\_\_\_ calendar days to \_\_\_\_\_ is requested.

NORESKO \_\_\_\_\_ by \_\_\_\_\_ Date: \_\_\_\_\_

CUSTOMER APPROVAL: Date: \_\_\_\_\_

Customer _____	Contract Award	\$
	Previous Additions	\$
	Previous Deductions	\$
By: _____	Net Total	\$
Title: _____	This Change	\$
	Total	\$



**ATTACHMENT I**

**MAINTENANCE SERVICES**

Any Maintenance services provided by NORESKO shall be defined in an amendment to this agreement as approved by the Parties.

**ATTACHMENT J**

**NORESCO INSTALLED EQUIPMENT**

**ATTACHMENT K**  
**STANDARDS OF SERVICE**

**CONSTRUCTION WORK ORDER NO. 1**

1. This Construction Work Order No. 1 ("Construction Work Order"), executed between NORESO and Customer (collectively, the "Parties") and dated \_\_\_\_\_, is issued pursuant to Section 1(a) of the Energy Services Agreement ("ESA") dated July 29, 2022 between NORESO and Customer.
2. The terms applicable to this Construction Work Order are set forth in the ESA and include all attachments referenced in the ESA.
3. Customer requests that NORESO complete the Construction Work described in this Construction Work Order, and NORESO agrees to complete the Construction Work described in this Construction Work Order.
4. Customer acknowledges that this Construction Work Order constitutes a valid Notice to Proceed issued by the Customer for the work described below.

By signing below, the Parties agree to the terms of this Construction Work Order.

NORES, LLC

Signature: \_\_\_\_\_

Printed Name: Jim Williams

Title: Senior Vice President - General Manager

Date: \_\_\_\_\_

CITY OF HOLLYWOOD, FLORIDA,  
a municipal corporation of the State of Florida

By: \_\_\_\_\_  
Josh Levy, Mayor

ATTEST:

\_\_\_\_\_  
Patricia A. Cerny, MMC  
City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
Douglas R. Gonzales, City Attorney

## **ATTACHMENT A**

### **STREETLIGHT DESCRIPTION**

Streetlights include City-owned, Florida Department of Transportation (FDOT)-owned, and Broward County-owned street lighting currently managed and maintained by the City. Florida Power & Light (FPL)-owned and Community Redevelopment Agency (CRA)-owned streetlights are not included in the project scope of work.

## **ATTACHMENT B**

### **SCOPE OF SERVICES**

#### **DESCRIPTION OF THE ENERGY EFFICIENCY MEASURES AND THE EQUIPMENT**

The following is a brief description of the Energy Conservation Measures ("ECMs") and related equipment to be installed by NORESKO at the Property.

##### **ECM 1: LED Streetlight Upgrade**

NORESCO will replace the existing high-pressure sodium (HPS), mercury vapor, and metal halide City-owned, FDOT-owned, and Broward County-owned streetlight fixtures with new, high-efficiency LED fixtures and Ubicquia UbiCell smart sensors to monitor and control the upgraded fixtures. Prior to installing the fixtures, NORESKO installed samples of the proposed cobra head to verify proper fit and secure the Customer's approval of the new streetlighting design. NORESKO assumes that the remainder of the installations will be similar to these samples that were installed during the IGA. If NORESKO discovers during construction that the retrofits cannot be installed as intended, NORESKO will find an alternative retrofit and submit to the Customer a change order with the scope of work, expected savings, and cost impact to the Customer.

Table B1 lists the quantities, manufacturers, and catalog numbers of each retrofit type that NORESKO will install. NORESKO's scope of work is based on a geographical information system (GIS) survey of the existing streetlight inventory performed during the IGA. It is possible that this inventory may have changed over time due to regular maintenance, weather events, or traffic accidents. NORESKO will provide a reconciliation of actual completed retrofits at the close of construction and adjust price and guaranteed savings as appropriate. NORESKO will affix City of Hollywood ownership labels or tags as appropriate to light poles and new fixtures.

*Table B1: Streetlight Retrofit Types and Quantities*

<b>Manufacturer</b>	<b>Catalog No.</b>	<b>Description</b>	<b>Qty</b>
<b>Streetlight Fixture Replacement</b>			
AEL (Acuity)	ATB0-P205-MVOLT-R2-3K-HSS-NL-P7	Cobra	6
AEL (Acuity)	ATB0-P205-MVOLT-R3-3K-NL-P7	Cobra	8
AEL (Acuity)	ATB0-P205-MVOLT-R4-3K-HSS- NL-P7	Cobra	3
AEL (Acuity)	ATB0-P205-MVOLT-R4-3K-HSS-NL-P7	Cobra	3
AEL (Acuity)	ATB0-P205-MVOLT-R4-3K-NL-P7	Cobra	69
AEL (Acuity)	ATB0-P304-MVOLT-R3-3K-NL-P7	Cobra	59
AEL (Acuity)	ATB0-P304-MVOLT-R4-3K-HSS-NL-P7	Cobra	68
AEL (Acuity)	ATB0-P304-MVOLT-R4-3K-NL-P7	Cobra	173
AEL (Acuity)	ATB0-P305-MVOLT-R3-3K-NL-P7	Cobra	43
AEL (Acuity)	ATB2-P603-MVOLT-R3-3K-NL-P7	Cobra	215
AEL (Acuity)	ATB2-P603-MVOLT-R4-3K-NL-P7	Cobra	254
AEL (Acuity)	ATBMIC-P154-MVOLT-R3-3K-HSS-NL-P7	Cobra	494
AEL (Acuity)	ATBMIC-P154-MVOLT-R3-3K-NL-P7	Cobra	53
AEL (Acuity)	ATBMIC-P156-MVOLT-R3-3K-HSS-NL-P7	Cobra	1

