

Solicitation RFP-4677-21-OT

STATE AND LOCAL LOBBYING SERVICES

Bid Designation: Public



City of Hollywood, Florida

Bid RFP-4677-21-OT STATE AND LOCAL LOBBYING SERVICES

Bid Number **RFP-4677-21-OT**
Bid Title **STATE AND LOCAL LOBBYING SERVICES**

Bid Start Date **Jul 13, 2021 5:07:23 PM EDT**
Bid End Date **Aug 12, 2021 3:00:00 PM EDT**
Question &
Answer End **Aug 5, 2021 5:00:00 PM EDT**
Date

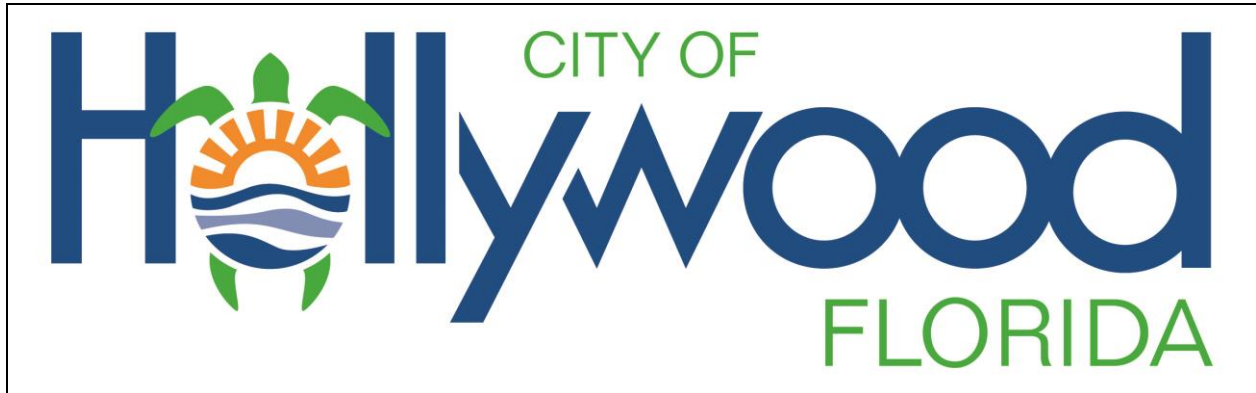
Bid Contact **Otis Thomas**
Senior Purchasing Agent
Procurement
954-921-3628
Othomas@hollywoodfl.org

Description

The City of Hollywood, Florida (City), as represented by the Office of the City Manager, is soliciting proposals from qualified firms to perform the responsibilities of a state and local lobbyist. Given the many legislative issues currently impacting the City, the City is seeking one or more experienced, ethical, professional firm(s) that will be proactive in monitoring, taking positions, and lobbying on state budgeting and legislation, which impacts the City. The lobbyist(s) shall serve as an information provider and consultant to the City regarding legislative and related administrative process issues. In response to this solicitation, the City intends to contract with one or more firms to assist the City in influencing legislation at the state and/or local levels, and to identify funding and grant opportunities. The City will accept proposals from firms that specialize in state lobbying, local lobbying, or both, with the intent of having sufficient coverage among one or more firms for state and local lobbying services.

RFP-4677-21-OT State and Local Lobbying Services

City of Hollywood, Florida



REQUEST FOR PROPOSALS

RFP-4677-21-OT

STATE AND LOCAL LOBBYING SERVICES

FOR THE

CITY OF HOLLYWOOD, FL (CITY)

Issue Date: July 13, 2021
Deadline for Questions: August 5, 2021
Proposal Due/Opening Date: August 12, 2021 at
3:00p.m. Eastern Time (ET)

Opening Location: City Hall/Procurement Services
2600 Hollywood Blvd., Room# 303
Hollywood, Florida 33020

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****ACKNOWLEDGMENT AND SIGNATURE PAGE**

This form must be completed and submitted by the date and the time of bid/proposal opening.

Legal Company Name (include d/b/a if applicable): _____ Federal Tax Identification Number: _____

If Corporation - Date Incorporated/Organized: _____

State Incorporated/Organized: _____

Company Operating Address: _____

City _____ State _____ Zip Code _____

Remittance Address (if different from ordering address): _____

City _____ State _____ Zip Code _____

Company Contact Person: _____ Email Address: _____

Phone Number (include area code): _____ Fax Number (include area code): _____

Company's Internet Web Address: _____

IT IS HEREBY CERTIFIED AND AFFIRMED THAT THE BIDDER/PROPOSER CERTIFIES ACCEPTANCE OF THE TERMS, CONDITIONS, SPECIFICATIONS, ATTACHMENTS AND ANY ADDENDA. THE BIDDER/PROPOSER SHALL ACCEPT ANY AWARDS MADE AS A RESULT OF THIS SOLICITATION. BIDDER/PROPOSER FURTHER AGREES THAT PRICES QUOTED WILL REMAIN FIXED FOR THE PERIOD OF TIME STATED IN THE SOLICITATION.

Bidder/Proposer's Authorized Representative's Signature: Date

Type or Print Name: _____


THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF BIDDER/PROPOSER TO BE BOUND BY THE TERMS OF ITS PROPOSAL. FAILURE TO SIGN THIS SOLICITATION WHERE INDICATED BY AN AUTHORIZED REPRESENTATIVE SHALL RENDER THE BID/PROPOSAL NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY BID/PROPOSAL THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE BIDDER/PROPOSER TO THE TERMS OF ITS OFFER.

ANY EXCEPTION, CHANGES OR ALTERATIONS TO THE GENERAL TERMS AND CONDITIONS, HOLD HARMLESS/INDEMNITY DOCUMENT OR OTHER REQUIRED FORMS MAY RESULT IN THE BID/PROPOSAL BE DEEMED NON-RESPONSIVE AND DISQUALIFIED FORM THE AWARD PROCESS.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****SUBMISSION**

Response to this Request must be submitted to the City of Hollywood, City Hall, City Clerk's Office, 2600 Hollywood Boulevard, Room 221, Hollywood Florida 33020 in a sealed envelope marked with a completed solicitation label below, with the specified number of copies, no later than the time and date specified in this solicitation.

Always use the label below on all packages when returning your bid or proposal to the City



Bid/Proposal Name: State and Local Lobbying Services
Bid/Proposal Number: RFP-4677-21-OT
Bid/Proposal Opening Date: August 12, 2021 @ 3:00p.m. ET

Firm Name/Address: _____

Return to:

City of Hollywood, Florida
c/o: Office of the City Clerk
2600 Hollywood Blvd., Rm#: 221
Hollywood, Florida 33020

RESPONSE MUST INCLUDE:**One (1) original****Five (5) Copies****One (1) complete electronic copy on a USB drive (flash drive)****Important Notice:**

The Procurement Services Division shall distribute all official changes, modifications, responses to questions or notices relating to the requirements of this document. Any other information of any kind from any other source shall not be considered official, and bidders/proposers relying on other information do so at their own risk.

