

10/10/2014

Implementation Fees	
Telesat Deployment	\$180.00
Configuration	\$180.00
Auctions Configuration	\$180.00
Telesat Technical Consulting	\$180.00
Hours	
90	\$16,200.00
86	\$15,480.00
24	\$4,320.00
8	\$1,440.00
	(Fees billed monthly as rendered)
Total Implementation	\$37,440.00

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Implementation Services (billed monthly as rendered)- includes interfaces to CAD, RMS, and Payroll as well as two automated bids- Vacation and Kelly Day)

\$74,430.00	\$8,893.13	9248.85	9618.804	10003.55616	10403.69841	10819.84634	11252.6402	11702.7458	12170.85564	\$168,544.12
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Public Sector Pricebook - rev2013

* Discount is based on quantities purchased at one time, not cumulative

*ee referenced below is an abbreviation for employee (i.e. 1-100ee is 1 to 100 employees)

Item Description	Pricelist Name	List Price	Discount %	Final Price	Discount %	Final Price	Discount %	Final Price
Workforce Central								
WORKFORCE TIMEKEEPER V7	Workforce	\$ 59.00	39%	\$ 35.99	41%	\$ 34.81	43%	\$ 33.63
WORKFORCE MANAGER V7	Workforce	\$ 462.00	39%	\$ 281.82	41%	\$ 272.58	43%	\$ 263.34
WORKFORCE ACTIVITIES V7	Workforce	\$ 70.00	39%	\$ 42.70	41%	\$ 41.30	43%	\$ 39.90
WORKFORCE ANALYTICS FOR Public Sector V7	Workforce	\$ 80.00	39%	\$ 48.80	41%	\$ 47.20	43%	\$ 45.60
WORKFORCE SCHEDULER V7	Workforce	\$ 65.00	39%	\$ 39.65	41%	\$ 38.35	43%	\$ 37.05
WORKFORCE RECORD MANAGER V7	Workforce	\$ 6.00	39%	\$ 3.66	41%	\$ 3.54	43%	\$ 3.42
WORKFORCE ABSENCE MANAGER V7	Workforce	\$ 25.00	39%	\$ 15.11	41%	\$ 14.09	43%	\$ 13.07
WORKFORCE INTEGRATION MANAGER V7	Workforce	\$ 13.00	39%	\$ 7.93	41%	\$ 7.67	43%	\$ 7.41
WORKFORCE ANALYTICS V7	Workforce	\$ 55.00	39%	\$ 33.55	41%	\$ 32.45	43%	\$ 31.35
WORKFORCE EMPLOYEE V7	Workforce	\$ 40.00	39%	\$ 24.40	41%	\$ 23.60	43%	\$ 22.80
WORKFORCE ATTESTATION TOOL KIT V7	Workforce	\$ 15.00	39%	\$ 9.15	41%	\$ 8.85	43%	\$ 8.55
WORKFORCE LEAVE V7	Workforce	\$ 46.00	39%	\$ 28.06	41%	\$ 27.14	43%	\$ 26.22
WORKFORCE ATTENDANCE V7	Workforce	\$ 23.00	39%	\$ 14.03	41%	\$ 13.57	43%	\$ 13.11
WORKFORCE ACCRUALS V7	Workforce	\$ 23.00	39%	\$ 14.03	41%	\$ 13.57	43%	\$ 13.11
WORKFORCE MOBILE MANAGER V7	Workforce	\$ 65.00	39%	\$ 39.65	41%	\$ 38.35	43%	\$ 37.05
WORKFORCE TABLET V7	Workforce	\$ 99.00	39%	\$ 60.39	41%	\$ 58.41	43%	\$ 56.43
WORKFORCE MOBILE EMPLOYEE V7	Workforce	\$ 8.00	39%	\$ 4.88	41%	\$ 4.72	43%	\$ 4.56
Workforce HR/PR Administrator V7	Workforce	\$ 420.00	39%	\$ 256.20	41%	\$ 247.80	43%	\$ 239.40
Workforce HR V7	Workforce	\$ 68.25	39%	\$ 41.63	41%	\$ 40.27	43%	\$ 38.90
Workforce Payroll V7	Workforce	\$ 68.25	39%	\$ 41.63	41%	\$ 40.27	43%	\$ 38.90
Workforce Employee HR/PR V7	Workforce	\$ 36.75	39%	\$ 22.42	41%	\$ 21.68	43%	\$ 20.95
Workforce Manager HR/PR V7	Workforce	\$ 210.00	39%	\$ 128.10	41%	\$ 123.90	43%	\$ 119.70
Workforce Payroll ADP Interface V7 (Site License)	Workforce	\$ 7,500.00	39%	\$ 4,575.00	41%	\$ 4,425.00	43%	\$ 4,275.00
Workforce Payroll Ceridian Interface V7 (Site License)	Workforce	\$ 25,000.00	39%	\$ 15,250.00	41%	\$ 14,750.00	43%	\$ 14,250.00
QUICK TIME STAMP OFFLINE V7	W Workforce	\$ 25.00	39%	\$ 15.25	41%	\$ 14.75	43%	\$ 14.25
Technical Account Management TIMEKEEPER V7 (one TAM per Solution)	Workforce TAM	\$ 65,000.00	39%	\$ 39,650.00	41%	\$ 38,350.00	43%	\$ 37,050.00
Workforce Central SaaS								
Workforce Timekeeper v7 - per employee per month (Timekeeper, Employee, Manager, Integration Manager, Mobile Employee and Mobile Manager) * Timekeeper to Manager Ratio is 10:1	SaaS	\$ 5.00	48%	\$ 2.60	52%	\$ 2.40	56%	\$ 2.20
Managers for Workforce Central v7 - per Mgr per month (Capacity Increase Add/On)	SaaS	\$ 1.00	48%	\$ 0.52	52%	\$ 0.48	56%	\$ 0.44
