

Sourcewell Cooperative Purchasing RFP #120822-MMR - McGrath RentCorp dba Mobile Modular Management Corp, Mobile Modular Portable Storage, and Kitchens To Go

For the procurement of Relocatable Building and Storage Solutions with Related Services. This not to exceed **Sourcewell** pricing matrix has leasing rates established through our software system pricing tool that is based on market conditions, specific product utilization data, size and volume of business as a class of customer, win/loss ratios, and other pertinent data inputs. The method used to establish pricing levels 2% to 25% below our standard rates is as follows: System inputs were (1) customer category, high volume customers; Large commercial contractors (our lowest price category), (2) size of customer we input large (produces lowest price in the size category), (3) After the two price discounts in steps 1&2 our pricing system allows an additional sliding scale price choice; Optimum (highest price), Target (mid-level price), and Minimum (lowest price available) We input at or near minimum to produce the submitted NTE price lowest final price available for Sourcewell Participating Entities. For building purchases, floor plan modifications, deliveries/transportation, foundations (except standard Block & Level), site preparation, custom installation, ancillary construction, utility development and connections, low voltage systems, structured cabling, servers and equipment, we use RSMeans (regionalized pricing system) plus 17% markup (the same system and rate approved in our Federal GSA Contract)



Office Trailer Size	Not To Exceed - Monthly Rental Rate - 6-11 Month Lease Length - Additional Discounts May Be Offered at Time of Quote							Comment
	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	
Office Trailer 8'x20'	\$718	\$405	\$425		\$425			Florida m-plex units are 12x56 sections with 4' hitch
Office Trailer 8'x28'	\$737	\$511	\$450		\$450			**Mid- Atlantic 12x56 and 24x56
Office Trailer 10'x32'	\$775	\$706	\$550		\$550			
Office Trailer 10'x36'								
Office Trailer 10'x44'		\$733	\$724		\$600			
Office Trailer 12'x32' with Restroom	\$899		\$856	\$856				
Office Trailer 12'x40'	\$858	\$973	\$650		\$650	\$1,293		
Office Trailer 12'x42'							\$965	
Office Trailer 12'x44'								
Office Trailer 12'x44' with Restroom	\$915		\$984	\$984				
Office Trailer 12'x60'	\$932	\$1,012	\$836		\$800			
Office Trailer 12'x60' with Restroom	\$984	\$1,062	\$1,018	\$1,018	\$850	\$1,459	\$1,205	
Office Trailer 24'x60'	\$1,951	\$2,484	\$2,244					
Office Trailer 24'x60' with Restroom	\$2,037	\$2,459	\$2,218	\$2,218	\$1,963	\$2,210	\$1,810	
Office Trailer 36'x60' with Restroom	\$2,685	\$3,475	\$4,020	\$3,028	\$3,440	\$1	\$3,650	
Office Trailer 48'x60' with Restroom	\$3,620	\$4,684	\$4,436	\$4,436	\$4,240	\$4,682	\$4,430	
Office Trailer 12' Center Expansion Unit	\$935	\$935	\$1,005	\$1,005	\$1,100	\$1,200	\$1,105	
Classroom dry 24x64			\$2,200	\$2,200	\$2,760			
Classroom wet 24x64			\$2,300	\$2,300	\$2,890			
Classroom Restroom Unit 12x44			\$1,800	\$1,800				
Classroom Center Expansion Unit 24x48			\$3,200	\$3,200				
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,500		
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,600		
Campus Maker Hybrid 24x34							\$1,575	
Campus Maker Hybrid 24x34 (single classroom w/RR)							\$1,705	
Campus Maker Double Classroom 24x60							\$2,200	
Campus Maker Double 24x60 (two classrooms with							\$2,670	
Campus Maker Mod Pod classroom bldg 28x65 (two							\$3,140	
Campus Maker Mod Pod restroom bldg 14x65							\$3,565	
Classroom 24x40 DSA	\$2,500							
Classroom 36x40 DSA	\$3,723							