The responsibility for submitting a bid/proposal on or before the time and date is solely and strictly the responsibility of the bidder/proposer, the City will in no way be responsible for delays caused by technical difficulty or caused by any other occurrence. No part of a bid/proposal can be submitted via FAX or via direct Email to

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

the City. No variation in price or conditions shall be permitted based upon a claim of ignorance.

CONE OF SILENCE

The City of Hollywood City Commission adopted Ordinance No. O-2007-05, which created Section 30.15(F) imposing a Cone of Silence for certain City purchases of goods and Services.

The Cone of Silence refers to limits on communications held between vendors and vendor's representatives and City elected officials, management and staff during the period in which a Formal Solicitation is open.

The Ordinance does allow potential vendors or vendor's representatives to communicate with designated employees for the limited purpose of seeking clarification or additional information. The names and contact information of those employees that may be contacted for clarification or additional information are included in the solicitation.

The Cone of Silence does not prohibit a vendor or vendor's representative from communicating verbally, or in writing with the City Manager, the City Manager's designee, the City Attorney or the City Attorney's designee on those procurement items to be considered by the City Commission.

The Cone of Silence does not prohibit a vendor or vendor's representative from making public presentations at a duly noticed pre-bid conference or duly noticed evaluation committee meeting or from communicating with the City Commission during a duly noticed public meeting.

The Cone of Silence shall be imposed when a formal competitive solicitation has been issued and shall remain in effect until an award is made, a contract is approved, or the City Commission takes any other action which ends the solicitation.

To view the Cone of Silence, go to the City of Hollywood Code of Ordinance online, and view [Section 30.15F](#).

All communications regarding this solicitation should be sent in writing to the Procurement Services Division as identified in this solicitation.

PROCUREMENT SERVICES CONTACT INFORMATION

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

For information concerning procedures for responding to this Request for Proposals (RFP), contact the Procurement Services Division, Otis J. Thomas, Senior Purchasing Agent at othomas@hollywoodfl.org or by phone at (954) 921-3224, or Steve Stewart, Assistant Director, Financial Services for Procurement (Chief Procurement Officer), Procurement Services at sstewart@hollywoodfl.org or by phone at 954-921-3628, or his designee. Such contact is to be for clarification purposes only. **It is preferred that all other questions be submitted in writing via BidSync.**

NARRATIVE:

The City of Hollywood, Florida (City), as represented by the Office of the City Manager, is soliciting proposals from qualified firms to perform the responsibilities of a state and local lobbyist. Given the many legislative issues currently impacting the City, the City is seeking one or more experienced, ethical, professional firm(s) that will be proactive in monitoring, taking positions, and lobbying on state budgeting and legislation, which impacts the City. The lobbyist(s) shall serve as an information provider and consultant to the City regarding legislative and related administrative process issues. In response to this solicitation, the City intends to contract with one or more firms to assist the City in influencing legislation at the state and/or local levels, and to identify funding and grant opportunities. The City will accept proposals from firms that specialize in state lobbying, local lobbying, or both, with the intent of having sufficient coverage among one or more firms for state and local lobbying services.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****GENERAL TERMS AND CONDITIONS****1.1 INTENT**

It is the policy of the City to encourage full and open competition among all available qualified vendors. All vendors regularly engaged in the type of Work specified in the solicitation are encouraged to submit proposals. To receive notification and to be eligible to submit a proposal the vendor must be registered with BidSync. Vendors may register at www.bidsync.com (registration is free) to be included on a mailing list for selected categories of goods and services. In order to be processed for payment, any awarded vendor must register with the city by completing and returning a vendor application and all supporting documents. For information and to apply as a vendor, please visit our website at hollywoodfl.org to download an application and submit it to Procurement Services Division.

It is the intent of the City of Hollywood, FL ("the city"), through this request for proposals and the contract conditions contained herein, to establish to the greatest possible extent complete clarity regarding the requirements of both parties to the agreement resulting from this request for proposals.

Before submitting a proposal, the vendor shall be thoroughly familiarized with all contract conditions referred to in this document and any addenda issued before the proposal submission date. Such addenda shall form a part of the RFP and shall be made a part of the contract. It shall be the vendor's responsibility to ascertain that the proposal includes all addenda issued prior to the proposal submission date. Addenda will be posted on the city's internet site and bidsync along with the RFP.

The terms of the RFP and the selected vendor's proposal and any additional documentation (e.g. questions and answers) provided by the vendor during the solicitation process will be integrated into the final contract for services entered into between the city and the selected vendor. The Vendor shall determine, by personal examination and by such other means as may be preferred, the conditions and requirements under which the agreement must be performed.

1.2 PROPOSER'S RESPONSIBILITIES

Proposers are required to submit their proposals upon the following express conditions:

- A. Proposers shall thoroughly examine the drawings, specifications, schedules, instructions and all other contract documents.
- B. Proposers shall make all investigations necessary to thoroughly inform themselves regarding delivery of material, equipment or services as required by the RFP conditions. No plea of ignorance, by the proposer, of conditions that exist or that may hereafter exist as a result of failure or omission on the part of the proposer to make the necessary examinations

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

and investigations, or failure to fulfill in every detail the requirements of the contract documents, will be accepted as a basis for varying the requirements of the city or the compensation due the proposer.

- C. Proposers are advised that all city contracts are subject to all legal requirements provided for in the City of Hollywood Charter, Code of Ordinances and applicable County Ordinances, State Statutes and Federal Statutes.

1.3 PREPARATION OF PROPOSALS

Proposals will be prepared in accordance with the following:

- A. The City's enclosed Proposal Forms, in their entirety, are to be used in submitting your proposal. NO OTHER FORM WILL BE ACCEPTED.
- B. All information required by the proposal form shall be furnished. The proposer shall sign each continuation sheet (where indicated) on which an entry is made.
- C. Prices shall be shown and where there is an error in extension of prices, the unit price shall govern.

The City of Hollywood is exempt from payment to its vendors of State of Florida sales tax and, therefore, such taxes should not be figured into the RFP. However, this exemption does not apply to suppliers to the city in their (supplier) purchases of goods or services, used in work or goods supplied to the city. Proposers are responsible for any taxes, sales or otherwise, levied on their purchases, subcontracts, employment, etc. An exemption certificate will be signed where applicable, upon request. The City will pay no sales tax.

1.4 DESCRIPTION OF SUPPLIES

Any manufacturer's names, trade names, brand names, or catalog numbers used in these applications are for the purpose of describing and establishing minimum requirements or level of quality, standards of performance, and design required, and are in no way intended to prohibit the bidding of other manufacturers' items of equal material, unless specifications state "NO SUBSTITUTIONS."