Workforce Accruals v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 1.00	48%	\$ 0.52	52%	\$ 0.48	56%	\$ 0.44
Quick Time Stamp Offline v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 0.50	48%	\$ 0.26	52%	\$ 0.24	56%	\$ 0.22
Workforce Attestation - per employee per month (Capacity Increase Add/On)	SaaS	\$ 0.50	48%	\$ 0.26	52%	\$ 0.24	56%	\$ 0.22
Workforce Record Manager v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 0.30	48%	\$ 0.16	52%	\$ 0.14	56%	\$ 0.13
Workforce Scheduler v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Analytics for Public Sector - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Analytics - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Activities v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Absence Manager v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Attendance v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 1.00	48%	\$ 0.52	52%	\$ 0.48	56%	\$ 0.44
Workforce Tablet v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 1.00	48%	\$ 0.52	52%	\$ 0.48	56%	\$ 0.44
Workforce Ready								
Workforce Ready Time Keeping Per Employee Per Month	Workforce Ready	\$ 5.00	37%					
Workforce Ready Accruals Per Employee Per Month	Workforce Ready	\$ 1.00	37%					
Workforce Ready Payroll Pay Statements Per Employee Per Month	Workforce Ready	\$ 5.00	37%					
Workforce Ready HR Per Employee Per Month	Workforce Ready	\$ 5.00	37%					
Workforce Ready ACA Manager Per Employee Per Month	Workforce Ready	\$ 0.50	37%					
Workforce Ready Leave Per Employee Per Month	Workforce Ready	\$ 1.50	37%					
MasterTax Admin License	Workforce Ready	\$ 70.00	37%					
MasterTax Employee Licenses (per 40 EE)	Workforce Ready	\$ 7.00	37%					
MasterTax Year End Fee License (per 40 EE)	Workforce Ready	\$ 10.00	37%					
Kronos WFR InTouch, Standard Enclosure, w/ Bar Code Badge Reader - monthly rental fee	Workforce Ready	\$ 150.00	37%					
Kronos WFR InTouch, Standard Enclosure, w/ Mag Stripe Card Reader - monthly rental fee	Workforce Ready	\$ 150.00	37%					
Kronos WFR InTouch, Standard Enclosure, w/ HID Prox Reader - monthly rental fee	Workforce Ready	\$ 150.00	37%					
Workforce Telestaff								
TELESTAFF ENTERPRISE V2	Telestaff	\$ 140.00	39%	\$ 85.40	41%	\$ 82.60	43%	\$ 79.80
TELESTAFF AUCTIONS V2	Telestaff	\$ 50.00	39%	\$ 30.50	41%	\$ 29.50	43%	\$ 28.50
TELESTAFF DATABASE SYBASE LICENSE - BASE SERVER	Telestaff	\$ 125.00	39%	\$ 76.25	41%	\$ 73.75	43%	\$ 71.25
TELESTAFF DATABASE SYBASE LICENSE - CONCURRENT LICENSE	Telestaff	\$ 125.00	39%	\$ 76.25	41%	\$ 73.75	43%	\$ 71.25
TELESTAFF DATABASE SYBASE LICENSE - CPU	Telestaff	\$ 2,500.00	39%	\$ 1,525.00	41%	\$ 1,475.00	43%	\$ 1,425.00
TELESTAFF WEB TIMECARD V2	Telestaff	\$ 2,500.00	39%	\$ 1,525.00	41%	\$ 1,475.00	43%	\$ 1,425.00
TELESTAFF GATEWAY MANAGER V2	Telestaff	\$ 5,000.00	39%	\$ 3,050.00	41%	\$ 2,950.00	43%	\$ 2,850.00
TELESTAFF REPORTING V2	Telestaff	\$ 5,000.00	39%	\$ 3,050.00	41%	\$ 2,950.00	43%	\$ 2,850.00
TELESTAFF ENTERPRISE V2	Telestaff	\$ 140.00	39%	\$ 85.40	41%	\$ 82.60	43%	\$ 79.80

TELESTAFF WEB ACCESS V2 - TSG HOSTED	Telestaff	\$	19.61	39%	\$	11.96	41%	\$	11.57	43%	\$	11.18
TELESTAFF INSTITUTION FOCUS V2	Telestaff	\$	20.00	39%	\$	12.20	41%	\$	11.80	43%	\$	11.40
TELESTAFF GATEWAY V2 (F TO WFC V6/V7)	Telestaff	\$	-	39%	\$	-	41%	\$	-	43%	\$	-
Workforce TeleStaff Enterprise v4	Telestaff	\$	140.00	39%	\$	85.40	41%	\$	82.60	43%	\$	79.80
Workforce TeleStaff Global Access	Telestaff	\$	25.00	39%	\$	15.25	41%	\$	14.75	43%	\$	14.25
Workforce TeleStaff Gateway Manager v4	Telestaff	\$	5,000.00	39%	\$	3,050.00	41%	\$	2,950.00	43%	\$	2,850.00
Workforce TeleStaff Institution Focus v4	Telestaff	\$	20.00	39%	\$	12.20	41%	\$	11.80	43%	\$	11.40
Workforce TeleStaff Contact Manager v4	Telestaff	\$	15.00	39%	\$	9.15	41%	\$	8.85	43%	\$	8.55