AEL (Acuity)	ATBMIC-P156-MVOLT-R3-3K-NL-P7	Cobra	2
Holophane	ESL3-P30S-30K-MVOLT-SG3-QSM-BK-PR7E-DS-NL1/BHDF-QSM-BK-PR7E-TPRCBKBK	Teardrop	52
Holophane	ESL3-P30S-30K-MVOLT-TG3-QSM-BK-PR7E-NL1X1/BHDF-QSM-BK-PR7E-TPRCBKBK	Teardrop	2
Holophane	ESL3-P40S-30K-HVOLT-SG3-QSM-BK-PR7E-DS-NL1/BHDF-QSM-BK-PR7E-TPRCBKBK	Teardrop	62
Holophane	ESL3-P40S-30K-HVOLT-TG3-QSM-BK-PR7E-NL1X1/BHDF-QSM-BK-PR7E-TPRCBKBK	Teardrop	237
Holophane	GVD3-P20-30K-MVOLT-MS-GL3-BK-PR7E-NL1X1	Acorn	10
Holophane	GVD3-P30-30K-MVOLT-MS-GL3-BK-PR7E-NL1X1	Acorn	158
Holophane	GVD3-P30-30K-MVOLT-MS-GL3-BK-PR7E-NL1X1/GVDHSS18	Acorn	188
Holophane	GVD3-P30-30K-MVOLT-MS-GL3-WH-ST-TWH-PR7E-NL1X1/GVDHSS18	Acorn	35
Holophane	MGLED-M1-30K-MVOLT-MG-UN-BZSD-NL-PR7	Mongoose	5
Holophane	MGLED-P1-30K-480-FT-LT-VT-GRSD-PR7-NL	Mongoose	25
Holophane	PMLED-P5-30K-XVOLT-66-YMS-BZSDP-NL-PR7	Flood	22
Holophane	SN21P1-FGC-T3HS-P20-AMBER-MVOLT-10KV-ADS-PTDR-DIM-WH-SM-MG	Beach Bell	137
Holophane	W4GLED-30C1000-30K-T3M-MVOLT-SPD-PR7	Wall Pack	26
		<b>Fixture Qty Total</b>	<b>2,410</b>
<b>Streetlight Controls</b>			
Ubiquia	UBC-30-0-01-NA-01-1-BK	Ubicell	748
Ubiquia	UBC-30-0-01-NA-01-1-GY	Ubicell	1,662
		<b>Controls Qty Total</b>	<b>2,410</b>
<b>Streetlight Pole &amp; Fixture Replacement</b>			
Holophane	GVD3-P20-30K-MVOLT-LS-GL3-WH-ST-TWH-PR7E-NL1X1/GVDHSS18	Acorn	18
Ubiquia	UBC-30-0-01-NA-01-1-BK	Ubicell	18
Concrete Pole	New Concrete Pole	Concrete Pole	18

NORESCO intends to reuse existing streetlight infrastructure including poles, arms, sockets, wiring, hand holes, etc. However, it is possible that some of this infrastructure may require repair or replacement to complete the planned fixture retrofits. NORESKO has included an allowance of \$50,000 in the project budget to cover such repairs. During construction, if additional repair work is discovered that needs to be completed, NORESKO will estimate the cost and notify the Customer. With Customer approval, NORESKO will perform the additional work. Unused allowance funds will be returned to the Customer at the end of the project.

NORESCO's scope of work includes:

- ▶ Procurement of new streetlighting fixtures and retrofit kits
- ▶ Labor required for streetlighting retrofit installations
- ▶ Engineering and design of the streetlight retrofits
- ▶ Project and construction management
- ▶ Delivery of project closeout documentation, including as-built inventories, equipment listings, and operations and maintenance training manuals

- ▶ One-year warranty of materials and labor following substantial completion of this ECM. Where manufacturer warranties exceed this one-year workmanship warranty, NORESKO will transfer the manufacturers' warranties to the Customer at the end of the workmanship period
- ▶ Provision of documentation of LED conversion progress and fixture submittals as required
- ▶ Reuse of existing poles and mounting arms
- ▶ Reuse of existing wiring to streetlight fixtures
- ▶ Installation of Ubiquiti UbiCell smart controls for each new fixture
- ▶ American National Standards Institute (ANSI) LED wattage labels
- ▶ Labeling of Customer-owned poles that are used exclusively for mounting streetlights as Customer-owned property
- ▶ Proper disposal of removed fixtures

#### NORESKO's Clarification or Exclusions

- ▶ "Blue light/police" escorts are not included in the current project pricing
- ▶ NORESKO has not incorporated any project pricing to provide for Davis Bacon, Buy American, and other federal funding reporting requirements. Additional cost may apply if these requirements are imposed on the project.
- ▶ Work to be completed during normal working hours, typically 7:00 am – 5:00 pm Monday through Friday. Times may need to be adjusted for:
  - Fixtures that are not accessible due to school zones, loading zones, etc.
  - Weekend work may be required to maintain schedule due to weather events, i.e., thunderstorms, hail, high winds not including tropical storms and/or hurricanes, local events/holidays, etc.
- ▶ Project schedule may need to be adjusted/extended due to, but not limited to:
  - Stop Work order by city/state authorities due to local events that may include severe weather events, local and/or state events, etc.

#### Customer Responsibilities:

- ▶ City is responsible for providing or assisting with clear access to poles/fixtures. Such items may include:
  - Poles not accessible due to vehicles, watercraft, trailers or anything blocking access. City is responsible for providing clear access
  - Tree trimming or removal materials obstructing access to fixtures
  - Bee hives. Those that are beyond simple hornet spray
  - Resident obstructing access



**ATTACHMENT C**  
**EQUIPMENT LEASE DOCUMENTS**

(RESERVED)

**ATTACHMENT D**

Intentionally left blank.

**ATTACHMENT E-1**

**DELIVERY AND ACCEPTANCE CERTIFICATE  
UPON SUBSTANTIAL COMPLETION**

Customer acknowledges receipt of the Energy Conservation Measure(s) ("ECM(s)") described in the applicable Attachment B to the Energy Services Agreement ("Agreement") between the Parties, as fully installed and in good working condition, which are listed and attached. Customer accepts the listed ECM(s) after full inspection thereof as satisfactory for all purposes of the Agreement. Customer agrees to make the related payment(s) to NORESO as set forth in Section 4 of the Agreement.

Substantial Completion Date:

ECM(s):

Date Accepted by Customer: \_\_\_\_\_

Accepted for: **Customer**

Accepted by: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Note: ECM(s) to which this Delivery and Acceptance Certificate relates is/are attached hereto.

**ATTACHMENT E-2**

**FINAL DELIVERY AND ACCEPTANCE CERTIFICATE  
FINAL ACCEPTANCE OF PROJECT**

Customer acknowledges Final Acceptance of all ECMs described in the applicable Attachment B to the Energy Services Agreement ("Agreement") between the Parties. The date of Final Acceptance is the date certified by the Customer that the Work has been installed, functionally tested and all punchlist items completed in accordance with the Contract Documents, so that the Customer has possession of the Work and can use it for its intended use. Customer accepts the listed ECMs after full inspection thereof as satisfactory for all purposes of the Agreement. Customer agrees to make the required payment(s) to NORESKO as set forth in Section 4 and Attachment G of the Agreement.

Date Accepted by Customer: \_\_\_\_\_

Accepted for: **Customer**

Accepted by: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Note: ECMs to which this Delivery and Acceptance Certificate relates are attached.

## **ATTACHMENT F**

### **GUARANTY OF ENERGY COST SAVINGS**

#### **1. DEFINITIONS**

When used in this Agreement, the following capitalized words shall have the meaning ascribed to them below:

"Baseline Period" is the period of time that defines the Baseline Usage and is representative of the Streetlight operations, consumption, and usage that is used as the benchmark for determining cost avoidance.

