



QUOTATION

5641 S Laburnum Ave

Richmond VA 23231

www.safewareinc.com

Phase 2 - North Beach

Name:	City of Hollywood
Attn:	
Phone:	
Fax:	
Email:	
Cust ID:	
Freight Terms:	USC PPD

Date:	6.19.14	Valid for 30 Days
Expiration Date:	7.19.14	
Prepared By:	Peter Van Kirk	
Phone:	561-400-1029	
Fax:	804-236-0429	
Email:	pvankirk@safewareinc.com	
Sales Rep:	Peter Van Kirk	
Customer Project:	Phase 2 - ATCi Communications NORTH	
Payment Terms:	net 30	

LINE	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	SAFWARE LIST PRICE	USC DISCOUNT	YOUR DISCOUNT
	19	SITE HANDHOLE (installed)* Misc electrical parts and installation by certified electrician	\$ 715.91	\$ 13,602.29	\$ 2,001.00	41%	64%
	2	Custom built Enclosure with Battery Boxes for CCTV and LPR poles on N Beach *(aggregation point pole power SBO) Make JES: Hardware Solutions Model: BB_light_pole	\$ 3,579.55	\$ 7,159.09	\$ 6,187.84	41%	42%
	19	ELECTRICAL SERVICE AT LOCATION WITH LOCAL CONSTACT POWER*	\$ 954.55	\$ 18,136.36	\$ 3,489.25	41%	73%
	200ft	HDPE-DIRECTIONAL BORING Not to exceed	\$ 27.27	\$ 5,454.55	\$ 54.24	41%	50%
	15	ELECTRICAL CABLE SERVICE Misc electrical parts and installation by certified electrician*	\$ 556.82	\$ 8,352.27	\$ 1,674.25	41%	67%
	1	50' CONCRETE POLE BY ATCI for aggregation point only	\$ 3,409.09	\$ 3,409.09	\$ 9,147.25	41%	63%
	1	CONCRETE pole installation (pole supplied and delivered to site by City) includes marking exact location of pole, digging, pole setting with heavy machinery, resetting of soil per code requirement	\$ 1,022.73	\$ 1,022.73	\$ 3,421.78	41%	70%
	200	TRENCHING ELECTRICAL NOT TO EXCEED	\$ 10.23	\$ 2,045.45	\$ 30.54	41%	67%
	1	Carlson Technologies RW-SRCIP-AP-RM-UHF-F Generation II Base TVWS Radio for 6MHz: 470 to 798 MHz (Ch. 1-61) with F-Type Connector	\$ 9,461.66	\$ 9,461.66	\$ 20,483.44	41%	54%
	1	Carlson Technologies RW-053-470-786-5-2B-V UHF Vertical 2 Bay High Gain Omni Antenna 470-786-MHz 6dBi 75 Ohm with F-Type (female)	\$ 1,108.61	\$ 1,108.61	\$ 1,982.99	41%	44%
	1	Carlson Technologies RW-053-470-786-75-10 Custom Build-Rugged 90 Degree Sector Antenna 470-798 MHz 10dBi 75 Ohm with 3' pigtail F-Type (male) Connector	\$ 666.13	\$ 666.12	\$ 1,600.88	41%	58%
	2	Carlson Technologies RW-640-6560 In-line Surge protection for RC high-value base station. 75 Ohm, F-type connector, 470-698MHz	\$ 163.54	\$ 327.08	\$ 681.24	41%	76%
	13	Carlson Technologies RW-161-RG11 F-100 Custom Build - 100' Flexfeeder Cable, Quad-shield, 77% Braid Coverage, Flooded, Sealed 750Ohm cable w/F-type Connector(Not Cancellable Not Returnable)	\$ 380.64	\$ 4,948.32	\$ 1,683.22	41%	77%
	12	Carlson Technologies RW-SRCIP-CS-ODU-UHF-F CPE Rugged Generation II CPE TVWS Radio: 470 to 698 MHz (Ch. 14-51) ODU	\$ 1,322.00	\$ 15,864.00	\$ 6,287.98	41%	79%