Proposers must indicate any variances to the specifications, terms, and conditions, no matter how slight. If variations are not stated in the proposal, it shall be construed that the proposal fully complies with the specifications, terms and conditions.

Proposers are required to state exactly what they intend to furnish; otherwise they shall be required to furnish the items as specified.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

Proposers will submit, with their proposal, necessary data (factory information sheets, specifications, brochures, etc.) to evaluate and determine the quality of the item(s) they are proposing.

The City shall be the sole judge of equality and its decision shall be final.

1.5 ADDENDA

The Procurement Services Division may issue an addendum in response to any inquiry received, prior to proposal opening, which changes, adds to or clarifies the terms, provisions or requirements of the solicitation. The Proposer should not rely on any representation, statement or explanation, whether written or verbal, other than those made in this RFP solicitation document or in any addenda issued. Where there appears to be a conflict between this RFP solicitation and any addendum, the last addendum issued shall prevail. It is the proposer's responsibility to ensure receipt of all addenda and any accompanying documents. Proposer(s) shall acknowledge receipt of any formal Addenda by signing the addendum and including it with their proposal. Failure to include signed formal addenda in its proposal shall cause the City to deem the proposal non-responsive provided, however, that the City may waive this requirement in its best interest.

1.6 REJECTION OF PROPOSALS

The City may reject a proposal if:

- A. The Proposer fails to acknowledge receipt of an addendum, or if
- B. The Proposer misstates or conceals any material fact in the proposal, or if
- C. The proposal does not strictly conform to the law or requirements of the RFP, or if
- D. The City is under a pre-lawsuit claim or current litigation with the proposer.

The City may reject all proposals whenever it is deemed in the best interest of the City to do so, and may reject any part of a proposal unless the proposal has been qualified as provided in herein.

1.7 WITHDRAWAL OF PROPOSALS

- A. Proposals may not be withdrawn and shall be deemed enforceable for a period of 180 days after the time set for the RFP opening.
- B. Proposals may be withdrawn prior to the time set for the RFP opening. Such request must be in writing.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

- C. The City will permanently retain as liquidated damages the proposal deposit furnished by any proposer who requests to withdraw a proposal after the RFP opening.

1.8 PROPOSALS TO REMAIN OPEN

All Proposals shall remain open for 180 calendar days after the day of the proposal opening, but the City may, at its sole discretion, release any proposal and return the proposal security prior to that date.

Extensions of time when proposals shall remain open beyond the 180 day period may be made only by mutual written agreement between the city, the successful proposer and the surety, if any, for the successful proposer.

1.9 LATE PROPOSALS OR MODIFICATIONS

Only proposals received as of the opening date and time will be considered timely. Proposals and modifications received after the time set for the opening will be returned un-opened to the sender and rejected as late.

1.10 CONFLICTS WITHIN THE SOLICITATION

Where there appears to be a conflict between the General Terms and Conditions, Special Conditions, the Technical Specifications, the RFP Submittal Section, or any addendum issued, the order of precedence shall be the last addendum issued, the RFP submittal section, the Technical Specifications, the Special Conditions, and then the General Terms and Conditions.

1.11 CLARIFICATION OR OBJECTION TO PROPOSAL SPECIFICATIONS

If any person contemplating submitting a proposal for this contract is in doubt as to the true meaning of the specifications or other RFP documents or any part thereof, they may submit requests for clarification to the Procurement Services Division on or before the date specified for a request for clarification. All such requests for clarification shall be made in writing and the person submitting the request will be responsible for its prompt delivery. Any interpretation of the RFP, if made, will be made only by Addendum duly issued. A copy of such Addendum will be made available to each person receiving a Request for Proposals. The City will not be responsible for any other explanation or interpretation of the RFP given prior to the award of the contract. Any objection to the specifications and requirements as set forth in this RFP must be filed in writing with the Chief Procurement Officer on or before the date specified for a request for clarification.

1.12 COMPETENCY OF PROPOSERS

Pre-award inspection of the proposer's facility may be made prior to the award of a contract. Proposals will be considered only from firms which are regularly engaged in the business of providing the goods and/or services as described in this RFP(s); have

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

a record of performance for a reasonable period of time; and have sufficient financial support, equipment and organization to ensure that they can satisfactorily deliver the material and/or services if awarded a contract under the terms and conditions herein stated. The terms "equipment and organization" as used herein shall be construed to mean a fully equipped and well established company in line with the best business practices in the industry and as determined by the proper authorities of the city.

The City may consider any evidence available to it of the financial, technical and other qualifications and abilities of a proposer, including past performance (experience) in making the award in the best interest of the City. In all cases the City of Hollywood shall have no liability to any proposer for any costs or expense incurred in connection with this RFP or otherwise.

1.13 QUALIFICATIONS OF PROPOSERS

No Proposal will be accepted from, nor will any contract be awarded to any person who is in arrears to the City upon any debt or contract, or who is a defaulter, as surety or otherwise, upon any obligation to city, or who is deemed responsible or unreliable by the city.

As part of the Proposal evaluation process, the city may conduct a background investigation including a record check by the Hollywood Police Department. Proposer's submission of a proposal constitutes acknowledgment of the process and consent to such investigation. The City shall be the sole judge in determining a Proposer's qualifications.

1.14 CONSIDERATION OF PROPOSALS

In cases where an item requested is identified by a manufacturer's name, trade name, catalog number, or reference, it is understood that the vendor proposes to furnish the item so identified and does not propose to furnish an "equal" unless the proposed "equal" is pre-approved by the City.

References to any of the above are intended to be descriptive but not restrictive and only indicate articles that will be satisfactory. A proposal of an "equal" will be considered, provided that the vendor states in his proposal exactly what he proposes to furnish, including sample, illustration, or other descriptive matter which will clearly indicate the character of the article covered by such proposal. The designated city representative hereby reserves the right to approve as an "equal", or to reject as not being an "equal", any article proposed which contains major or minor variations from specifications requirements.

1.15 AWARD OF CONTRACT

If the contract is to be awarded, it will be awarded, after evaluation by the city, to the responsible and responsive proposer whom the city determines will be in the best interests of the city and not necessarily to the lowest cost proposer. Proposers may be

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

invited to an oral interview before the committee. A short list of finalists will be determined and presented to either the City Manager or his/her designee or to the City Commission, in accordance with the applicable City of Hollywood Code of Ordinances, and will make the final ranking for the purposes of negotiating a contract with the top ranked firm. The successful proposer shall be required to sign a negotiated contract; the refusal or failure of a successful proposer to execute a contract which contains the mandatory material terms and conditions contained in the RFP, shall be grounds for deeming the proposer and/or the proposer's proposal non-responsive.

If applicable, the proposer to whom award is made shall execute a written contract prior to award by the City Commission. If the Proposer to whom the first award is made fails to enter into a contract as herein provided, the contract may be let to the next highest ranked proposer who is responsible and responsive in the opinion of the City.