"Baseline Usage" is the calculated energy usage of the Streetlights prior to the implementation of the ECMs.

"Baseline Demand" is the calculated energy demand of a fixture or the Streetlight inventory prior to the implementation of the ECMs.

"Cumulative Excess Verified Savings" is the total amount of Excess Verified Savings based on the results of the Measurement & Verification Plan in the Guaranteed Savings Reconciliation Report carried over to subsequent Guaranty Periods.

"Energy and Operational Cost Avoidance Guarantee Practices" are those practices identified in The Schedule of Savings, intended to achieve avoided costs in energy and/or operating expenses.

"Energy Costs" includes the cost of electricity and other utility charges required to operate the Streetlights.

"ECM", the Energy Conservation Measure (ECM), is the installation of equipment or systems, or modification of equipment or systems as described in Attachment B.

"Excess Verified Savings" is the amount of Verified Savings minus Guaranteed Savings in a Guaranteed Period.

"Streetlights" shall mean those described in Attachment A.

"F.E.M.P." shall mean the Federal Energy Management Program of the U.S. Department of Energy and its Measurement and Verification Guidelines for Federal Energy Projects (DOE/GO 10096-248, February 1996, or later versions). The F.E.M.P. guidelines classify measurement & verification approaches as Option A, Option B, Option C, and Option D.

"First Guarantee Period" is defined as the period beginning on the first day of the month following the date of execution of the Delivery and Acceptance Certificate (Attachment E-2) upon Final Acceptance of this Project by the Customer and ending on the day prior to the first 12 month anniversary thereof.

"Guarantee Period" is defined as the First Guarantee Period and each of the successive 12 month periods commencing on the anniversary of the commencement of the First Guarantee Period throughout the Term of this Agreement.

"Guaranteed Savings" is defined as the amount of avoided Energy and Operational Costs guaranteed to the Customer in each Guarantee Period.

"Guaranteed Savings Reconciliation Report" is defined as the process and report for determining the Verified Savings in each Guarantee Period and reconciling it to the Guaranteed Savings in the same Guarantee Period.

"IPMVP" shall mean the International Performance Measurement and Verification Protocol and its Measurement and Verification Guidelines for energy savings performance contract projects. The IPMVP guidelines classify measurement & verification approaches as Option A, Option B, Option C, and Option D.

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"Measurement and Verification Plan" (M&V Plan) is defined as the plan providing details on how the Guarantee Savings will be verified.

"Operational Costs" shall include the cost of operating and maintaining the Streetlights, such as but not limited to the cost of inside and outside labor to repair and maintain Covered Systems and Equipment, the cost of custodial supplies, the cost of replacement parts, the cost of deferred maintenance, the cost of lamp and ballast disposal, and the cost of new capital equipment as defined for each ECM in Section 4, Schedule of Values.

"Term" shall be 20 years from acceptance.

"Verified Savings" is defined as the summation of avoided Energy and Operational Costs as determined by the Measurement & Verification Plan for the Streetlights in each Guarantee Period as a result of the ECMs provided by NORESKO as well as Excess Verified Savings, if any carried forward from previous years.

## **2. TERM AND TERMINATION**

2.1 Guarantee Term. The Term of this Guarantee shall commence on the first day of the month following the date of execution of the Final Delivery and Acceptance Certificate (Attachment E-2) upon Final Acceptance of this Project by the Customer and shall terminate at the end of 20 years unless terminated earlier as provided for herein.

2.2 Guarantee Termination. Should this Agreement be terminated (including, as applicable, the Maintenance or Measurement & Verification Services) in whole or in part for any reason prior to the end of the Term, the Guaranteed Savings for the Guarantee Period in which such termination becomes effective shall be prorated as of the effective date of such termination, with a reasonable adjustment for seasonal fluctuations, if any, in Energy and Operational Costs, and the Guaranteed Savings for all subsequent Guarantee Periods shall be null and void.

## **3. SAVINGS GUARANTEE**

3.1 Guaranteed Savings: The following table lists the amount of Guaranteed Savings resulting from the ECM to be installed by NORESKO.

Year	\$ Amount
1	\$151,681
2	\$156,431
3	\$161,330
4	\$166,383
5	\$171,595
6	\$176,972
7	\$182,518
8	\$188,239
9	\$194,139
10	\$200,225
11	\$206,504
12	\$212,979

13	\$219,661
14	\$226,551
15	\$233,659
16	\$240,992
17	\$248,555
18	\$256,357
19	\$264,405
20	\$272,708
Total	\$4,178,355

3.1.1 Additional Savings. Additional energy and/or operational cost avoidance that can be demonstrated as a result of NORESO's efforts that result in no additional costs to Customer beyond the costs identified in this Agreement will be included in the Guarantee Savings Reconciliation Report for the applicable Guarantee Period(s).

3.1.2 Savings Prior to Final Retrofit Acceptance. All energy and operational cost avoidance realized by Customer and as calculated through the Measurement & Verification Plan that result from activities undertaken by NORESO prior to Final Acceptance may be applied to the Verified Savings for the First Guaranty Period.

3.1.3 Cumulation of Savings. The Guaranteed Savings in each Guarantee Period are considered satisfied if the Verified Savings for such Guarantee Period equals or exceeds the Guaranteed Savings for such Guarantee Period.

3.1.4 Savings Shortfalls. In the event that the Verified Savings in any Guarantee Period is less than the Guaranteed Savings required for that Guarantee Period, after giving credit for any Excess Verified Savings carried forward from previous Guarantee Periods, NORESO shall, upon receipt of written demand from Customer, compensate Customer the amount of any such shortfall, limited by the value of the guarantee, within 30 calendar days. Resulting compensation shall be NORESO's sole liability for any shortfall in the Guaranteed Savings.

3.2 Savings Reconciliation Documentation. NORESO will provide Customer with a Guarantee Savings Reconciliation Report after each Guarantee Period within 120 days. Customer will assist NORESO in generating the savings reconciliation report by providing NORESO's receipt thereof, together with access to relevant records relating to such Energy and Operating Costs. Customer will also assist NORESO by permitting access to any energy billing information, maintenance records, drawings, or other data deemed necessary by NORESO to generate the said report. Data and calculations utilized by NORESO in the preparation of its Guarantee Savings Reconciliation Report will be made available to Customer, along with such explanations and clarifications as Customer may reasonably request.

3.2.1 Acceptance of Guarantee Savings Reconciliation Report. At the end of each Guarantee Period, Customer will have 45 days to review the Guarantee Savings Reconciliation Report and provide written notice to NORESO of non-acceptance of the Guarantee Savings Reconciliation Report for that Guarantee Year. Failure to provide written notice within 45 days of the receipt of the Guarantee Savings Reconciliation Report shall constitute the deemed acceptance of the Report and its findings by the Customer.