Item Description	Pricelist Name	List Price	Discount %	Final Price	Discount %	Final Price	Discount %	Final Price
Hardware *Discounts are based on # of Terminals per transaction								
			1-24 Terminals		25-49 Terminals		50+ Terminals	
KRONOS INTOUCH H2 Standard Enclosure, with Bar Code Badge Reader	Hardware	\$ 3,595.00	27%	\$ 2,624.35	32%	\$ 2,444.60	36%	\$ 2,300.80
KRONOS INTOUCH 9000 H2,STANDARD,MIFARE SMART CARD	Hardware	\$ 4,395.00	27%	\$ 3,208.35	32%	\$ 2,988.60	36%	\$ 2,812.80
KRONOS INTOUCH 9000 H2,STANDARD,MAG	Hardware	\$ 3,745.00	27%	\$ 2,733.85	32%	\$ 2,546.60	36%	\$ 2,396.80
KRONOS INTOUCH 9000 H2,STANDARD,CLASS SMART CARD	Hardware	\$ 4,395.00	27%	\$ 3,208.35	32%	\$ 2,988.60	36%	\$ 2,812.80
KRONOS INTOUCH 9000 H2,STANDARD,HID PROX	Hardware	\$ 4,295.00	27%	\$ 3,135.35	32%	\$ 2,920.60	36%	\$ 2,748.80
KRONOS INTOUCH 9000 H2,SLIM,MIFARE SMART CARD	Hardware	\$ 4,395.00	27%	\$ 3,208.35	32%	\$ 2,988.60	36%	\$ 2,812.80
KRONOS INTOUCH 9000 H2,SLIM,MAG	Hardware	\$ 3,745.00	27%	\$ 2,733.85	32%	\$ 2,546.60	36%	\$ 2,396.80
KRONOS INTOUCH 9000 H2,SLIM,CLASS SMART CARD	Hardware	\$ 4,295.00	27%	\$ 3,135.35	32%	\$ 2,920.60	36%	\$ 2,748.80
KRONOS INTOUCH 9000 H2,SLIM,HID PROX	Hardware	\$ 4,295.00	27%	\$ 3,135.35	32%	\$ 2,920.60	36%	\$ 2,748.80
4500,FULL,NUM,PROX,EXP MEMORY	Hardware	\$ 3,995.00	27%	\$ 2,916.35	32%	\$ 2,716.60	36%	\$ 2,556.80
4500,FULL,NUM,MAG,EXP MEMORY	Hardware	\$ 3,445.00	27%	\$ 2,514.85	32%	\$ 2,342.60	36%	\$ 2,204.80
4500,FULL,NUM,B/C,EXP MEMORY	Hardware	\$ 3,295.00	27%	\$ 2,405.35	32%	\$ 2,240.60	36%	\$ 2,108.80
4500,FULL,A/N,PROX,EXP MEMORY	Hardware	\$ 3,995.00	27%	\$ 2,916.35	32%	\$ 2,716.60	36%	\$ 2,556.80
4500,FULL,A/N,MAG,EXP MEMORY	Hardware	\$ 3,445.00	27%	\$ 2,514.85	32%	\$ 2,342.60	36%	\$ 2,204.80
4500,FULL,A/N,B/C,EXP MEMORY	Hardware	\$ 3,295.00	27%	\$ 2,405.35	32%	\$ 2,240.60	36%	\$ 2,108.80

Item Description	Pricelist Name	List Price	Discount %	Final Price
Workforce Teletime				
WORKFORCE TELETIME IP V7,BASE SYSTEMS,LINES	Teletime IP Software	\$ 20,000.00	10%	\$ 18,000.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 6-10)	Teletime IP Software	\$ 3,000.00	10%	\$ 2,700.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 11-14)	Teletime IP Software	\$ 1,000.00	10%	\$ 900.00
WORKFORCE TELETIME IP V7,BASE SYSTEMS,LINES,2ND LANGUAGE	Teletime IP Software	\$ 3,000.00	10%	\$ 2,700.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 6-10),2ND LANGUAGE	Teletime IP Software	\$ 300.00	10%	\$ 270.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 11-14),2ND LANGUAGE	Teletime IP Software	\$ 150.00	10%	\$ 135.00
WORKFORCE TELETIME IP V7,BASE SYSTEMS,LINES,3RD LANGUAGE	Teletime IP Software	\$ 3,000.00	10%	\$ 2,700.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 6-10),3RD LANGUAGE	Teletime IP Software	\$ 3,000.00	10%	\$ 2,700.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 11-14),3RD LANGUAGE	Teletime IP Software	\$ 150.00	10%	\$ 135.00
WORKFORCE TELETIME IP V7,FAILOVER SYSTEMS,LINES	Teletime IP Software	\$ 10,000.00	10%	\$ 9,000.00
WORKFORCE TELETIME IP V7,FAILOVER ADD'L LINE (LINES 6-14)	Teletime IP Software	\$ 250.00	10%	\$ 225.00

