



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
PH (413) 443-7359 – FAX (413) 445-7865

Quotation 10867

Quotation Date: 03/21/2014
Tax ID #: 04-2719777

HYLFL Hollywood Police Department 3250 Hollywood Blvd Hollywood, FL 33021	Estimated Completion Date:	F.O.B.: Destination
	Approx 210+ Days ARO	Ship Via: Common Carrier
	Payment Terms: <i>Lenco GSA Contract GS-07F-0390M 1122 Program</i>	
	<i>Lenco Does Not Collect Tax or Register Vehicles with DMV</i>	
	Inspection & Acceptance: At Lenco Factory, Pittsfield, MA	
Terms and Conditions: Net 30 Days -- Transfer of Certificate of Origin Upon Receipt of Payment		

Item:	Product #	Commercial	Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$197,250.00	\$188,793.00
US State Department Armor Level E			
Options:			
Diesel Engine	BCDLEN	7,821.00	7,486.00
(2) Rear Area Electric Fans	Open Market	300.00	300.00
AC-DC Power Inverter 3,600 Watt w/ Battery Charge Ftr	BCPINV36	5,686.00	5,442.00
Back up Camera System with Monitor	BCBU	2,400.00	2,297.00
Rear Auxiliary AC/Heating System	BCAC	2,000.00	1,914.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	4,250.00	4,068.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCEXHT	2,136.00	2,044.00
Ford F550 Service Manuals	BCFMNL	475.00	455.00
Run-Flat Tires for 22.5" Tire and Wheel Upgrade	BCRF225	7,400.00	7,083.00
22.5" Spare Tire with Run Flat	BCSTRF2	2,761.00	2,643.00
22.5" Tire and Wheel Upgrade	BCTWU	7,940.00	7,600.00
4-Door Configuration	BC4DR	8,210.00	7,858.00
(2) Ballistic Skip Round Shields	BCBSRS	3,000.00	2,872.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	4,701.00	4,499.00
Hydraulic Ram Upgrade	BCHYDRAM	5,725.00	5,480.00
Gas Injector Unit	BCGIU	7,147.00	6,841.00
(2) Plasma Ropes	BCPLAS1	1,052.00	1,005.00
Rear Tow Hitch Receiver	BCRTOWR	1,050.00	1,005.00
Bedrock Paint	BCPJ	2,150.00	2,058.00
Net Savings \$11,711.		\$273,454.00	\$261,743.00
		FOB Hollywood, FL	7,213.00
		Total Cost (1) Lenco BearCat, FOB Hollywood, FL	<u>\$268,956.00</u>