Classroom 48x40 DSA	\$4,505							
Restroom 12x40 DSA	\$2,775							
EV-Microgrid 8x20 Containerized Modular Station	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Dorm 13x68 5/5 Dorm Modular Building	\$7,500	\$7,500	\$7,500	\$6,750	\$7,500	\$7,125	\$6,750	
Dorm Maker 42x228 Dorm Modular Building (With the dorm maker plan we can reduce or expand this footprint based on the typical 12'x42' module size)	\$59,000	\$59,000	\$59,000	\$53,100	\$59,000	\$56,050	\$53,100	

Office Trailer Size	Not To Exceed - Monthly Rental Rate - 12-23 Month Lease Length - Additional Discounts May Be Offered at Time of Quote							Comment
	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	
Office Trailer 8'x20'	\$517	\$335	\$400		\$400			**Mid- Atlantic 12x56 and 24x56
Office Trailer 8'x28'	\$534	\$422	\$425		\$425			Florida m-plex units are 12x56 sections with 4' hitch
Office Trailer 10'x32'	\$578	\$584	\$548		\$500			
Office Trailer 10'x36'								
Office Trailer 10'x44'		\$584	\$689		\$550			
Office Trailer 12'x32' with Restroom	\$611		\$626	\$526				
Office Trailer 12'x40'	\$705	\$696	\$658		\$600	\$840		
Office Trailer 12'x42'	\$705						\$670	
Office Trailer 12'x44'								
Office Trailer 12'x44' with Restroom	\$762		\$696	\$596				
Office Trailer 12'x60'	\$739	\$837	\$796		\$759			
Office Trailer 12'x60' with Restroom	\$796	\$887	\$816	\$759	\$800	\$947	\$835	
Office Trailer 24'x60'	\$1,282	\$1,991	\$1,855					
Office Trailer 24'x60' with Restroom	\$1,364	\$2,041	\$1,857	\$1,857	\$2,000	\$1,462	\$1,260	
Office Trailer 36'x60' with Restroom	\$2,211	\$2,880	\$3,322	\$2,987	\$2,584	\$2,700	\$2,535	
Office Trailer 48'x60' with Restroom	\$2,986	\$3,773	\$3,654	\$3,654	\$3,504	\$3,869	\$3,075	
Office Trailer 12' Center Expansion Unit	\$880	\$915	\$950	\$950	\$1,000	\$990	\$765	
Classroom dry 24x64			\$2,000	\$2,000	\$2,450			
Classroom wet 24x64			\$2,100	\$2,100	\$2,600			
Classroom Restroom Unit 12x44			\$1,475	\$1,475				
Classroom Center Expansion Unit 24x48			\$2,800	\$2,800				
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,300		
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,400		
Campus Maker Hybrid 24x34							\$1,100	
Campus Maker Hybrid 24x34 (single classroom with							\$1,195	
Campus Maker Double Classroom 24x60							\$1,540	
Campus Maker Double 24x60 (two classrooms with							\$1,870	
Campus Maker Mod Pod classroom bldg 28x65 (two							\$2,200	
Campus Maker Mod Pod restroom bldg 14x65							\$2,500	
Classroom 24x40 DSA	\$1,307							
Classroom 36x40 DSA	\$3,077							
Classroom 48x40 DSA	\$4,095							
Restroom 12x40 DSA	\$1,850							
EV-Microgrid 8x20 Containerized Modular Station	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259	
Dorm 13x68 5/5 Dorm Modular Building	\$6,900	\$6,900	\$6,900	\$6,210	\$6,900	\$6,555	\$6,210	