Workforce iSeries				\$4,999 ee	5,000-9,999ee	≥10,000ee +						
ISERIES v7 TIMEKEEPER	iSeries Software	\$	40.00	39%	\$	24.40	41%	\$	23.60	43%	\$	22.80
ISERIES v7 MANAGER	iSeries Software	\$	65.00	10%	\$	58.50	41%	\$	38.35	43%	\$	37.05
ISERIES v7 EMPLOYEE	iSeries Software	\$	25.00	10%	\$	22.50	41%	\$	14.75	43%	\$	14.25
ISERIES v7 ABSENCE MANAGEMENT	iSeries Software	\$	60.00	10%	\$	54.00	41%	\$	35.40	43%	\$	34.20
ISERIES v7 ACCRUALS	iSeries Software	\$	20.00	10%	\$	18.00	41%	\$	11.80	43%	\$	11.40
ISERIES v7 SCHEDULER	iSeries Software	\$	40.00	10%	\$	36.00	41%	\$	23.60	43%	\$	22.80
ISERIES v7 ACTIVITIES	iSeries Software	\$	40.00	10%	\$	36.00	41%	\$	23.60	43%	\$	22.80
ISERIES v7 DEBIT	iSeries Software	\$	20.00	10%	\$	18.00	41%	\$	11.80	43%	\$	11.40
ISERIES v7 ACCESS	iSeries Software	\$	20.00	10%	\$	18.00	41%	\$	11.80	43%	\$	11.40

Professional Services							
Professional Services (Cost per Hour) Blended Rate	Professional Services	\$	200.00	10%	\$	180.00	
Professional Services Billing Role - Project Manager	Professional Services	\$	200.00	10%	\$	180.00	
Professional Services Billing Role - Application Consultant	Professional Services	\$	200.00	10%	\$	180.00	
Professional Services Billing Role - Technical Consultant	Professional Services	\$	215.00	16%	\$	180.00	
Professional Services Billing Role - Education Consultant	Professional Services	\$	200.00	10%	\$	180.00	
Professional Services Billing Role - Integration Consultant	Professional Services	\$	200.00	10%	\$	180.00	
Professional Services Billing Role - Solution Consultant	Professional Services	\$	200.00	10%	\$	180.00	
Professional Services Billing Role - Solution Developer	Professional Services	\$	225.00	20%	\$	180.00	
Workforce Ready Setup Fee Timekeeping Tier 1 (1-100ee)	Workforce Ready Services	\$	3,000.00	10%	\$	2,700.00	
Workforce Ready Setup Fee Timekeeping Tier 2 (101-500ee)	Workforce Ready Services	\$	5,000.00	10%	\$	4,500.00	
Workforce Ready Setup Fee Timekeeping Tier 3 (501-1000ee)	Workforce Ready Services	\$	20,000.00	10%	\$	18,000.00	
Workforce Ready Setup Fee Timekeeping Tier 4 (1,001 - 2,500ee)	Workforce Ready Services	\$	50,000.00	10%	\$	45,000.00	
Workforce Ready Setup Fee Accruals/Leave Tier 1 (1-100ee)	Workforce Ready Services	\$	1,000.00	10%	\$	900.00	
Workforce Ready Setup Fee Accruals/Leave Tier 2 (101-500ee)	Workforce Ready Services	\$	1,250.00	10%	\$	1,125.00	
Workforce Ready Setup Fee Accruals/Leave Tier 3 (501-1000ee)	Workforce Ready Services	\$	5,000.00	10%	\$	4,500.00	
Workforce Ready Setup Fee Accruals/Leave Tier 4 (1,001 - 2,500ee)	Workforce Ready Services	\$	12,500.00	10%	\$	11,250.00	
Workforce Ready Setup Fee Payroll Tier 1 (1-100ee)	Workforce Ready Services	\$	3,000.00	10%	\$	2,700.00	
Workforce Ready Setup Fee Payroll Tier 2 (101-500ee)	Workforce Ready Services	\$	5,000.00	10%	\$	4,500.00	
Workforce Ready Setup Fee Payroll Tier 3 (501-1000ee)	Workforce Ready Services	\$	20,000.00	10%	\$	18,000.00	
Workforce Ready Setup Fee Payroll Tier 4 (1,001 - 2,500ee)	Workforce Ready Services	\$	50,000.00	10%	\$	45,000.00	
Workforce Ready Setup Fee HR Tier 1 (1-100ee)	Workforce Ready Services	\$	3,000.00	10%	\$	2,700.00	
Workforce Ready Setup Fee HR Tier 2 (101-500ee)	Workforce Ready Services	\$	5,000.00	10%	\$	4,500.00	
Workforce Ready Setup Fee HR Tier 3 (101-500ee)	Workforce Ready Services	\$	20,000.00	10%	\$	18,000.00	
Workforce Ready Setup Fee HR Tier 4 (1,001 - 2,500ee)	Workforce Ready Services	\$	50,000.00	10%	\$	45,000.00	