1.16 BASIS FOR AWARD, EVALUATION CRITERIA AND QUESTIONS

The qualification of proposal responders on this project will be considered in making the award. The City is not obligated to accept any proposal if deemed not in the best interest of the city to do so. The City shall make award to a qualified proposer based on fees submitted and responses to this RFP.

Failure to include in the proposal all information outlined herein may be cause for rejection of the proposal.

The City reserves the right to accept or reject any and all proposals, in whole or in part, as determined to be in the best interest of the city in its sole discretion.

The City reserves the right to waive any informalities or irregularities in proposals.

The City reserves the right to negotiate separately the terms and conditions or all or any part of the proposals as deemed to be in the City's best interest in its sole discretion.

Information and/or factors gathered during interviews, negotiations and any reference checks, and any other information or factors deemed relevant by the city, shall be utilized in the final award. The final award of a contract is subject to approval by the City Commission.

1.17 AGREEMENT

An agreement shall be sent to the awarded proposer to be signed, witnessed, and returned to the City for execution. The City will provide a copy of the fully executed agreement to the awarded proposer.

1.18 NOTICE TO PROCEED

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

A signed purchase order, blanket purchase order or fully executed agreement will be the proposer's authorization to proceed and may substitute for a "Notice to Proceed" form.

1.19 BID PROTESTS

The City shall provide notice of its intent to award or reject to all proposers by posting such notice on the City's website.

After a notice of intent to award a contract is posted, any actual or prospective proposer who is aggrieved in connection with the pending award of the contract or any element of the process leading to the award of the contract may protest to the Director of Procurement Services. A protest must be filed within five business days after posting or any right to protest is forfeited. The protest must be in writing, must identify the name and address of the protester, and must include a factual summary of, and the basis for, the protest. Filing shall be considered complete when the protest, including a deposit, is received by the Procurement Services Division. Failure to file a protest within the time-frame specified herein shall constitute a full waiver of all rights to protest the city's decision regarding the award.

The written protest shall state in detail the specific facts and law or ordinance upon which the protest of the proposed award is based, and shall include all pertinent documents.

A written protest may not challenge the relative weight of evaluation criteria or a formula for assigning points.

Upon receipt of a formal written protest, the City shall stop award proceedings until resolution of the protest; unless it has been determined that the award of the contract without delay is necessary to protect substantial interests of the City.

Any and all costs incurred by a protesting party in connection with a protest shall be the sole responsibility of the protesting party.

Upon receipt of a protest of the pending award of a contract, a copy of the protest shall promptly be forwarded to the City Attorney. The City Attorney shall thereupon review the charge to determine its sufficiency, including whether the protest was timely filed. If upon review the City Attorney determines that the charge is insufficient, the City Attorney may issue a summary dismissal of the protest. If upon review the City Attorney determines that the charge is sufficient, a hearing of the protest committee shall be scheduled.

A protest committee shall have the authority to review, settle and resolve the protest. The committee shall consist of three members appointed by the City Manager. The committee's review shall be informal.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

If the protest committee determines that the pending award of a contract or any element of the process leading to the award involved a significant violation of law or applicable rule or regulation, all steps necessary and proper to correct the violation shall be taken. If the committee determines that the protest is without merit,

The Director shall promptly issue a decision in writing stating the reason for the decision and furnish a copy to the protester and any other interested party, and the process leading to the award shall proceed.

1.20 PREPARATION OF PROPOSALS

Proposals shall be prepared in accordance with the proposal response format. Proposals not complying with this format may be considered non-responsive and may be removed from consideration on this basis.

Requirements for Signing Proposal

- A. Each proposer, by making a proposal, represents that this document has been read and is fully understood.
- B. The proposal must be signed in ink by an individual authorized to legally bind the person, partnership, company, or corporation submitting the proposal.
- C. All manual signatures must have the name typed directly under the line of the signature.
- D. The above requirements apply to all RFP addenda.

1.21 EXAMINATION OF PROPOSAL DOCUMENTS

Before submitting a proposal, each proposer must: examine the proposal documents thoroughly; consider Federal, State and Local Laws, Ordinances, rules and regulations that may in any manner affect cost, progress, performance, or provision of the commodities and/or services; study and carefully correlate proposer's observations with the proposal documents, and notify the City's agent of all conflicts, errors and discrepancies in the proposal documents.

The submission of a Proposal will constitute an incontrovertible representation by the Proposer, that the Proposer has complied with every requirement of this RFP, that without exception, the Proposal is premised upon performing the services and/or furnishing the commodities and materials in accordance with such means, methods, techniques, sequences or procedures as may be indicated in or required by the

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

proposal documents, and that the proposal documents are sufficient in scope and detail to indicate and convey understanding of all terms and conditions of performance and furnishing of the goods and/or services.

1.22 PUBLIC RECORDS LAW

If applicable, for each public agency contract for services, the Proposer is required to comply with F.S. 119.0701, which includes the following:

- A. Keep and maintain public records that ordinarily and necessarily would
Be required by the public agency in order to perform the service.
- B. Provide the public with access to public records on the same terms and conditions that the public agency would provide the records and at
a cost that does not exceed the cost provided in F.S. Chapter 119 or as otherwise provided by law.
- C. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law.
- D. Meet all requirements for retaining public records and transfer, at no cost, to the public agency, all public records in possession of the proposer upon termination of the contract and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the public agency in a format that is compatible with the information technology systems of the public agency.

Public records may be inspected and examined by anyone desiring to do so, at a reasonable time, under reasonable conditions, and under supervision by the custodian of the public record. Sealed Proposals become subject to the public records disclosure requirements of F.S. Chapter 119, notwithstanding a proposers' request to the contrary, at the time the city provides notice of a decision or intended decision, or 30 days after the proposal opening, whichever is earlier.

Financial statements submitted in response to a request by the city may be confidential and exempt from disclosure. Data processing software obtained under a licensing agreement which prohibits its disclosure may also exempt.

Proposers are hereby notified and agree that all information submitted as part of, or in support of RFP submittals will be available for public inspection after opening of RFP in compliance with Chapter 119 of the Florida Statutes. The proposer shall not, unless required as part of this RFP, submit any information in response to this invitation which

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

the proposer considers to be a trade secret, proprietary or confidential. The submission, not required as part of this RFP, of any information to the City in connection with this invitation shall be deemed conclusively to be a waiver of any trade secret or other protection, which would otherwise be available to the proposer.