3.2.2 Guarantee Savings Reconciliation. Verified Savings will be determined in accordance with the methodology(s), operating parameters, formulas, and constants as described below and/or defined in the Measurement & Verification Plan and/or additional methodologies defined by NORESO that may be negotiated with Customer at any time. Actual savings reduction in utility bills may vary from the Verified Savings for reasons outside of NORESO's control including but not limited to: changes in energy and other utility rates and tariffs, changes in Customer operating schedules and usage patterns, changes in Customer loads due to addition or reductions in energy and water consuming devices, changes in weather, impacts due to the

operations of ECMs, impacts due to the maintenance of ECMs maintained by Customer, and additions to and/or reduction in facility space usage. For the purposes of calculating any shortfalls or excesses of Verified Savings versus Guaranteed Savings, the Measurement & Verification Plan will be utilized.

**3.2.3 Activities and Events Adversely Impacting Savings.** Customer must promptly notify NORESKO of any activities known to Customer, which adversely impacts NORESKO's ability to realize the Guaranteed Savings and NORESKO shall be entitled to reduce the Guaranteed Savings by the amount of any such adverse impact to the extent that such adverse impact is beyond NORESKO's reasonable control.

**3.2.4 Guarantee Adjustment.** NORESKO's Guaranteed Savings obligations under this Agreement are contingent upon: (1) Customer following the operations and maintenance requirements for the ECMs in accordance with the Agreement; (2) no alterations or additions being made by the Customer without prior notice and written agreement of the Parties; (3) Customer sending all current utility bills to NORESKO within two weeks after receipt; and (4) NORESKO'S ability to render services not being impaired by circumstances beyond its control. To the extent that the Customer defaults or fails to perform fully any of its obligations under this Agreement, NORESKO may, in its sole discretion, adjust the Guaranteed Savings obligation; provided, however, that no adjustment hereunder shall be effective unless NORESKO has first provided the Customer with written notice of Customer's default(s) or failure(s) to perform and Customer has failed to cure its default(s) and failure(s) to perform within 30 days after receipt of such notice.

#### **3.2.5 Energy Rates.**

The baseline (or Year 0) energy utility rates are shown in Table 3.2. The energy rates shown in Table 3.3 shall be used to calculate the energy cost savings in Year 1. These energy rates will be adjusted by an annual escalation rate of 3% for each successive year of the contract.

**Table 3.2: Year 0 Utility Rate Summary**

Facility	Electricity (\$/kWh)	Demand (\$/kW)
Streetlights	\$0.0798	n/a

**Table 3.3: Year 1 Utility Rate Summary**

Facility	Electricity (\$/kWh)	Demand (\$/kW)
Streetlights	\$0.0822	n/a

## **4. MEASUREMENT & VERIFICATION PLAN**

**4.1 Measurement and Verification.** NORESKO and the Customer agree that the Verified Savings will be determined using the following Measurement and Verification Plan. This plan verifies energy and operational savings by combining industry standards and manufacturers' equipment ratings with proven engineering calculations and measurements.

**Measurement & Verification Plan:** NORESKO and the Customer agree that the Verified Savings by ECM will be determined using the following Measurement & Verification plans further described in this section. Through this plan, the guaranteed savings generated by the ECM installed will be validated. The M&V methodologies proposed are based on the version 2.2 of the F.E.M.P. Measurement and Verification Guidelines. The objective of the plan is to quantify the actual electrical energy and compare those to the specific Baseline Usage, the difference of which is the Verified Savings.



During the term of the Agreement, NORESO will make adjustments to energy savings due to changes in hours of operation, and utility rate schedules, etc. The unit costs of energy will be applied to the energy savings calculated by this M&V plan. Current utility cost will be used as a basis for determining the unit cost, with floor and ceiling prices set by baseline rate information, presented herein this Attachment.

- 4.2 M&V Descriptions: The M&V methodology for the Streetlight ECM is described in the following table. A more detailed description of the M&V methodology is presented on the pages after the table. The description lays out the procedure for the calculation of savings, detailing the equations and specific variables.

ECM Number and Description	Utility Types Affected	Baseline M&V	Post-Installation M&V	Performance Period M&V
Replacement of high pressure sodium and metal halide streetlight fixtures with LED fixtures.	Electric (kWh)	Baseline lighting kW will be based on manufacturer's specifications. Runtime hours are based on FPL's streetlight tariff and rate structure.	Post-installation lighting kW will be based on manufacturer's specifications. Runtime hours are based on the same hours used in the baseline.	NORESCO will provide a report of the verified annual savings for the Guarantee Period based on the 3% utility escalation rate.
Contractually Agreed Upon Variables: Fixture kW, operating hours, FPL utility charges				

#### 4.2.1 ECM 1: LED Streetlights

##### Savings Calculation Methodology:

This ECM replaces existing high-pressure sodium (HPS), mercury vapor (MV), and metal halide (MH) street lighting fixtures with new high-efficiency LED fixtures. The LED fixtures will operate using Ubicquia UbiCell smart sensors to monitor and control streetlights automatically from dusk to dawn.

NORESCO created a model of the lighting system's baseline electrical consumption based on manufacturer's specifications, FPL utility bills and tariff, and operating hours to determine the energy consumption savings and reduced overall costs by replacing street lighting systems in use in Hollywood. This model establishes baseline energy consumption and street lighting tariff cost adjustments for this ECM.

Energy savings calculations for this ECM used data from the following sources:

- An onsite inventory of the existing City-owned or maintained streetlights in the City of Hollywood
- Inventory of existing and proposed performance of the new fixtures
- Electric consumption of existing fixtures
- Operating hours based on typical operating hours assumptions

Key parameters that affect baseline energy use include fixture energy consumption and operating hours. Fixture operating hours' data was based on standard dusk to dawn hours of operation.

**M&V Activities during IGA:**

Pre-installation audits and site observations, manufacturer's specifications of the existing streetlight fixtures were used for establishing the baseline energy consumption. This included investigation into FPL's streetlighting tariff structure to determine tariff-specified hours of operation and other streetlight charges.

**Post-Installation Period:**

Post-installation energy consumption will be based on the commissioning of the LED streetlights described in the above calculation method. The agreed-upon LED fixture wattages will be based on the manufacturer's specifications and cut-sheets. NORESO will inspect the fixtures to verify that they have been installed properly and are functioning as intended. If the equipment installed differs materially from the proposed strategies, then the models will be revised to reflect the equipment and strategies that were actually implemented. If the Customer directs modifications outside NORESO's control that impact the ability for this measure to produce the guaranteed savings, adjustments to the guarantee may be required. Guaranteed savings may also be adjusted by NORESO based on the final as-built quantities of streetlights installed by NORESO.