Workforce Ready Tax Filing Admin Setup Fee - per Admin	Workforce Ready Services	\$	3,000.00	10%	\$	2,700.00
Workforce Ready Tax Filing One Time Setup Fee	Workforce Ready Services	\$	500.00	10%	\$	450.00
Item Description	Pricelist Name		List Price	Discount %		Final Price
Training						
Training Points	Training	\$	1.00	10%	\$	0.90
Knowledge Pass 0-1500ee	Training	\$	525.00	10%	\$	472.50
Knowledge Pass 151-299ee	Training	\$	945.00	10%	\$	850.50
Knowledge Pass 300-349ee	Training	\$	1,575.00	10%	\$	1,417.50
Knowledge Pass 350-399ee	Training	\$	1,850.00	10%	\$	1,665.00
Knowledge Pass 400-1500ee	Training	\$	2,100.00	10%	\$	1,890.00
Knowledge Pass 1501-2500ee	Training	\$	4,200.00	10%	\$	3,780.00
Knowledge Pass 2501-5000ee	Training	\$	7,875.00	10%	\$	7,087.50
Knowledge Pass 5001-20000ee	Training	\$	9,975.00	10%	\$	8,977.50
Knowledge Pass 20000+ee	Training	\$	22,000.00	10%	\$	19,800.00
Cloud						
Cloud Hosting WFC Monthly Fee (WFC Monthly Fee are for the Workforce Central Suite Products)						
Item Description	Pricelist Name		List Price	Discount %		Final Price
Cloud Hosting WFC Monthly Fee 0 - 750 EE	Cloud	\$	1,500.00	0%	\$	1,500.00
Cloud Hosting WFC Monthly Fee 751 - 1500 EE	Cloud	\$	2,100.00	0%	\$	2,100.00
Cloud Hosting WFC Monthly Fee 1501 - 2500 EE	Cloud	\$	2,700.00	0%	\$	2,700.00
Cloud Hosting WFC Monthly Fee 2501 - 5000 EE	Cloud	\$	3,800.00	0%	\$	3,800.00
Cloud Hosting WFC Monthly Fee 5001 - 6250 EE	Cloud	\$	5,200.00	0%	\$	5,200.00
Cloud Hosting WFC Monthly Fee 6251 - 7500 EE	Cloud	\$	6,500.00	0%	\$	6,500.00
Cloud Hosting WFC Monthly Fee 7501 - 10,000 EE	Cloud	\$	8,000.00	0%	\$	8,000.00
Cloud Hosting WFC Monthly Fee 10,001 - 15,000 EE	Cloud	\$	12,140.00	0%	\$	12,140.00
Cloud Hosting WFC Monthly Fee 15,001 - 20,000 EE	Cloud	\$	15,140.00	0%	\$	15,140.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee						
Cloud Hosting WFC 12 Month Contract Term Startup Fee 0 - 750 EE	Cloud	\$	4,050.00	0%	\$	4,050.00
Cloud Hosting WFC 112 Month Contract Term Startup Fee 751 - 1500 EE	Cloud	\$	5,670.00	0%	\$	5,670.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 1501 - 2500 EE	Cloud	\$	7,290.00	0%	\$	7,290.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 2501 - 5000 EE	Cloud	\$	10,260.00	0%	\$	10,260.00
Cloud Hosting WFC 112 Month Contract Term Startup Fee 5001 - 6250 EE	Cloud	\$	14,040.00	0%	\$	14,040.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 6251 - 7500 EE	Cloud	\$	17,550.00	0%	\$	17,550.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 7501 - 10,000 EE	Cloud	\$	21,600.00	0%	\$	21,600.00
Cloud Hosting WFC 112 Month Contract Term Startup Fee 10,001 - 15,000 EE	Cloud	\$	35,100.00	0%	\$	35,100.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 15,001 - 20,000 EE	Cloud	\$	43,200.00	0%	\$	43,200.00
Cloud Hosting WFC 24 Mo Startup Fee						
Cloud Hosting WFC 24 Month Contract Term Startup Fee 0 - 750 EE	Cloud	\$	2,700.00	0%	\$	2,700.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 751 - 1500 EE	Cloud	\$	3,780.00	0%	\$	3,780.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 1501 - 2500 EE	Cloud	\$	4,860.00	0%	\$	4,860.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 2501 - 5000 EE	Cloud	\$	6,840.00	0%	\$	6,840.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 5001 - 6250 EE	Cloud	\$	9,360.00	0%	\$	9,360.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 6251 - 7500 EE	Cloud	\$	11,700.00	0%	\$	11,700.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 7501 - 10,000 EE	Cloud	\$	14,400.00	0%	\$	14,400.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 10,001 - 15,000 EE	Cloud	\$	23,400.00	0%	\$	23,400.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 15,001 - 20,000 EE	Cloud	\$	28,800.00	0%	\$	28,800.00
Cloud Hosting WFC 36 Mo Startup Fee Cloud						
Cloud Hosting WFC 36 Month Contract Term Startup Fee 0 - 750 EE	Cloud	\$	1,350.00	0%	\$	1,350.00
Cloud Hosting WFC 36 Month Contract Term Mo Startup Fee 751 - 1500 EE	Cloud	\$	1,890.00	0%	\$	1,890.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 1501 - 2500 EE	Cloud	\$	2,430.00	0%	\$	2,430.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 2501 - 5000 EE	Cloud	\$	3,420.00	0%	\$	3,420.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 5001 - 6250 EE	Cloud	\$	4,680.00	0%	\$	4,680.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 6251 - 7500 EE	Cloud	\$	5,850.00	0%	\$	5,850.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 7501 - 10,000 EE	Cloud	\$	7,200.00	0%	\$	7,200.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 10,001 - 15,000 EE	Cloud	\$	11,700.00	0%	\$	11,700.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 15,001 - 20,000 EE	Cloud	\$	14,400.00	0%	\$	14,400.00
Cloud Hosting WFC Add Analytics Monthly Fee						
Cloud Hosting WFC Add Analytics Monthly Fee 0 - 750 EE	Cloud	\$	1,500.00	0%	\$	1,500.00
Cloud Hosting WFC Add Analytics Monthly Fee 751 - 1500 EE	Cloud	\$	2,000.00	0%	\$	2,000.00
Cloud Hosting WFC Add Analytics Monthly Fee 1501 - 2500 EE	Cloud	\$	2,000.00	0%	\$	2,000.00
Cloud Hosting WFC Add Analytics Monthly Fee 2501 - 5000 EE	Cloud	\$	3,250.00	0%	\$	3,250.00
Cloud Hosting WFC Add Analytics Monthly Fee 5001 - 6250 EE	Cloud	\$	3,600.00	0%	\$	3,600.00
Cloud Hosting WFC Add Analytics Monthly Fee 6251 - 7500 EE	Cloud	\$	3,600.00	0%	\$	3,600.00
Cloud Hosting WFC Add Analytics Monthly Fee 7501 - 10,000 EE	Cloud	\$	3,900.00	0%	\$	3,900.00
Cloud Hosting WFC Add Analytics Monthly Fee 10,001 - 15,000 EE	Cloud	\$	4,250.00	0%	\$	4,250.00
Cloud Hosting WFC Add Analytics Monthly Fee 15,001 - 20,000 EE	Cloud	\$	4,500.00	0%	\$	4,500.00
Cloud Hosting WFC Add Record Manager Monthly Fee Cloud						
Cloud Hosting WFC Add Record Manager Monthly Fee 0 - 750 EE	Cloud	\$	700.00	0%	\$	700.00
Cloud Hosting WFC Add Record Manager Monthly Fee 751 - 1500 EE	Cloud	\$	750.00	0%	\$	750.00
Cloud Hosting WFC Add Record Manager Monthly Fee 1501 - 2500 EE	Cloud	\$	750.00	0%	\$	750.00
Cloud Hosting WFC Add Record Manager Monthly Fee 2501 - 5000 EE	Cloud	\$	900.00	0%	\$	900.00
Cloud Hosting WFC Add Record Manager Monthly Fee 5001 - 6250 EE	Cloud	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting WFC Add Record Manager Monthly Fee 6251 - 7500 EE	Cloud	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting WFC Add Record Manager Monthly Fee 7501 - 10,000 EE	Cloud	\$	1,250.00	0%	\$	1,250.00
Cloud Hosting WFC Add Record Manager Monthly Fee 10,001 - 15,000 EE	Cloud	\$	1,500.00	0%	\$	1,500.00
Cloud Hosting WFC Add Record Manager Monthly Fee 15,001 - 20,000 EE	Cloud	\$	1,750.00	0%	\$	1,750.00