1.23 INFORMATION

For information concerning procedures for responding to this RFP, contact the Procurement Services Division, Otis J. Thomas, Senior Procurement Agent at othomas@hollywoodfl.org or by phone at (954) 921-3224, or Steve Stewart, Assistant Director, Financial Services for Procurement (Chief Procurement Officer) at ssewart@hollywoodfl.org or by phone at 954-921-3628, or his designee. Such contact is to be for clarification purposes only. **It is preferred that all other questions be submitted in writing via BidSync.**

1.24 PROPOSALS

The Proposal must be signed by one duly authorized to do so and in cases where the proposal is signed by a deputy or subordinate, the principal's proper written grant of authority to such deputy or subordinate must accompany the proposal. Proposals by corporations must be executed in the corporate name by the President or other corporate officers accompanied by evidence of authority to sign. The corporate address and state of incorporation must be shown below the signature.

Proposals by partnerships must be executed in the partnership name and signed by a general partner whose title must appear under the signature and the official address of the partnership must be shown below the signature.

1.25 MODIFICATION AND WITHDRAWAL OF PROPOSALS

Proposals must be modified or withdrawn by an appropriate document duly executed in the manner that a proposal must be executed and delivered to the place where proposals are to be submitted at any time prior to the deadline for submitting proposals. A request for withdrawal or a modification must be in writing and signed by a person duly authorized to do so and, in a case where signed by a deputy or subordinate, the principal's proper written grant of authority to such deputy or subordinate must accompany the request for withdrawal or modification. Withdrawal of a proposal will not prejudice the rights of a Proposer to submit a new proposal prior to the proposal date and time. Except where provided in the following paragraph no proposal may be withdrawn or modified after expiration of the period for receiving proposals.

If, within twenty-four (24) hours after proposals are opened, any proposer files a duly signed written notice with the city and within five (5) calendar days thereafter demonstrates to the reasonable satisfaction of the city by clear and convincing evidence that there was a material and substantial mistake in the preparation of its

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

proposal, or that the mistake is clearly evident on the face of the proposal but the intended correct proposal is not similarly evident, then the proposer may withdraw its proposal and the proposal security will be returned.

1.26 REJECTION OF PROPOSALS

To the extent permitted by applicable state and federal laws and regulations, the city reserves the right to reject any and all Proposals, to waive any and all informalities, irregularities and technicalities not involving price, time or changes in the commodities and/or services, and the right to disregard all nonconforming, non-responsive, unbalanced or conditional proposals. Proposals will be considered irregular and may be rejected if they show serious omissions, alterations in form, additions not called for, conditions or unauthorized alterations or irregularities of any kind.

The City also reserves the right to waive minor technical defects in a proposal. The City reserves the right to determine, in its sole discretion, whether any aspect of a proposal satisfies the criteria established in this Request for Proposals.

The City reserves the right to reject the proposal of any proposer if the city believes that it would not be in the best interest of the city to make an award to that proposer, whether because the proposal is not responsive or the proposer is unqualified or of doubtful financial ability or fails to meet any other pertinent standard or criterion established by City.

The foregoing reasons for rejection of proposals are not intended to be exhaustive.

1.27 OPEN END CONTRACT

No guarantee is expressed or implied as to the total quantity of commodities/services to be purchased under any open end contract. Estimated quantities will be used for Proposal comparison purposes only. The City reserves the right to issue purchase orders as and when required, or a blanket purchase order and release partial quantities as and when required or any combination of the preceding.

ORDERING: The CITY reserves the right to purchase commodities/services specified herein through contracts established by other governmental agencies or through separate procurement actions due to unique or special needs. If an urgent delivery is required within a period shorter than the delivery time specified in the contract, and if the seller is unable to comply therewith, the city reserves the right to obtain such delivery from others without penalty or prejudice to the City or to the proposer.

1.28 AUDIT RIGHTS

The City reserves the right to audit the records of the successful proposer for the commodities and/or services provided under the contract at any time during the performance and term of the contract and for a period of three (3) years after completion and acceptance by the City. If required by the City, the successful proposer

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

agrees to submit to an audit by an independent certified public accountant selected by the City. The successful proposer shall the City to inspect, examine and review the records of the successful proposer in relation to this contract at any and all times during normal business hours during the term of the contract.

1.29 LOCAL, STATE AND FEDERAL COMPLIANCE REQUIREMENTS

The Proposer shall comply with all local, state and federal directives, orders and laws as applicable to this RFP and subsequent contract(s) including, but not limited to:

- A. Equal Employment Opportunity (EEO), in compliance with Executive Order 11246 as amended and applicable to this contract.
- B. All manufactured items and fabricated assemblies shall comply with applicable requirements of the Occupation Safety and Health Act of 1970 as amended, and be in compliance with Chapter 442, Florida Statutes. Any toxic substance listed in Section 38F-41.03 of the Florida Administrative Code delivered as a result of this order must be accompanied by a completed Material Safety Data Sheet (MSDS).
- C. The Immigration and Nationality Act prohibits (i) the employment of an unauthorized alien when the employer knows the individual is an unauthorized alien and (ii) the employment of an individual without complying with the requirements of the federal employment verification system. If a proposer commits either of these violations, such violation shall be cause for unilateral cancellation of the contract.
- D. This Section applies only to any contract for goods or services of \$1 million or more: The Proposer certifies that it is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List and that it does not have business operations in Cuba or Syria as provided in section 287.135, Florida Statutes (2011), as may be amended or revised. The City may terminate this Contract at the City's option if the Proposer is found to have submitted a false certification as provided under subsection (5) of section 287.135, Florida Statutes (2011), as may be amended or revised, or been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or has engaged in business operations in Cuba or Syria, as defined in Section 287.135, Florida Statutes (2011), as may be amended or revised.

1.30 FRAUD AND MISREPRESENTATION

Any individual, corporation or other entity that attempts to meet its contractual obligations with the City through fraud, misrepresentation or material misstatement, may be

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

debarred from doing business with the city. The City as further sanction may terminate or cancel any other contracts with such individual, corporation or entity. Such individual or entity shall be responsible for all direct or indirect costs associated with termination or cancellation, including attorney's fees.

1.31 DEBARRED OR SUSPENDED BIDDERS OR PROPOSERS

The Proposer certifies, by submission of a response to this solicitation, that neither it nor its principals and sub proposers are presently debarred or suspended by any Federal department or agency.

1.32 COLLUSION

More than one proposal received for the same work from an individual, firm, partnership, corporation or association under the same or different names will not be considered. Reasonable grounds for believing that any proposer is interested in more than one (1) proposal for the same work will cause the rejection of such proposals in which the proposer is interested. If there are reasonable grounds for believing that collusion exists among the proposers, the proposals of participants in such collusion will not be considered.

1.33 COPELAND "ANTI-KICKBACK"

The Proposer and all sub proposers will comply with the Copeland Anti-Kickback Act (18 U.S.C. 874) as supplemented in Department of Labor Regulations (29 CFR Part 3).