Dorm Maker 42x228 Dorm Modular Building (With the dorm maker plan we can reduce or expand this footprint based on the typical 12'x42' module size)	\$54,280	\$54,280	\$54,280	\$48,852	\$54,280	\$51,566	\$48,852	
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Office Trailer Size	Not To Exceed - Monthly Rental Rate 24+ Mos Lease Length - Additional Discounts May Be Offered at Time of Quote							Comment
	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	
Office Trailer 8'x20'	\$507	\$331	\$375		\$375			**Mid- Atlantic 12x56 and 24x56
Office Trailer 8'x28'	\$524	\$418	\$400		\$400			Florida m-plex units are 12x56 sections with 4' hitch
Office Trailer 10'x32'	\$568	\$577	\$548		\$475			
Office Trailer 10'x36'								
Office Trailer 10'x44'		\$603	\$678		\$525			
Office Trailer 12'x32' with Restroom	\$601		\$637	\$537				
Office Trailer 12'x40'	\$695	\$800	\$658		\$550	\$831		
Office Trailer 12'x42'	\$695						\$665	
Office Trailer 12'x44'	\$581							
Office Trailer 12'x44' with Restroom			\$716	\$577				
Office Trailer 12'x60'	\$729	\$837	\$816		\$700			
Office Trailer 12'x60' with Restroom	\$786	\$882	\$796	\$748	\$750	\$938	\$830	
Office Trailer 24'x60'	\$1,272	\$1,981	\$1,836					
Office Trailer 24'x60 with Restroom	\$1,354	\$2,031	\$1,614	\$1,394	\$1,800	\$1,447	\$1,245	
Office Trailer 36'x60' with Restroom	\$2,201	\$2,866	\$3,289	\$2,596	\$3,200	\$2,600	\$2,600	Pending PnP Approval
Office Trailer 48'x60' with Restroom	\$2,976	\$3,755	\$3,609	\$3,470	\$3,470	\$3,831	\$3,045	
Office Trailer 12' Center Expansion Unit	\$870	\$900	\$900	\$900	\$950	\$950	\$760	
Classroom dry 24x64			\$1,800	\$1,800	\$1,900			
Classroom wet 24x64			\$1,900	\$1,900	\$2,100			
Classroom Restroom Unit 12x44			\$1,350	\$1,350				
Classroom Center Expansion Unit 24x48			\$2,600	\$2,600				
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,100		
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,200		
Campus Maker Hybrid 24x34							\$1,070	
Campus Maker Hybrid 24x34 (single classroom with							\$1,160	
Campus Maker Double Classroom 24x60							\$1,495	
Campus Maker Double 24x60 (two classrooms with							\$1,815	
Campus Maker Mod Pod classroom bldg 28x65 (two							\$2,135	
Campus Maker Mod Pod restroom bldg 14x65							\$2,425	
Classroom 24x40 DSA	\$887							
Classroom 36x40 DSA	\$3,046							
Classroom 48x40 DSA	\$4,054							
Restroom 12x40 DSA	\$1,834							
EV-Microgrid 8x20 Containerized Modular Station	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	
Dorm 13x68 5/5 Dorm Modular Building	\$6,375	\$6,375	\$6,375	\$5,738	\$6,375	\$6,056	\$5,738	
Dorm Maker 42x228 Dorm Modular Building (With the dorm maker plan we can reduce or expand this footprint based on the typical 12'x42' module size)	\$45,430	\$45,430	\$45,430	\$40,887	\$45,430	\$43,159	\$40,887	

Kitchen Trailer Size	3-6 Monthly Rate	7+ Monthly Rate	One Time Cleaning Fee Per Unit					
53' Mobile Kitchen - Semi Trailer	\$12,688	\$12,180	\$2,500					
35'-40' Mobile Kitchen - Fifth Wheel Trailer	\$10,658	\$10,150	\$2,500					
48'-53' Flight Dishwasher - Semi Trailer	\$13,120	\$12,612	\$2,500					
56' x 12' Cook Module	\$14,718	\$14,210	\$2,500					
56' x 12' Prep Module	\$12,688	\$12,180	\$2,500					
56' x 12' Wash Module	\$14,150	\$14,642	\$2,500					
56' x 12' Single Unit Module Kitchen (SUM)	\$17,763	\$17,000	\$2,500					
40' x 8' Cook Container	\$12,180	\$11,673	\$2,500					
40' x 8' Prep Container	\$10,658	\$10,150	\$2,500					
40' x 8' Wash Container	\$13,195	\$12,180	\$2,500					
24'x40' DSA Kitchen (Cook & Prep) Complex	\$24,250	\$20,745	\$5,000					
36'x40' DSA Kitchen (Cook, Prep & Servery) Complex	\$36,375	\$31,116	\$7,500					
48'x40' DSA Kitchen (Cook, Prep & Servery) Complex	\$48,500	\$41,488	\$10,000					

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