**M&V Activities during the Performance Period:**

NORESOS will provide a report of the verified annual savings for the Guarantee Period based on 3% utility escalation rate of the streetlight rate in Table 3.2.

**ATTACHMENT G**

**CONTRACT COST AND ANNUAL SERVICES**

- (a) Customer agrees to pay to NORESKO, the amount equal to the Project Cost, as listed below, in accordance with the terms described in Section 4 of the Agreement. The estimated monthly progress payments shall be substantially the same as those found in Attachment G-1, Projected Monthly Progress Payments, attached hereto.

Project Cost = \$ \$4,570,000

Customer shall pay monthly based on the percentage completed. Payment applications will be substantially in the form of Attachment G-2. The anticipated monthly percentages of material and labor completion are attached hereto as Attachment G-1. Payment for Mobilization included in Month 1 is not an estimate and will be invoiced immediately following NORESKO's receipt of the NTP.

- (b) Maintenance Fee: Not applicable. Maintenance services are currently provided by the City. Any Maintenance services requested to be provided by NORESKO shall be defined in an amendment to this agreement as approved by the Parties.
- (c) Measurement & Verification Fee: Customer shall pay NORESKO for annual measurement and verification services provided under this Agreement that the Parties mutually agree to have NORESKO perform. Customer agrees to pay the annual Measurement & Verification fee as provided for below with respect to such agreed upon services.

<u>Year</u>	<u>Annual Amount</u>
1	\$7,556
2	\$7,782
3	\$8,016
4	\$8,256
5	\$8,504
6	\$8,759
7	\$9,022
8	\$9,292
9	\$9,571
10	\$9,858
11	\$10,154
12	\$10,459
13	\$10,773
14	\$11,096
15	\$11,429
16	\$11,771
17	\$12,125
18	\$12,488
19	\$12,863
20	\$13,249

**ATTACHMENT G-1**

**PROJECTED MONTHLY PROGRESS PAYMENTS**

<b>Payment #</b>	<b>Month</b>	<b>Monthly Draw</b>
1	May 2023	\$472,874
2	Jun 2023	\$29,301
3	Jul 2023	\$200,986
4	Aug 2023	\$200,986
5	Sep 2023	\$1,402,781
6	Oct 2023	\$887,726
7	Nov 2023	\$200,986
8	Dec 2023	\$243,561
9	Jan 2024	\$243,561
10	Feb 2024	\$458,738
Final	Mar 2024	\$228,500
<b>Total</b>		<b>\$4,570,000</b>

**ATTACHMENT G-2**  
**FORM OF PAYMENT APPLICATION**

**ATTACHMENT H**

**CHANGE ORDER FORM**

(Request & Agreement for Change in Plans and/or Specifications and/or Contract)

Change Request No. \_\_\_\_\_

Customer: \_\_\_\_\_

Department: \_\_\_\_\_

Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Site: \_\_\_\_\_

Title: \_\_\_\_\_

**I. REQUEST**

Date: \_\_\_\_\_

(a) Requested by \_\_\_\_\_ Of \_\_\_\_\_

(b) Description of change \_\_\_\_\_  
\_\_\_\_\_

**II. NORESKO's AGREEMENT**

For all costs involved in this change, including extensions of time requested, NORESKO proposes to perform the work described in accordance with the provisions of the subject Agreement and certifies that the attached cost data is accurate, complete and current, and mathematically correct.

Payment shall be made on the basis of:

If necessary, attach detailed estimates and breakdown for above in accordance with change order instruction. A claim for work performed under protest may be submitted in writing.

An extension of contract time of \_\_\_\_\_ calendar days to \_\_\_\_\_ is requested.

NORESKO \_\_\_\_\_ by \_\_\_\_\_ Date: \_\_\_\_\_

CUSTOMER APPROVAL: \_\_\_\_\_ Date: \_\_\_\_\_

Customer _____	Contract Award	\$
	Previous Additions	\$
	Previous Deductions	\$
By: _____	Net Total	\$
Title: _____	This Change	\$
	Total	\$

**ATTACHMENT I**

**MAINTENANCE SERVICES**

No Maintenance services are currently provided by NORESO. All maintenance activities will be provided by the City. Any Maintenance services provided by NORESO shall be defined in an amendment to this Agreement as approved by the Parties.

**ATTACHMENT J**

**NORESCO INSTALLED EQUIPMENT**

See Table B.1 Streetlight Retrofit Types and Quantities in Attachment B Scope of Services



**ATTACHMENT K**

**STANDARDS OF SERVICE/DESIGN**

**Not Applicable**

**AUDIT WORK ORDER NO. 2**

1. This Audit Work Order No. 2 ("Audit Work Order"), executed between NORESO and Customer and dated \_\_\_\_\_, is issued pursuant to Section 1(a)-(b) of the Energy Services Agreement ("ESA") dated July 29, 2022 between NORESO and Customer.
2. The terms applicable to this Audit Work Order are set forth in the attached Terms for Audit Work.
3. Customer requests that NORESO complete the Audit Work described in this Audit Work Order and NORESO agrees to complete the Audit Work described in this Audit Work Order.

By signing below, the Parties agree to the terms of this Audit Work Order.

NORES, LLC

Signature: \_\_\_\_\_

Printed Name: Pablo Hernandez

Title: Vice President and Chief Financial Officer

Date: \_\_\_\_\_

CITY OF HOLLYWOOD, FLORIDA,  
a municipal corporation of the State of Florida

By: \_\_\_\_\_  
Josh Levy, Mayor

ATTEST:

\_\_\_\_\_  
Patricia A. Cerny, MMC  
City Clerk

APPROVED AS TO FORM

:

\_\_\_\_\_  
Douglas R. Gonzales, City Attorney

## TERMS FOR AUDIT WORK

### 1. SERVICES

NORESCO shall provide an Investment Grade Audit ("IGA") for the specified Customer facilities listed in Section 21. The IGA shall include descriptions of potential ECMs and shall further include the scope of work described in Section 21. The Energy Audit will include investigation into the following cost savings categories:

- a) Facility energy and water efficiency
- b) Fleet conversion program
- c) Smart city initiatives
- d) Strategic sourcing

NORESCO as part of the IGA will investigate all potential financially viable cost savings ECMs such as but not limited to the following:

- a) Interior and exterior lighting improvements
- b) HVAC/Mechanical improvements
- c) Building automation systems
- d) Infiltration improvements
- e) Smart city initiatives
- f) Strategic sourcing opportunities
- g) Renewable energy opportunities
- h) Site security and site access systems
- i) Park exterior lighting and athletic field lighting

After surveying the existing conditions at each of the facilities listed in Section 21, NORESKO will perform a high-level feasibility analysis consisting of budgetary estimates for costs savings and implementation costs to determine the economic viability of each ECM from a simple payback analysis and available project funding. The findings of the high-level feasibility analysis will be presented and reviewed with the Customer staff to jointly determine which ECMs NORESKO will include in the full IGA effort where NORESKO will complete sufficient design to identify firm implementation costs and savings for each ECM. If at any time, any ECM or portion of an ECM is determined by NORESKO to be not feasible for any reason, NORESKO will cease any further development of that scope of work.