1.34 FORCE MAJEURE

The Agreement which is awarded to the successful proposer may provide that the performance of any act by the City or proposer hereunder may be delayed or suspended at any time while, but only so long as, either party is hindered in or prevented from performance by acts of God, the elements, war, rebellion, strikes, lockouts or any cause beyond the reasonable control of such party, provided however, the City shall have the right to provide substitute service from third parties or city forces and in such event the city shall withhold payment due the proposer for such period of time. If the condition of force majeure exceeds a period of 14 days the City may, at its option and discretion, cancel or renegotiate this Agreement.

1.35 PUBLIC ENTITY CRIMES

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a proposer, supplier, sub proposer, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Florida Statutes, Section 287.017, for CATEGORY TWO for a period of 36

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

months from the date of being placed on the convicted vendor list.

1.36 DRUG-FREE WORKPLACE PROGRAM

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more proposals which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a proposal received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie proposals will be followed if none of the tied vendors have a drug-free workplace program.

1.37 SOLICITATION, GIVING, AND ACCEPTANCE OF GIFTS POLICY

Proposer shall sign and submit the attached form indicating understanding and compliance with city and state policies prohibiting solicitation and acceptance of gifts by public officers, employees and candidates. Failure to submit the signed form will result in your proposal being declared non-responsive; provided, however, that a responsible proposer whose proposal would be responsive but for the failure to submit the signed form in its proposal may be given the opportunity to submit the form to the City within five calendar days after notification by the city, if this is determined to be in the best interest of the City.

1.38 CONFLICT OF INTEREST

The Proposer represents that:

No officer, director, employee, agent, or other consultant of the city or a member of the immediate family or household of the aforesaid has directly or indirectly received or been promised any form of benefit, payment or compensation, whether tangible or intangible, in connection with the grant of this agreement.

There are no undisclosed persons or entities interested with the proposer in this agreement. This Agreement is entered into by the proposer without any connection with any other entity or person making a proposal for the same purpose, and without collusion, fraud or conflict of interest. No elected or appointed officer or official, director, employee, agent or other consultant of the City, or of the State of Florida (including elected and appointed members of the legislative and executive branches of government), or member of the immediate family or household of any of the aforesaid:

- A. Is interested on behalf of or through the proposer directly or indirectly in any manner whatsoever in the execution or the performance of this agreement, or in the services, supplies or work, to which this Agreement relates or in any portion of the revenues; or
- B. Is an employee, agent, advisor, or consultant to the proposer or to the

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

best of the proposer's knowledge, any sub proposer or supplier to the proposer.

Neither the proposer nor any officer, director, employee, agent, parent, subsidiary, or affiliate of the proposer shall have an interest which is in conflict with the Proposer's faithful performance of its obligations under this agreement; provided that the City, in its sole discretion, may consent in writing to such a relationship, and provided the proposer provides the city with a written notice, in advance, which identifies all the individuals and entities involved and sets forth in detail the nature of the relationship and why it is in the City's best interest to consent to such relationship.

The provisions of this Article are supplemental to, not in lieu of, all applicable laws with respect to conflict of interest. In the event there is a difference between the standards applicable under this agreement and those provided by statute, the stricter standard shall apply.

In the event the proposer has no prior knowledge of a conflict of interest as set forth above and acquires information which may indicate that there may be an actual or apparent violation of any of the above, the proposer shall promptly bring such information to the attention of the City's Project Manager. The Proposer shall thereafter cooperate with the City's review and investigation of such information, and comply with the instructions the proposer receives from the Project Manager in regard to remedying the situation.

1.39 DISCRIMINATION

Any entity or affiliate who has been placed on the discriminatory vendor list may not submit a proposal on a contract to provide goods or services to a public entity, may not submit a proposal on a contract with a public entity for construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, may not award or perform work as a proposer, supplier, sub proposer, or consultant under contract with any public entity, and may not transact business with any public entity.

1.40 ADVICE OF OMISSION OR MISSTATEMENT

In the event it is evident to a Vendor responding to this RFP that the city has omitted or misstated a material requirement to this RFP and/or the services required by this RFP, the responding vendor shall advise the contact identified in the RFP clarifications and questions section above of such omission or misstatement.

1.41 CONFIDENTIAL INFORMATION

Information contained in the vendor's proposal that is company confidential must be clearly identified in the proposal itself. The City will be free to use all information in the vendor's proposal for the City's purposes, in accordance with State Law. Vendor proposals shall remain confidential for 30 days or until a notice of intent to award is posted, which is sooner. The Vendor understands that any material supplied to the City may be subject to public disclosure under the Public Records Law.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****1.42 GOVERNING LAW**

This Contract, including appendices, and all matters relating to this contract (whether in contract, statute, tort (such as negligence), or otherwise) shall be governed by, and construed in accordance with, the laws of the State of Florida. This shall apply notwithstanding such factors which include, but are not limited to, the place where the contract is entered into, the place where the accident occurs and notwithstanding application of conflicts of law principles.

1.43 LITIGATION VENUE

The parties waive the privilege of venue and agree that all litigation between them in the state courts shall take place in Broward County, Florida and that all litigation between them in the federal courts shall take place in the Southern District of Florida.

1.44 SOVEREIGN IMMUNITY

Nothing in this agreement shall be interpreted or construed to mean that the city waives its common law sovereign immunity or the limits of liability set forth in Section 768.28, Florida Statute.

1.45 SURVIVAL

The parties acknowledge that any of the obligations in this agreement will survive the term, termination and cancellation hereof. Accordingly, the respective obligations of the proposer and the city under this Agreement, which by nature would continue beyond the termination, cancellation or expiration thereof, shall survive termination, cancellation or expiration hereof.

1.46 INDEMNIFICATION AND HOLD HARMLESS AGREEMENT

The Contractor shall indemnify and hold harmless the City of Hollywood and its officers, employees, agents and instrumentalities from any and all liability, losses or damages. In addition, the City shall be entitled to attorney's fees and costs of defense, which the City of Hollywood, or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of this project by the awarded proposer or its employees, agents, servants, partners, principals or subcontractors. Furthermore, the awarded proposer shall pay all claims and losses in connection therewith and shall investigate and defend all claims, suits or actions of any kind of nature in the name of the City of Hollywood, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may issue thereon. The awarded proposer expressly understands and agrees that any insurance protection required by the resulting agreement or otherwise provided by the awarded proposer shall cover the City of Hollywood, its officers, employees, agents and instrumentalities and shall include claims for damages resulting from and/or caused by the negligence, recklessness or intentional wrongful misconduct of the

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

Contractor and persons employed by or utilized by the Contractor in the performance of the contract.

1.47 PATENT AND COPYRIGHT INDEMNIFICATION

The Proposer warrants that all deliverables furnished hereunder, including but not limited to: services, equipment programs, documentation, software, analyses, applications, methods, ways, processes, and the like, do not infringe upon or violate any patent, copyrights, service marks, trade secret, or any other third party proprietary rights.