	12	Carlson Technologies RW-650-1550 Industrial HighPower POE Injector Input Voltage: 90-264 VAC @ 47-63 Hz, Output Voltage: 50VDC @ 1 A. 802.3af POE Plus	\$ 140.36	\$ 1,684.32	\$ 618.33	41%	77%
	12	Carlson Technologies RW-900-7220 CPE Pole or Wall Mount for TWS radio	\$ 135.42	\$ 1,625.04	\$ 623.78	41%	78%
	12	Carlson Technologies RS-SUR-110-932 Transector 60 Vdc/5 V Data PoE 48V weatherproof metal encl. RJ45 Connector - 1101-932	\$ 230.58	\$ 2,766.96	\$ 862.33	41%	73%
	2	Carlson Technologies GS-35F-0548P TRANSECTOR Outdoor, Gigabit Ethernet, RJ-45 Surge Protector ALPU GigE. Protection to IEC 61000-4-5 standards	\$ 392.54	\$ 785.08	\$ 1,134.25	41%	65%
	13	Carlson Technologies RW-057-470-786-8 Log Periodic Yagi Antenna UHF TVWS wideband 470-798 8dBi 75 Ohm with surge protection, F-type Connector and 25' RG-6 cable.	\$ 320.07	\$ 4,160.91	\$ 998.47	41%	68%
	13	Labor installed for standard poles, roof and towers. Includes brackets, straps, engineering and windload analysis	\$ 909.09	\$ 11,818.18	\$ 1,987.25	41%	54%
	13	Exterior PTZ-SNP-6200RH-SAMSUNG	\$ 2,613.64	\$ 33,977.27	\$ 5,864.74	41%	55%
	13	POLE MOUNTING KIT-SBP-300PM-SAMSUNG + custom mount and strapping kit	\$ 273.64	\$ 3,557.27	\$ 741.25	41%	63%
	0	Sony SNC-HM662 360/180 HD day night vandal camera	\$ 986.36	-	N/A	41%	N/A
	0	POLE MOUNTING KIT-SONY HD 360 - Custom fabricated for Hollywood	\$ 238.64	-	N/A	41%	N/A
	13	DTKDP4P DITEK	\$ 95.40	\$ 1,240.17	\$ 254.99	41%	63%
	13	ALTRONIX individually Fused Power Supply	\$ 194.09	\$ 2,523.18	\$ 587.66	41%	67%
	13	VMS NEMA ENCLOSURE PACKAGE (Includes: All necessary Mounting Brackets)	\$ 596.59	\$ 7,755.68	\$ 1,874.54	41%	68%
	4	VIGILANT Car Detector Fixed Camera LPR System - Camera System-LPR SYS-1 model # VSFHXXXW-DL	\$ 6,076.70	\$ 24,306.82	\$ 12,872.87	41%	53%
	4	VIGILANT LPR Basic Service Package - VSBSCSVC-04	\$ 228.69	\$ 914.77	\$ 900.25	41%	75%
	4	VIGILANT LONG RANGE READER LENS KIT	\$ 261.36	\$ 1,045.45	\$ 687.25	41%	62%
	4	VIGILANT LPR Standard Service Package - VSPK1SVC-04	\$ 104.55	\$ 418.18	\$ 327.45	41%	68%
	4	VIGILANT System Start Up and Comissioning - SSUPSYS-COM	\$ 385.51	\$ 1,542.05	\$ 1,824.69	41%	79%
	1	VIGILANT END USER TRAINING FOR LPR SYSTEM-VSPTRNG	\$ 470.45	\$ 470.45	\$ 1,997.41	41%	76%
	4	VIGILANT SHIPPING AND HANDLING -VS-SHP-02	\$ 71.88	\$ 287.50	\$ 187.58	41%	62%
	2	VIGILANT 4g CONNECTIVITY DEVICE	\$ 940.91	\$ 1,881.82	\$ 3,001.74	41%	69%
	100ft	Underground, wet location, Cable	\$ 0.48	\$ 47.73	\$ 2.12	41%	77%
	2	FIXED LPR ENCLOSURE PACKAGE (Includes: All necessary Mountin Brackets for LPR Enclosure, 6 Port POE Switch, interior Fan, 485-232 Converter, 120V DITEK Surge Protector)	\$ 7,772.73	\$ 15,545.45	\$ 15,247.88	41%	49%
	800ft	3/4" EMT (40' PER LOCATION)	\$ 3.98	\$ 3,181.82	\$ 8.45	41%	53%
	200ft	CABLE PULL	\$ 0.64	\$ 127.27	\$ 2.71	41%	77%
	4wk	BUCKET TRUCK	\$ 795.45	\$ 3,181.82	\$ 2,187.36	41%	64%