Cloud Hosting Teletime up to 96 Ports	Cloud				
Cloud Hosting Teletime 4 Port Monthly Fee	Cloud	\$	1,585.00	0%	\$ 1,585.00
Cloud Hosting Teletime 4 Port 12 Mo Startup Fee	Cloud	\$	4,278.00	0%	\$ 4,278.00
Cloud Hosting Teletime 4 Port 24 Mo Startup Fee	Cloud	\$	2,852.00	0%	\$ 2,852.00
Cloud Hosting Teletime 4 Port 36 Mo Startup Fee	Cloud	\$	1,426.00	0%	\$ 1,426.00
Cloud Hosting Teletime 8 Port Monthly Fee	Cloud	\$	1,685.00	0%	\$ 1,685.00
Cloud Hosting Teletime 8 Port 12 Mo Startup Fee	Cloud	\$	4,551.00	0%	\$ 4,551.00
Cloud Hosting Teletime 8 Port 24 Mo Startup Fee	Cloud	\$	3,034.00	0%	\$ 3,034.00
Cloud Hosting Teletime 8 Port 36 Mo Startup Fee	Cloud	\$	1,517.00	0%	\$ 1,517.00
Cloud Hosting Teletime 24 Port Monthly Fee	Cloud	\$	1,955.00	0%	\$ 1,955.00
Cloud Hosting Teletime 24 Port 12 Mo Startup Fee	Cloud	\$	5,240.00	0%	\$ 5,240.00
Cloud Hosting Teletime 24 Port 24 Mo Startup Fee	Cloud	\$	3,520.00	0%	\$ 3,520.00
Cloud Hosting Teletime 24 Port 36 Mo Startup Fee	Cloud	\$	1,760.00	0%	\$ 1,760.00
Cloud Hosting Teletime 48 Port Monthly Fee	Cloud	\$	2,428.00	0%	\$ 2,428.00
Cloud Hosting Teletime 48 Port 12 Mo Startup Fee	Cloud	\$	6,558.00	0%	\$ 6,558.00
Cloud Hosting Teletime 48 Port 24 Mo Startup Fee	Cloud	\$	4,372.00	0%	\$ 4,372.00
Cloud Hosting Teletime 48 Port 36 Mo Startup Fee	Cloud	\$	2,186.00	0%	\$ 2,186.00
Cloud Hosting Teletime 72 Port Monthly Fee	Cloud	\$	4,382.00	0%	\$ 4,382.00
Cloud Hosting Teletime 72 Port 12 Mo Startup Fee	Cloud	\$	11,832.00	0%	\$ 11,832.00
Cloud Hosting Teletime 72 Port 24 Mo Startup Fee	Cloud	\$	7,888.00	0%	\$ 7,888.00
Cloud Hosting Teletime 72 Port 36 Mo Startup Fee	Cloud	\$	3,994.00	0%	\$ 3,994.00
Cloud Hosting Teletime 96 Port Monthly Fee	Cloud	\$	4,855.00	0%	\$ 4,855.00
Cloud Hosting Teletime 96 Port 12 Mo Startup Fee	Cloud	\$	13,110.00	0%	\$ 13,110.00
Cloud Hosting Teletime 96 Port 24 Mo Startup Fee	Cloud	\$	8,740.00	0%	\$ 8,740.00
Cloud Hosting Teletime 96 Port 36 Mo Startup Fee	Cloud	\$	4,370.00	0%	\$ 4,370.00
Cloud Hosting Teletime Server R720 Monthly Fee	Cloud	\$	950.00	0%	\$ 950.00
Cloud Hosting Teletime Server R720 Start up Fee	Cloud	\$	855.00	0%	\$ 855.00
Cloud Hosting Dialogic BD 4 Port Analog Monthly Fee	Cloud	\$	66.00	0%	\$ 66.00
Cloud Hosting Dialogic BD 4 Port Analog Start up Fee	Cloud	\$	59.40	0%	\$ 59.40
Cloud Hosting Dialogic BD 24 Port Digital Monthly Fee	Cloud	\$	297.00	0%	\$ 297.00
Cloud Hosting Dialogic BD 24 Port Digital Start up Fee	Cloud	\$	267.30	0%	\$ 267.30
Cloud Hosting CT Bus Cable Monthly Fee	Cloud	\$	7.00	0%	\$ 7.00
Cloud Hosting CT Bus Cable Start up Fee	Cloud	\$	6.30	0%	\$ 6.30
Cloud Hosting T1 Cross Connect Monthly Fee	Cloud	\$	176.00	0%	\$ 176.00
Cloud Hosting T1 Cross Connect Start up Fee	Cloud	\$	158.40	0%	\$ 158.40
Cloud Hosting Analog Cross Connect Monthly Fee	Cloud	\$	36.00	0%	\$ 36.00
Cloud Hosting Analog Cross Connect Start up Fee	Cloud	\$	32.40	0%	\$ 32.40
Cloud Hosting Teletime IP	Cloud				
Cloud Hosting Teletime IP First 25 Lines Fee Per Month	Cloud	\$	1,500.00	0%	\$ 1,500.00
Cloud Hosting Teletime IP Additional 25 Lines Fee Per Month	Cloud	\$	500.00	0%	\$ 500.00
Cloud Hosting WFC Add App Server Monthly Fee	Cloud				