The Proposer shall be liable and responsible for any and all claims made against the city for infringement of patents, copyrights, service marks, trade secrets or any other third party proprietary rights, by the use or supplying of any programs, documentation, software, analyses, applications, methods, ways, processes, and the like, in the course of performance or completion of, or in any way connected with, the work, or the City's continued use of the deliverables furnished hereunder. Accordingly, the proposer, at its own expense, including the payment of attorney's fees, shall indemnify, and hold harmless the city and defend any action brought against the city with respect to any claim, demand, and cause of action, debt, or liability.

In the event any deliverable or anything provided to the City hereunder, or a portion thereof, is held to constitute an infringement and its use is or may be enjoined, the proposer shall have the obligation, at the City's option, to (i) modify, or require that the applicable sub proposer or supplier modify, the alleged infringing item(s) at the proposer's expense, without impairing in any respect the functionality or performance of the item(s), or (ii) procure for the City, at the proposer's expense, the rights provided under this agreement to use the item(s).

The Proposer shall be solely responsible for determining and informing the city whether a prospective supplier or sub proposer is a party to any litigation involving patent or copyright infringement, service mark, trademark, violation, or proprietary rights claims or is subject to any injunction which may prohibit it from providing any deliverable hereunder. The Proposer shall enter into agreements with all suppliers and sub proposers at the proposer's own risk. The City may reject any deliverable that it believes to be the subject of any such litigation or injunction, or if, in the City's judgment, use thereof would delay the work or be unlawful.

The Proposer shall not infringe any copyright, trademark, service mark, trade secrets, patent rights, or other intellectual property rights in the performance of the work.

1.48 ADVERTISING

Vendor shall not advertise or publish the fact that the city has placed this order without prior written consent from the city, except as may be necessary to comply with a proper

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

request for information from an authorized representative of a governmental unit or agency.

1.49 DISCLAIMER

The City of Hollywood in its sole discretion may accept or reject, in whole or in part, for any reason whatsoever any or all proposals; re-advertise this RFP, postpone or cancel at any time this RFP process; or, waive any formalities of or irregularities in the proposal process. Proposals that are not submitted on time and/or do not conform to the City of Hollywood's requirements will not be considered. After all proposals are analyzed, organization(s) submitting proposal that appear, solely in the opinion of the City of Hollywood, to be the most competitive, shall be submitted to the City of Hollywood's City Commission, and the final selection will be made shortly thereafter with a timetable set solely by the City of Hollywood. The selection by the City of Hollywood shall be based on the proposal, which is, in the sole opinion of the City Commission of the City of Hollywood, in the best interest of the City of Hollywood. The issuance of this RFP constitutes only an invitation to make a proposal to the City of Hollywood. The City of Hollywood reserves the right to determine, in its sole discretion, whether any aspect of the proposal satisfies the criteria established by the city. In all cases the City of Hollywood shall have no liability to any proposer for any costs or expense incurred in connection with this proposal or otherwise.

1.50 TRADEMARKS

The City warrants that all trademarks the city requests the vendor to affix to articles purchased are those owned by the city and it is understood that the Vendor shall not acquire or claim any rights, title, or interest therein, or use any of such trademarks on any articles produced for itself or anyone other than the city.

1.51 RIGHT TO REQUEST ADDITIONAL INFORMATION

The City reserves the right to request any additional information that might be deemed necessary during the evaluation process.

1.52 PROPOSAL PREPARATION COSTS

The Vendor is responsible for any and all costs incurred by the Vendor or his/her sub proposers in responding to this request for proposals.

1.53 DESIGN COSTS

The successful vendor shall be responsible for all design, information gathering, and required programming to achieve a successful implementation. This cost must be included in the base proposal.

1.54 ADDITIONAL CHARGES

No additional charges, other than those listed on the price breakdown sheets, shall be made. Prices quoted will include verification/coordination of order, all costs for

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

shipping, delivery to all sites, unpacking, setup, installation, operation, testing, cleanup, training and vendor travel charges.

1.55 RIGHTS TO PERTINENT MATERIALS

All responses, inquires, and correspondence relating to this RFP and all reports, charts, displays, schedules, exhibits and other documentation produced by the Vendor that are submitted as part of the proposal shall become the property of the City upon receipt, a part of a public record upon opening, and will not be returned.

1.56 INSURANCE REQUIREMENTS

Upon the City's notification, the contractor shall furnish to the Procurement Services Division, certificates of insurance that indicate that insurance coverage has been obtained which meets the requirements as outlined below:

- A. Workers' Compensation Insurance for all employees of the contractor as required by Florida Statute Chapter 440. Should the contractor be exempt from this Statute, the contractor and each employee shall hold the city harmless from any injury incurred during performance of the contract. The exempt contractor shall also submit (i) a written statement detailing the number of employees and that they are not required to carry Workers' Compensation insurance and do not anticipate hiring any additional employees during the term of this contract or (ii) a copy of a Certificate of Exemption.
- B. General Liability Insurance on a comprehensive basis in an amount not less than \$1,000,000 each Occurrence for bodily injury and property damage.
- C. Automobile Liability Insurance covering all owned, non-owned, and hired vehicles used in connection with the Services, in an amount not less than \$1,000,000 Combined Single Limit.
- D. Professional Liability Insurance in an amount not less than \$1,000,000 Each Claim / \$2,000,000 Aggregate.
- E. The City reserves the right to require any other insurance it deems necessary depending on the exposure.

The City of Hollywood must be shown as an additional insured with respect to this coverage. The mailing address of City of Hollywood, Florida, 2600 Hollywood Boulevard, Hollywood, Florida 33020, as the certificate holder, must appear on the certificate of insurance.

The insurance coverage required shall include those classifications, as listed in standard liability insurance manuals, which most nearly reflect the operation of the contractor. All insurance policies required above shall be issued by companies

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

authorized to do business under the laws of the State of Florida with the following qualifications.

Coverage shall be provided by a company or companies authorized to transact business in the state of Florida and the company or companies must maintain a minimum rating of A-VII, as assigned by the A.M. Best Company.

Compliance with the foregoing requirements shall not relieve the Contractor of any liability or obligation under this section or under any other section in this Agreement.

Award of this contract is contingent upon the receipt of the insurance documents, as required, within fifteen (15) calendar days after City notification to contractor to comply before the award becomes final. If the insurance certificate is received within the specified time frame but not in the manner prescribed in this agreement, the contractor shall be verbally notified of such deficiency and shall have an additional five (5) calendar days to submit a corrected certificate to the City. If the contractor fails to submit the required insurance documents in the manner prescribed in this agreement within twenty (20) calendar days after city notification to comply, the contractor shall be in default of the contractual terms and conditions and award of the contract will be rescinded, unless such time frame for submission has been extended by the city.