The findings of the IGA will be presented to the Customer in a report ("IGA Report"). Customer acknowledges that NORESKO is expending significant time and resources on the behalf of the Customer by performing the IGA and preparing the IGA Report and therefore agrees as follows:

- a) Customer shall work exclusively with NORESKO on this IGA for the period in which this Audit Work Order is in place.
- b) Customer shall furnish (or cause its energy suppliers to furnish) to NORESKO, upon its request, accurate and complete data concerning energy usage for the Site. Customer acknowledges that NORESKO shall rely on this data in conducting its audit.

- c) Customer shall require its staff to cooperate fully with NORESKO personnel as NORESKO gathers on-site data required to complete its analysis of the Site. Customer may also provide any prior energy audits or studies of the Site.
- d) Customer will receive an initial IGA Report Summary, and a proposed Construction Work Order. Customer and NORESKO will jointly select efficiency measures to be implemented, and NORESKO will prepare a final IGA Report and Construction Work Order from these selected measures. Both Parties agree that the final Construction Work Order shall be in substantially the same form as the Exhibit C (including attachments) to the Energy Services Agreement.
- e) Changes to audit scope of work: The quantity, quality, dimensions, type or other characteristics of the audit scope may be changed only by written consent of the Customer and NORESKO via the execution of an audit work order amendment. In addition, the Scope of Services may be reduced or expanded to include other energy efficiency measures and facilities not included within Audit Work Order Section 21 Scope of Audit Work.

The Parties agree that the Audit Cost as described in Section 3 Compensation is based on the Scope of Services in effect as of the date of the Audit Work Order. The Audit Cost shall be adjusted according to the new scope of services and agreed to via audit work order amendment. Customer will review for validity and substantiating the requested cost increase.

## 2. TERM

NORESKO shall commence providing services under this Audit Work Order No. 2 on \_\_\_\_\_, shall diligently perform as required and complete performance within 200 days.

## 3. COMPENSATION

In the event that, for any reason, Customer decides not to issue a Construction Work Order for the ECMs described in the applicable Audit Work Order and corresponding IGA that incorporates the cost of such IGA described in section 21 of this document, Customer agrees to pay NORESKO for services rendered pursuant to Audit Work Order per the fee schedule below within thirty calendar days of receipt of invoice and acceptance of services.

Audit Category	Fee for Services Provided
Facility Energy and Water Efficiency, Fleet Conversion and Water Meters Replacements	\$232,300
Smart City Initiatives	\$100,000
Strategic Sourcing Opportunities (Phase 1)	\$0*

\*There is no fee for Phase 1 Strategic Sourcing audit. A Phase 2 audit fee will be reviewed and approved in an amendment to this Audit Work Order 2 if the Customer authorizes NORESKO to proceed to the Strategic Sourcing Phase 2 audit.

## 4. INDEPENDENT CONTRACTOR

NORESKO, in the performance of this Audit Work Order, shall be and act as an independent contractor. NORESKO understands and agrees that it and its employees shall not be considered officers, employees or agents of the Customer, and are not entitled to benefits of any kind or nature normally provided employees of the Customer and/or to which Customer's employees are normally entitled, including but not limited to State Unemployment Compensation or Worker's Compensation. NORESKO shall assume full responsibility for payment of all federal, state and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to NORESKO's employees.

## **5. MATERIALS**

NORESCO shall furnish, at its own expense, all labor, materials, transportation, equipment, supplies, subcontractors, and other items necessary to complete the services to be provided pursuant to this Audit Work Order.

## **6. ORIGINALITY OF SERVICES**

NORESCO agrees that all technology, formulae, procedures, processes, methods, writings, IGAs, dialogue, compositions, recordings, teleplays, and video productions prepared for, written for, submitted to the Customer and/or used in connection with this Audit Work Order, shall be wholly original to NORESCO and shall not be copied in whole or in part from any other source, except that submitted to NORESCO by Customer as a basis for such services.

## **7. OWNERSHIP AND REUSE OF DOCUMENTS**

- (a) The original of all documents, including but not limited to drawings, calculations, test results, recommendations, technical specifications, renderings, exhibits, models, prints, photographs, or other materials prepared by NORESCO shall be and remain the property of the Customer.
- (b) Reuse of the design and/or corresponding contract documents or portions thereof by the Customer shall be limited to the Customer and for the benefit of the Customer. When reuse is contemplated, all title blocks and references to NORESCO shall be removed from drawings unless written consent for reuse is given by NORESCO. The Customer shall defend, indemnify and hold NORESCO, its officers, employees and agents harmless from and against any and all liability, loss, expense, attorneys' fees, or claims or injury or damages arising out of the reuse of the design and / or corresponding contract documents or portion thereof, unless Customer obtains written consent of NORESCO in a separate agreement setting forth terms of reuse.

## **8. TERMINATION OF AUDIT WORK ORDER**

- (a) Customer may, at any time, for any reason, terminate this Audit Work Order after first providing ten (10) calendar days written notice. In the event of such termination, Customer shall pay NORESCO within 30 calendar days of such termination for the full reasonable value of its services including direct and indirect costs, expenses, overhead and profit not to exceed the rates indicated in paragraph 3.
- (b) Upon receipt of notification, NORESCO shall stop all work. Segments of partially completed work may be completed during the 30-day period only at the written direction of the Customer and NORESCO shall be compensated fairly for this work. The total compensation paid shall not exceed the amount due according to Paragraph 3.
- (c) NORESCO may, at any time, for any reason, terminate this Audit Work Order after first providing 30 calendar days' notice. In this event, Customer is not obligated to compensate NORESCO for services.
- (c) NORESCO may terminate this Audit Work Order in the event of breach by Customer of any material provisions including, but not limited to, payment or failure to provide NORESCO with access to the Facilities and records described in any Customer obligations in the Scope of Work. Written notice by NORESCO shall contain the reasons for such intention to terminate and unless within 30 calendar days after service of such notice the condition or violation shall cease, or satisfactory arrangements for the correction thereof be made, this Audit Work Order shall upon the expiration of the 30 calendar days cease and terminate. In the event of such termination for cause, Customer shall be responsible for NORESCO's fees incurred to date at

the rate indicated in paragraph 3.