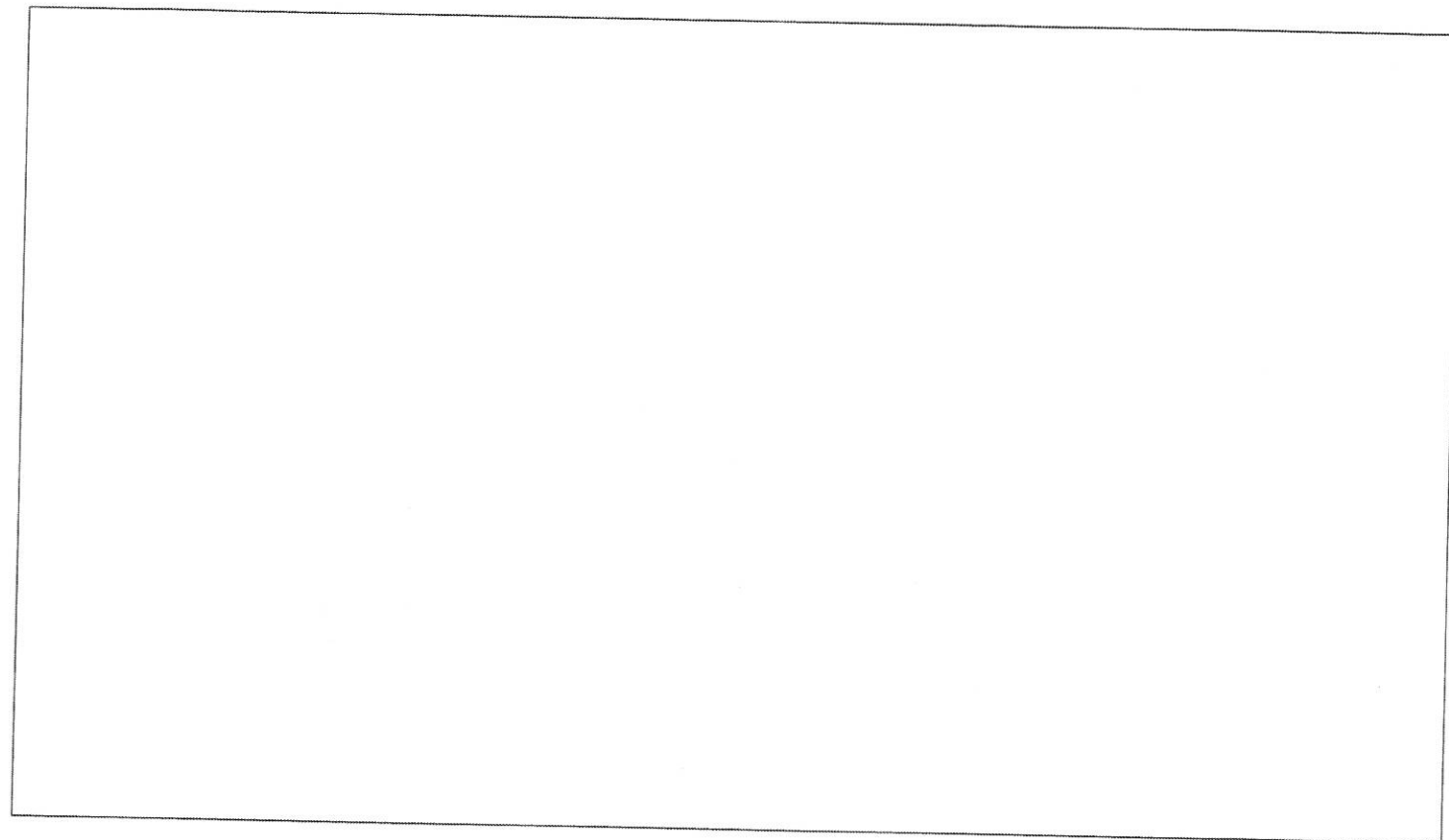


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WARNING: Information Subject to Export Control Laws

The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.

THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A).

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE

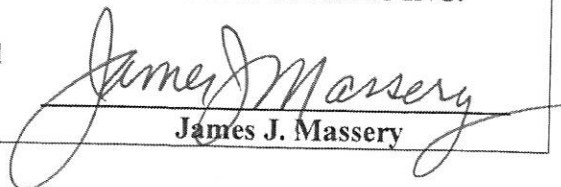
ACCEPTANCE OF PROPOSAL — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above

**Authorized
Signature**

Please sign and return

**Authorized
Signature**

LENCO INDUSTRIES INC.


James J. Massery

Thank You



Protecting Our Nation's Defenders™

LENCO ARMORED VEHICLE LIMITED WARRANTY

As used in this Limited Warranty, "Vehicle" means any Lenco armored vehicle; "you" and "your" means the purchaser of a Vehicle from Lenco Industries, Inc. or an authorized Lenco distributor; and "we", "us" and "our" means Lenco Industries, Inc.

Lenco-Manufactured Components. We will pay for repair or replacement of Vehicle components manufactured by us which prove to be defective within Three Years after the original purchaser of the Vehicle received delivery of the Vehicle from us or an authorized Lenco distributor, except that we will not be responsible for (i) any damage to the Vehicle or any component of the Vehicle caused by negligence, misuse, alteration or accident or (ii) normal maintenance of the Vehicle or any component of the Vehicle. To be eligible for such warranty coverage, you must follow the Procedures for Submission of Warranty Claims and Authorization of Warranty Work set forth below.

Components Manufactured by Others. If any component of the Vehicle (i) was manufactured by any person or firm other than us and (ii) is the subject of a written warranty by such other manufacturer, we will assist you in submitting to the manufacturer of any such component claims that such component proved to be defective during the applicable warranty period specified in the manufacturer's written warranty. Copies of all written warranties given by the manufacturers of parts or components of the Vehicle manufactured by persons or firms other than us will either be furnished to you at the time of delivery of the Vehicle or are available upon written request to us at 10 Betnr Industrial Drive, Pittsfield, MA 01201 or by e-mail to our Warranty Administrator, Mr. Steve Mix; e-mail: Steve@lencoarmor.com

Procedures for Submission of Warranty Claims and Authorization of Warranty Work. Except as otherwise specified below, warranty repairs or replacements for our components may be made by either an authorized Lenco service center or any repair shop mutually acceptable to you and us; in either case, the service center or repair shop must (i) contact us before any repair or replacement is undertaken and (ii) receive our written approval of the repair or replacement and the service center's or repair shop's charges for such repair or replacement. Requests for our approval should be directed to Warranty Department, Lenco Industries, Inc., 10 Betnr Industrial Drive, Pittsfield, MA 01201, (Tel. (413) 443-7359; Fax (413) 445-7865 or e-mail: warranty@lencoarmor.com). We reserve the right in any particular instance to require that repair or replacement of our components be performed either at our factory in Pittsfield, Massachusetts or at an authorized Lenco service center. You are responsible for freight or other transportation costs to and from our factory, an authorized Lenco service center or a repair shop performing repairs or replacements under this warranty.