	13	OnSSI SUP Part Number for 1 I Video Channel. Manufacturer service and support per channel for 1 year	\$ 77.95	\$ 1,013.41	\$ 371.54	41%	79%
	13	1 ONSSI Channel of Net Video. One is needed per channel of video added to the server (one time fee per channel)	\$ 246.99	\$ 3,210.85	\$ 975.87	41%	75%
	1	MISCELLANEOUS hardware and HD cabling requirements	\$ 1,704.55	\$ 1,704.55	\$ 3,458.25	41%	51%
	80hr	LABOR (MOUNTING) Mounting installation for Vigilant ALPR system at Pole location including all boxes, terminations, connection into system, Aiming, programming, tag optimization views. (hours include Senior technician and helper)	\$ 113.65	\$ 9,092.00	\$ 342.87	41%	67%
	221hr	LABOR (MOUNTING) Mounting installation for Video Surveillance system including all Boxes, terminations into system (hours include Senior technician and helper)	\$ 113.65	\$ 25,116.65	\$ 342.87	41%	67%
	13	LABOR electrical coordination with City electrician to mark power sites, with proper stepdown equipment	\$ 764.00	\$ 9,932.00	\$ 3,224.20	41%	76%
	55hr	LABOR (ENERGIZING) Energizing, Focusing, Adjustments of Surveillance equipment. (City Staff to be present to determine ideal camera view based on camera site)	\$ 113.65	\$ 6,250.75	\$ 342.87	41%	67%
	125hr	LABOR (FINALIZING/COMPLETION) IP Addressing, Commissioning of System at head end and edge device, to integrate field equipment, misc alignments, Including updating camera firmware, loading software, edge recording parameters, camera troubleshooting, "burn in" including final configurations and project acceptance (hours include Senior technician and helper)	\$ 113.65	\$ 14,206.25	\$ 342.87	41%	67%
	1	LABOR 1 year standard service warranty to include maintenance and support of system under manufacturer to include bucket truck, standard service response time of 72hrs, standard shipping for manufacturer warranty. ATCI will use 2 men to troubleshoot, send back under manufacturer warranty using ground service. After manufacturer repair, ATCI will reinstall.	\$ 15,909.99	\$ 15,909.99	\$ 20,987.36	41%	24%
	1	COMPLETE PROJECT PERMIT FEES	\$ 5,613.97	\$ 5,613.97	\$ 10,648.20	41%	47%
	1	AS BUILTS DRAWINGS AND ENGINEERING	\$ 2,806.98	\$ 2,806.98	\$ 8,547.48	41%	67%
	1	PROJECT MANAGEMENT	\$ 9,824.44	\$ 9,824.44	\$ 19,454.98	41%	50%
	1	MISCELLANEOUS COST - CONNECTORS, Boxes	\$ 8,420.95	\$ 8,420.95	\$ 18,987.77	41%	56%
PROPOSAL TOTAL			\$ 329,505.60				

* City/FPL to Supply STEP DOWN TRANSFORMER 120VAC during "power on times"

** Final bill of materials to be adjusted according to site survey.

Note: server, switch gear and major networking devices, monitors with mounts, provided by owner

OPTIONS Federal Highway 1A

	1	FIRST YEAR UPGRADED EXTENDED MAINTANANCE- EMERGENCY RESPONSE 8 WORKING HOUR, ATCI LOANER (Not including Acts of nature/vandalism), priority shipping, edge major component inventory to minimize down time	\$ 10,858.84	\$ 10,858.84	\$ 22,687.45	41%	52%
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Special Notes: US Communities Contract Information - Contract number: 4400001839
Standard freight charges for shipments within the continental US are paid. Any Hazardous material charges or expedited freight will be billed.
*Agency must be registered with US Communities at www.uscommunities.org

Authorized Signature: Peter Van Nibb

Date: 06/19/14