#### **9. LIMITATION OF LIABILITY**

Notwithstanding anything else in this Agreement, and to the extent permitted by law, NORESKO's total liability, and that of its officers, directors, employees, parents, subsidiaries, agents, affiliates, insurers and subcontractors, whether in contract, tort, strict liability or otherwise, arising in connection with any Audit Work Order (except for personal injuries arising from the Audit Work Order to the extent caused by NORESKO's negligent acts or omissions) shall be limited to the aggregate amount paid by Customer to NORESKO under the applicable Audit Work Order.

Except as otherwise expressly provided herein, no Party nor its respective officers, directors, agents, employees, parent, subsidiaries or affiliates or their officers, directors, agents or employees shall be liable, irrespective of whether such claim of liability is based upon breach of warranty, tort (including negligence, whether of any of the Parties to this Audit Work Order or others), strict liability, contract, operation of law or otherwise, to any other Party, or its parent, subsidiaries, affiliates, officers, directors, agents, employees, successors or assigns, or their respective insureds, for incidental, indirect, punitive or consequential damages, connected with or resulting from performance or non-performance of this Audit Work Order, or anything done in connection therewith, including without limitation claims in the nature of lost revenues, income or profits (other than payments expressly required and properly due under this Audit Work Order), and increased expense of, reduction in or loss of power generation production or equipment used therefor.

#### **10. INSURANCE**

Insurance types and limits shall be in accordance with CUSTOMER requirements, as agreed by NORESKO herein, as listed in Section 16 of the Energy Services Agreement.

#### **11. ASSIGNMENT**

See Section 21 of the Energy Services Agreement.

#### **12. COMPLIANCE WITH APPLICABLE LAWS**

NORESKO agrees to comply with all applicable federal, state and local laws, rules, regulations and ordinances that are now applicable to NORESKO, NORESKO's business, equipment and personnel engaged in operations covered by this Audit Work Order.

#### **13. PERMITS/LICENSES**

NORESKO and all NORESKO's employees or agents shall secure and maintain in force such permits and licenses as are required by law in connection with the furnishing of services pursuant to this Audit Work Order. NORESKO may subcontract engineering services to a licensed professional engineer.

#### **14. AFFIRMATIVE ACTION EMPLOYMENT**

NORESKO agrees that it will not engage in unlawful discrimination in employment of persons because of race, color, religious creed, national origin, ancestry, physical handicap, marital status, or sex of such persons.

#### **15. NON WAIVER**

The failure of Customer or NORESKO to seek redress for violation of, or to insist upon, the strict performance of any term or condition of this Audit Work Order, shall not be deemed a waiver by that Party of such term or condition, or prevent a subsequent similar act from again constituting a violation of such term or condition.

#### **16. NOTICE**

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All notices or demands to be given under this Audit Work Order by either Party to the other, shall be in writing and given whether by: (a) personal service or (b) by U.S. Mail, mailed either by registered or certified mail, return receipt requested, with postage prepaid. Service shall be considered given when received if personally serviced or if mailed on the third day after deposit in any U.S. Post Office. The address to which notices or demands may be given by either Party may be changed by written notice given in accordance with the notice provisions of this section. At the date of this Audit Work Order, the addresses of the Parties are as follows:

**CUSTOMER**

Joseph Kroll  
CITY OF HOLLYWOOD  
Director, Public Works  
1600 S. Park Road  
P.O. Box 229045  
Hollywood, FL 33022-9045

**NORESCO**

Pablo Hernandez  
NORESCO, LLC  
Vice President

One Research Drive, Suite 400C  
Westborough, MA 01581  
With a copy to:  
NORESCO, LLC Legal Dept.  
c/o Carrier  
13995 Pasteur Blvd.  
Palm Beach Gardens, FL 33418

**17. SEVERABILITY**

See Section 20 of the Energy Services Agreement.

**18. GOVERNING LAW**

The terms and conditions of this audit Work Order shall be governed by the laws of the State of Florida without regard to conflicts of law principles.

**19. VENUE**

In the event of litigation, jurisdiction shall be in United States District Court and venue shall be in the State of Florida.

**20. FORCE MAJEURE**

See Section 23 of the Energy Services Agreement.

**21. SCOPE OF AUDIT WORK**

## **I. GENERAL**

### **A. General Expectations:**

The purpose of the IGA is to provide an investment grade analysis that quantifies the size, scope, payback, and firm cost for facility or Customer infrastructure upgrades that may be implemented through a subsequent Construction Work Order.

**B. Presentation:** The IGA findings shall be presented in an Investment Grade Audit Report in the format prescribed in section V. Tabs or markers shall separate each section of the report. Each table shall be titled and/or numbered and labeled clearly. IGA report will be provided in electronic PDF format.

**C. Cash Flow Analysis:** A cash flow table shall be provided listing the annual energy or agreed upon operational savings, the annual payments, the annual M&V, maintenance, other costs, and the net annual cash flow. Interest rate and applicable escalation rates will be clearly listed. An estimate of the Customer's capitalized interest costs and any available utility rebates will be clearly listed and included in the analysis as appropriate.

## **II. CALCULATIONS**

**A. General Calculations:** For all calculations, major assumptions will be clearly stated and labeled. When calculating energy savings for more than ECM, interaction between/among the measures will be taken into account.

**B. Energy Consumption:** Accurate energy consumption and cost data is important to establish a baseline for measuring and evaluating the effectiveness of all recommended actions. Estimates will be used if the necessary information is not available. If estimates are used, the data should be clearly labeled, and an explanation will be provided on why monthly records were not available. Procedures used to estimate monthly consumption figures will be presented and clearly explained. In addition, an analysis of the various variables that may affect the baseline will be included. The parties agree adjustment factors for weather, occupancy, and hours of operation shall be mutually determined.

**C. Calculation of ECM Costs:** A firm turnkey cost per ECM shall be provided including all materials and labor to complete the work.

## **III. SCOPE OF WORK**

### **A. Audit Scope:**

The Investment Grade Audit shall include the following:

1. A summary of the historical energy use as available. Energy use anomalies or high costs will be evaluated, and applicable recommendations will be made.
2. All ECMs will be developed, designed, and implemented in a way as not to compromise the general guidelines for illumination of interior or exterior spaces. Evidence will be provided, if appropriate, to demonstrate that the measure will not violate any state or local code or ordinance.
3. ECMs will be developed for financial and construction feasibility. Savings will be verified using engineering calculations and estimates. Cost models will be verified through subcontractor pricing.

### **B. Facilities to be Audited**



Additional buildings can be added by mutual agreement.