Exclusion of Other Warranties. This warranty is in lieu of all other warranties, express or implied, and, in particular, we make **NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.**

Limitation of Remedies and Damages. Our repair or replacement of our components and assistance with the submission of warranty claims to manufacturers of components not manufactured by us, all as specified above, is your exclusive remedy for any and all claims against us, whether based on warranty, contract, tort, negligence, or any other theory. We are not liable for any incidental or consequential damages resulting from any defect in the Vehicle (including, without limitation, personal injury, loss of revenue, loss of anticipated profit, or any other loss or damage).

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List
Federal Supply Schedule: 084
Law Enforcement & Security
FSC Class: 2355 / NAICS: 336992
Date Revised: 03/26/2013

CONTRACTOR CATALOG
Terms & Conditions

I. LENCO Contact Information

Lenco Contract #: GS-07F-0390M

Contractor: LENCO INDUSTRIES, INC.
dba LENCO ARMORED VEHICLES
10 BETNR INDUSTRIAL DRIVE
PITTSFIELD, MA 01201

Web Address: <http://www.SWATtrucks.com>
<http://www.Armoredtrucks.com>

E-Mail: Info@SWATtrucks.com

Effective Date: July 01, 2012 thru June 30, 2017
Contract Period: July 01, 2002 thru June 30, 2017

Order Status POC: Sales@SWATtrucks.com

DUNS: 051950293

Business Size: Small / Manufacturer

Contract Administration: Carrie MacKinnon/Tel. 413-443-7359 Ex 103

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules Button at <http://www.fss.gsa.gov>.



CITY OF HOLLYWOOD, FLORIDA

PROCUREMENT SERVICES DIVISION

Piggybacking Request Form

(Use for purchase(s) over \$15,000, when piggybacking off other contracts)

Date March 25, 2014

Department/Office Police Department

Division/Area Special Operations

Division/SWAT

Contact Person Christopher O'Brien

Title Major

Phone 954-921-3503

Email cobrien@hollywoodfl.org

1. Requested Vendor Lenco Armored Vehicles

Vendor Number _____

Address 10 Betnr Industrial Drive Pittsfield, MA. 01201

Contact Person Jim Massery

Title Government Sales Manager

Phone 413-443-7359

Email jmassery@lencoarmor.com

2. Contract title requesting to piggyback? TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE

Awarding Agency Lenco GSA Contract GS-07F-039M 1122 Program

Contract Expiration Date 2017

Copy of Contract and Awarding Agency documentation is attached.

☒ Yes ☐ No

3. Product/Service being requested (be specific). Lenco Armored Vehicle, BearCat G2 and options as requested per quote.

4. Detailed description of the products/services function and purpose. See attached justification memo

Procurement Service Division use only

Requisition # R 221265
(As Applicable)

Purchase Order # P 199990
(As Applicable)

Blanket Purchase Order # BPO _____
(As Applicable)

Will this require matching funds? ☐ Yes ☒ No

What is the grant source? _____

What is the grant (dollar) amount? _____

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Systems for Award Management at www.sam.gov.

Date of Advanced Search March 25, 2014

Company Name(s) Searched
Lenco Armored Vehicle

Search Results
Lenco Industries, Inc

REQUESTING DEPARTMENT RECOMMENDATION

Note: By signing and returning this form, you are verifying and acknowledging that you have reviewed all portions (scope, terms, conditions, pricing, etc.) of the requested contract and recommend its approval based on the contract complying with the City of Hollywood's scope and pricing requirements and to the best of your knowledge the contract does not violate any applicable policy, statute, governing rule or regulation.


Contact Person's Signature

3-25-14
Date

Supervisor's Signature

_____ Date


Director's Signature

04/15/14
Date

APPROVAL (Procurement Service Division Use Only)

Verified By:	<u>JS</u>	Date	<u>5/16/14</u>
Approved By:	<u>FD</u>	Date	<u>5/16/14</u>

Procurement Service Division use only

Requisition # R 221 265
(As Applicable)

Purchase Order # P 199990
(As Applicable)

Blanket Purchase Order # BPO _____
(As Applicable)