

**STATEMENT OF BUDGET IMPACT**  
**(Policy Number 94-45)**  
**Budgetary Review of Proposed Resolution &**  
**Ordinances with Financial Implication.**

**Date:** December 29, 2015

**File:** BIS 16 – 071

**File:** TMP-2015-00610

**Proposed Legislation:**

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLYWOOD, FLORIDA, AUTHORIZING THE APPROPRIATE CITY OFFICIALS TO EXECUTE THE ATTACHED NOVATION AGREEMENT BETWEEN BALLARD PARTNERS, THE SAYFIE LAW FIRM AND THE CITY OF HOLLYWOOD FOR STATE LOBBYING SERVICES.

**Statement of Budget Impact:**

1.  No Budget Impact associated with this action;
2.  Sufficient budgetary resources identified/available;
3.  Budgetary resources not identified/unavailable;
4.  Potential Revenue is possible with this action;
5.  Will not increase the cost of Housing;
6.  May increase the cost of Housing; (CDAB review required)

**Explanation:**

This Resolution seek authorization for the appropriate City Officials to enter into and execute a novation agreement among the following parties, Ballard Partners, the Sayfie Law Firm, and the City of Hollywood whereby the Sayfie Law Firm is to be replaced by Ballard Partners as one of the City's state lobbyist.

Previously, pursuant to Resolution R-2014-250, adopted and approved by the City Commission on September 3, 2014, an agreement between the City and the Sayfie Law Firm was executed with the Sayfie Law Firm to represent the City as the City's lobbyist in certain state matters. Subsequently, Justin Sayfie, formerly of the Sayfie Law Firm, joined Ballard Partners as the Managing Partner of its Fort Lauderdale office. The novation agreement among the parties is necessary to substitute Ballard Partners in for the Sayfie law Firm as the City's lobbyist in certain state matters.

Funding for the legislative representation services to be provided by Ballard Partners has been provided in the approved FY 2016 Operating Budget in account #01.1150.00000.512.003149.

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