Cloud Hosting WFC Add App Server Monthly Fee 5001 - 6250 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add App Server Monthly Fee 6251 - 7500 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add App Server Monthly Fee 7501 - 10,000 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add App Server Monthly Fee 10,001 - 15,000 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add App Server Monthly Fee 15,001 - 20,000 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add Non Prod Monthly Fee	Cloud				
Cloud Hosting WFC Add Non Prod Monthly Fee 0 - 750 EE	Cloud	\$	700.00	0%	\$ 700.00
Cloud Hosting WFC Add Non Prod Monthly Fee 751 - 1500 EE	Cloud	\$	750.00	0%	\$ 750.00
Cloud Hosting WFC Add Non Prod Monthly Fee 1501 - 2500 EE	Cloud	\$	750.00	0%	\$ 750.00
Cloud Hosting WFC Add Non Prod Monthly Fee 2501 - 5000 EE	Cloud	\$	900.00	0%	\$ 900.00
Cloud Hosting WFC Add Non Prod Monthly Fee 5001 - 6250 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add Non Prod Monthly Fee 6251 - 7500 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add Non Prod Monthly Fee 7501 - 10,000 EE	Cloud	\$	1,250.00	0%	\$ 1,250.00
Cloud Hosting WFC Add Non Prod Monthly Fee 10,001 - 15,000 EE	Cloud	\$	1,500.00	0%	\$ 1,500.00
Cloud Hosting WFC Add Non Prod Monthly Fee 15,001 - 20,000 EE	Cloud	\$	1,750.00	0%	\$ 1,750.00
Cloud Hosting WFC Disaster Recovery Monthly Fee (for 1-20,000ee)	Cloud				
Cloud Hosting WFC Disaster Recovery Monthly Fee 0 - 750 EE	Cloud	\$	1,100.00	0%	\$ 1,100.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 751 - 1500 EE	Cloud	\$	1,200.00	0%	\$ 1,200.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 1501 - 2500 EE	Cloud	\$	1,200.00	0%	\$ 1,200.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 2501 - 5000 EE	Cloud	\$	1,600.00	0%	\$ 1,600.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 5001 - 6250 EE	Cloud	\$	2,600.00	0%	\$ 2,600.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 6251 - 7500 EE	Cloud	\$	2,600.00	0%	\$ 2,600.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 7501 - 10,000 EE	Cloud	\$	3,200.00	0%	\$ 3,200.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 10,001 - 15,000 EE	Cloud	\$	4,000.00	0%	\$ 4,000.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 15,001 - 20,000 EE	Cloud	\$	4,800.00	0%	\$ 4,800.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee Cloud	Cloud				
Cloud Hosting WFC Disaster Recovery 12Mo Startup Fee 0 - 750 EE	Cloud	\$	2,970.00	0%	\$ 2,970.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 751 - 1500 EE	Cloud	\$	3,240.00	0%	\$ 3,240.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 1501 - 2500 EE	Cloud	\$	3,240.00	0%	\$ 3,240.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 2501 - 5000 EE	Cloud	\$	4,320.00	0%	\$ 4,320.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 5001 - 6250 EE	Cloud	\$	7,020.00	0%	\$ 7,020.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 6251 - 7500 EE	Cloud	\$	7,020.00	0%	\$ 7,020.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 7501 - 10,000 EE	Cloud	\$	8,640.00	0%	\$ 8,640.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 10,001 - 15,000 EE	Cloud	\$	10,800.00	0%	\$ 10,800.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 15,001 - 20,000 EE	Cloud	\$	12,960.00	0%	\$ 12,960.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee Cloud	Cloud				

Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 0 - 750 EE	Cloud	\$	1,980.00	0%	\$	1,980.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 751 - 1500 EE	Cloud	\$	2,160.00	0%	\$	2,160.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 1501 - 2500 EE	Cloud	\$	2,160.00	0%	\$	2,160.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 2501 - 5000 EE	Cloud	\$	2,880.00	0%	\$	2,880.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 5001 - 6250 EE	Cloud	\$	4,680.00	0%	\$	4,680.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 6251 - 7500 EE	Cloud	\$	4,680.00	0%	\$	4,680.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 7501 - 10,000 EE	Cloud	\$	5,760.00	0%	\$	5,760.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 10,001 - 15,000 EE	Cloud	\$	7,200.00	0%	\$	7,200.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 15,001 - 20,000 EE	Cloud	\$	8,640.00	0%	\$	8,640.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee Cloud	Cloud					
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 0 - 750 EE	Cloud	\$	990.00	0%	\$	990.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 751 - 1500 EE	Cloud	\$	1,080.00	0%	\$	1,080.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 1501 - 2500 EE	Cloud	\$	1,080.00	0%	\$	1,080.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 2501 - 5000 EE	Cloud	\$	1,440.00	0%	\$	1,440.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 5001 - 6250 EE	Cloud	\$	2,340.00	0%	\$	2,340.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 6251 - 7500 EE	Cloud	\$	2,340.00	0%	\$	2,340.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 7501 - 10,000 EE	Cloud	\$	2,880.00	0%	\$	2,880.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 10,001 - 15,000 EE	Cloud	\$	3,600.00	0%	\$	3,600.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 15,001 - 20,000 EE	Cloud	\$	4,320.00	0%	\$	4,320.00
Cloud Hosting Workforce Central Base 0						
Cloud Hosting Workforce Central Base Fee per Month	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Workforce Central Per Employee Fee Per Month 1-20,000ee	Cloud 2	\$	1.00	0%	\$	1.00
Cloud Hosting Add Analytics	Cloud 2					
Cloud Hosting Add Analytics Base Fee Per Month	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Add Analytics Per Employee Fee Per Month 1-20,000ee	Cloud 2	\$	0.15	0%	\$	0.15
Cloud Hosting Add Record Manager	Cloud 2					
Cloud Hosting Add Record Manager Fee Per Month 1-20,000ee	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Add Record Manager Per Employee Fee Per Month 1-20,000ee	Cloud 2	\$	0.15	0%	\$	0.15
Cloud Hosting Teletime IP	Cloud 2					
Cloud Hosting Teletime IP Base Fee Per Month	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Teletime IP per 25 Lines Fee Per Month	Cloud 2	\$	500.00	0%	\$	500.00
Cloud Hosting WFC Add App Server	Cloud 2					
Cloud Hosting WFC Add App Server Monthly Fee 1-20,000ee	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting WFC Add Non Prod	Cloud 2					
Cloud Hosting WFC Add Non Prod Monthly Fee 1-20,000ee	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting WFC Disaster Recovery	Cloud 2					
Cloud Hosting Disaster Recovery Base Fee Per Month 1-20,000ee	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Disaster Recovery Per Employee Fee Per Month 1-20,000ee	Cloud 2	\$	0.25	0%	\$	0.25
Cloud Hosting Temporary Non-Prod Monthly Fee	Cloud 2	\$	1,600.00	0%	\$	1,600.00
Additional Cloud Addon Fees	Cloud 2					
Cloud Hosting WFC Add One VPN Monthly Fee	Cloud 2	\$	75.00	0%	\$	75.00
Cloud Hosting WFC Add One Citrix License Monthly Fee	Cloud 2	\$	50.00	0%	\$	50.00
Cloud Hosting WFC Add One FTP License Monthly Fee	Cloud 2	\$	25.00	0%	\$	25.00
Cloud Hosting WFC Add 100GB Storage Monthly Fee	Cloud 2	\$	43.00	0%	\$	43.00
Cloud Hosting WFC Add 100GB Backup Monthly Fee	Cloud 2	\$	18.00	0%	\$	18.00