City Location ID	Name	Address	Square Footage
58	VISUAL ARTS BUILDING	1 YOUNG CIRCLE	12,293
60	AMPHITHEATER	1 YOUNG CIRCLE	10,610
15	DAVID PARK COMMUNITY CENTER	108 NORTH 33RD STREET	6,681
87	NEIGHBORHOOD CENTER	1111 NORTH 69TH WAY	22,950
88	ART CENTER	1111 NORTH 69TH WAY	2,266
107	SHOP / ADMINISTRATION	1715 NORTH 21ST AVENUE	6,786
108	LUNCH / OFFICES	1715 NORTH 21ST AVENUE	3,750
83	COMMUNITY CENTER	3000 NORTH 69TH AVENUE	9,141
86	POOL BUILDING	3000 NORTH 69TH AVENUE	1,360
206	FIRE MAINTENANCE	3400 NORTH 56TH AVENUE	15,275
207	FIRE MAINTENANCE	3400 NORTH 56TH AVENUE	11,236
208	FIRE MAINTENANCE	3400 NORTH 56TH AVENUE	5,316
81	RECREATION BUILDING	5199 PEMBROKE ROAD	11,133
82	MULTI-PURPOSE BUILDING	5199 PEMBROKE ROAD	3,108
54	BOULEVARD HEIGHTS CENTER	6770 GARFIELD STREET	9,948
72	GARFIELD COMMUNITY CENTER	1617 SURF ROAD	6,039
21	FIRE STATION #105	1511 SOUTH FEDERAL HIGHWAY	10,376
17	FIRE STATION #45	1810 NORTH 64 AVENUE	6,546
22	FIRE STATION #5	1819 NORTH 21ST AVENUE	11,037
20	FIRE STATION #74	2741 STIRLING ROAD	47,188
18	FIRE STATION #31	3401 HOLLYWOOD BOULEVARD	9,824
33	POLICE ATHLETIC LEAGUE	2311 NORTH 23RD AVENUE	8,209
39	RECREATION BUILDING	3150 TAFT STREET	5,537
104	CULTURE AND COMMUNITY CENTER	1301 SOUTH OCEAN	16,985
70	ART CENTER	1650 HARRISON STREET	10,146
109	STOCK / MOTOR SHOP	1801 NORTH 21ST AVENUE	28,011
91	MULTI -PURPOSE CENTER	2030 POLK STREET	15,562
105	NEIGHBORHOOD NETWORK CENTER	2207 RALEIGH STREET	2,787
64	COMMUNITY CENTER	2400 CHARLESTON STREET	18,815
1	CITY HALL	2600 HOLLYWOOD BOULEVARD	69,886
97	COMMUNITY CENTER	3190 NORTH 56TH AVENUE	1,566
19	FIRE STATION #5 (OLD) (BARRY UNIVERSITY)	421 NORTH 21ST AVENUE	10,471
95	CHILD CARE BUILDING	5731 PEMBROKE ROAD	4,296
106	WEST ANNEX TAFT STREET OFFICE	6197 TAFT	5,377
98	COMMUNITY CENTER	6291 FUNSTON STREET	5,676
211	ARMORY	906 NORTH DIXIE HIGHWAY	12,171

### C. Smart City Initiatives

NORESCO will investigate potential solutions to optimize, enhance or generate Customer revenues through implementation of broad-band, 5G, CBRS, WIFI-6, EV charging, solar poles / infrastructure, smart corridors / rights of ways, streetlights and poles, smart wellness and cyber security as part of the smart city initiatives.

### D. Strategic Sourcing Audit

Strategic Sourcing Work relates primarily to an analysis of specified customer budget categories for the purpose of identifying, designing, and achieving expense reduction and/or revenue enhancement in one or more Customer budget categories.

As part of this work order NORESO will finalize an Opportunity Analysis ("Phase 1") to identify which Customer budget categories present expense reduction or revenue enhancements opportunities for further analysis, measurement, and investigation. Results of the assessment will be communicated to the customer in a strategic sourcing opportunity report which shall include the identification of budget categories for which potential savings or enhanced revenue opportunities have been identified and the range of projected savings or enhanced revenue.

The Customer shall review the strategic sourcing Opportunity Analysis presentation and shall identify in writing which (if any) budget categories should be included in a "Phase 2" analysis, and shall authorize NORESO to begin Phase 2 of the Strategic Sourcing process through amendment to this Audit Work Order 2. For budget categories approved by the Customer, NORESO will proceed to develop the Phase 2 implementation plan for budget savings and enhanced revenue solutions.

## IV. IGA SCHEDULE

Within three weeks of the date that Audit Work Order is fully executed, NORESO shall submit an audit project schedule with the following milestones:

- Pre-Audit review kickoff meeting date;
- Site visit dates;
- Preliminary recommendations; and
- Final IGA Report submittal date.

## V. FORMAT FOR DETAILED ENERGY AUDIT REPORT

The format for the Investment Grade Audit Report shall be as follows:

### A. Facility Profile

1. Baseline Energy Use: Tabular summary of the facilities' historical energy use in the appropriate energy units including source references and analysis of the appropriate variables.
2. Energy Costs: Tabular summary of the facility's historical energy costs and current energy costs based currently applicable rate tariffs.
3. Existing Conditions: A brief summary of the existing facility or system description for each audited facility included in Section III.B.

### B. Utility information

1. Rate Summary Table, including:
  - energy type
  - unit (in kWh, gals, etc.)
  - average price per unit
  - marginal price per unit, if applicable

- effective date of prices
- monthly listing for rates that vary

2. Alternative Rate Options:

If a more favorable rate can be obtained from the utility or other supplier, this alternative should be discussed in this section. If a more favorable rate could be obtained by making a capital improvement, the auditor shall perform cost and savings analysis to determine its feasibility.

3. Rebate and/or Subsidy Opportunities

**C. Savings Opportunities Summary**

1. Summary table of all recommended ECMs.
2. Detailed description of each recommended ECM including the following information:
  - a. a description of the existing systems or equipment,
  - b. a description of the recommended systems or equipment,
  - c. a description of the system scope, major equipment and required components,
  - d. a description of the projected system efficiency levels or performance characteristics of the equipment or other significant physical or operating characteristics,
  - e. a description of the interface with new and existing systems and of the peripheral equipment required for the ECM to achieve operational status,
  - f. a description of the ECM's compatibility with existing systems and the proper O&M procedures required to achieve the measure's maximum savings potential,
  - g. outline specifications and conceptual drawings, diagrams, and manufacturer cut sheets, as appropriate, for the recommended new equipment,
  - h. an analysis of the annual savings and the calculations and other relevant back-up documentation, as well as any additional O&M costs that the facility will incur, and
  - i. an estimate of initial costs for design and installation.

**D. Measurement & Verification**

Measurement & Verification Plan: A detailed plan for measuring and verifying the savings and performance of each ECM. The plan will include definitions of terminology and the methods and procedures for reconciling the verified savings to the guaranteed savings.