The Certificate shall contain a provision that coverage afforded under the policy will not be cancelled until at least thirty (30) days' prior written notice has been given to the city. The Contractor shall be responsible for assuring that the insurance certificates required in conjunction with this section remain in force for the duration of the contractual period of the contract, including any and all option years or extension periods. If insurance certificates are scheduled to expire during the contractual period, the contractor shall be responsible for submitting new or renewed insurance certificates to the city at a minimum of thirty (30) calendar days in advance of such expiration. In the event that expired certificates are not replaced with new or renewed certificates which cover the contractual period, the city shall suspend the contract until such time as the new or renewed certificates are received by the city in the manner prescribed herein; provided, however, that this suspended period does not exceed thirty (30) calendar days. Thereafter, the city may, at its sole discretion, terminate this contract.

The insurance policy shall not contain any exceptions that would exclude coverage for risks that can be directly or reasonably related to the scope of goods or Services in this proposal. A violation of this requirement at any time during the term, or any extension thereof, shall be grounds for the immediate termination of any contract entered in to pursuant to this RFP. In order to show that this requirement has been met, along with an insurance declaration sheet demonstrating the existence of a valid policy of insurance meeting the requirements of this RFP, the successful proposer must submit a signed statement from the insurance agency of record that the full policy contains no such exception.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****1.57 NATURE OF THE AGREEMENT**

The Agreement incorporates and includes all negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained in the agreement. The parties agree that there are no commitments, agreements, or understandings concerning the subject matter of the Agreement that are not contained in the agreement, and that the agreement contains the entire agreement between the parties as to all matters contained herein. Accordingly, it is agreed that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written. It is further agreed that any oral representations or modifications concerning this agreement shall be of no force or effect, and that the agreement may be modified, altered or amended only by a written amendment duly executed by both parties hereto or their authorized representatives.

The Proposer shall provide the services set forth in the Scope of Services, and render full and prompt cooperation with the city in all aspects of the services performed hereunder.

The Proposer acknowledges that the Agreement requires the performance of all things necessary for or incidental to the effective and complete performance of all work and services under this contract. All things not expressly mentioned in the agreement but necessary to carrying out its intent are required by the agreement, and the proposer shall perform the same as though they were specifically mentioned, described and delineated.

The Proposer shall furnish all labor, materials, tools, supplies, and other items required to perform the work and services that are necessary for the completion of this contract. All work and services shall be accomplished at the direction of and to the satisfaction of the City's Project Manager.

The Proposer acknowledges that the City shall be responsible for making all policy decisions regarding the Scope of Services. The Proposer agrees to provide input on policy issues in the form of recommendations.

The Proposer agrees to implement any and all changes in providing services hereunder as a result of a policy change implemented by the City. The Proposer agrees to act in an expeditious and fiscally sound manner in providing the City with input regarding the time and cost to implement said changes and in executing the activities required to implement said changes

1.58 AUTHORITY OF THE CITY'S PROJECT MANAGER

The Proposer hereby acknowledges that the City's Project Manager will determine in the first instance all questions of any nature whatsoever arising out of, under, or in connection with, or in any way related to or on account of, this Agreement including without limitations: questions as to the value, acceptability and fitness of the services;

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

questions as to either party's fulfillment of its obligations under the Contract; negligence, fraud or misrepresentation before or subsequent to acceptance of the Proposal; questions as to the interpretation of the Scope of Services; and claims for damages, compensation and losses.

The Proposer shall be bound by all determinations or orders and shall promptly obey and follow every order of the Project Manager, including the withdrawal or modification of any previous order and regardless of whether the Proposer agrees with the Project Manager's determination or order. Where orders are given orally, they will be issued in writing by the Project Manager as soon thereafter as is practicable.

The Proposer must, in the final instance, seek to resolve every difference concerning the Agreement with the Project Manager. In the event that the Project Manager and the Proposer are unable to resolve their difference, the Proposer may initiate a dispute in accordance with the procedures set forth in the section below. Exhaustion of these procedures shall be a condition precedent to any lawsuit permitted hereunder.

In the event of such dispute, the parties to this Agreement authorize the City Manager or designee, who may not be the Project Manager or anyone associated with this Project, acting personally, to decide all questions arising out of, under, or in connection with, or in any way related to or on account of the Agreement (including but not limited to claims in the nature of breach of contract, fraud or misrepresentation arising either before or subsequent to execution hereof) and the decision of each with respect to matters within the City Manager's purview as set forth above shall be conclusive, final and binding on the parties. Any such dispute shall be brought, if at all, before the City Manager within 10 days of the occurrence, event or act out of which the dispute arises.

The City Manager may base this decision on such assistance as may be desirable, including advice of experts, but in any event shall base the decision on an independent and objective determination of whether the proposer's performance or any deliverable meets the requirements of this agreement and any specifications with respect thereto set forth herein. The effect of any decision shall not be impaired or waived by any negotiations or settlements or offers made in connection with the dispute, whether or not the City Manager participated therein, or by any prior decision of others, which prior decision shall be deemed subject to review, or by any termination or cancellation of the Agreement. All such disputes shall be submitted in writing by the Proposer to the City Manager for a decision, together with all pertinent information in regard to such questions, in order that a fair and impartial decision may be made. The parties agree that whenever the City Manager is entitled to exercise discretion or judgment or to make a determination or form an opinion pursuant to the provisions of this Article, such action shall be deemed fair and impartial when exercised or taken. The City Manager shall render a decision in writing and deliver a copy of the same to the proposer. Except as such remedies may be limited or waived elsewhere in the agreement, the proposer reserves the right to pursue any remedies available under law after exhausting the provisions of this article.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****1.59 MUTUAL OBLIGATIONS**

This Agreement, including attachments and appendices to the Agreement, shall constitute the entire Agreement between the parties with respect hereto and supersedes all previous communications and representations or agreements, whether written or oral, with respect to the subject matter hereof unless acknowledged in writing by the duly authorized representatives of both parties.

Nothing in this Agreement shall be construed for the benefit, intended or otherwise, of any third party that is not a parent or subsidiary of a party or otherwise related (by virtue of ownership control or statutory control) to a party.

In those situations where this Agreement imposes an indemnity or defense obligation on the Proposer, the City may, at its expense, elect to participate in the defense if the City should so choose. Furthermore, the City may at its own expense defend or settle any such claims if the Proposer fails to diligently defend such claims, and thereafter seek indemnity for costs and attorney's fees from the Proposer.

1.60 SUB CONTRACTUAL RELATIONS

If the Proposer will cause any part of this Agreement to be performed by a sub proposer, the provisions of this contract will apply to such sub proposer and its officers, agents and employees in all respects as if it and they were employees of the Proposer; and the Proposer will not be in any manner thereby discharged from its obligations and liabilities hereunder, but will be liable hereunder for all acts and negligence of the sub proposer, its officers, agents, and employees, as if they were employees of the proposer. The services performed by the sub proposer will be subject to the provisions hereof as if performed directly by the Proposer.

The Proposer, before making any subcontract for any portion of the services, will state in writing to the city the name of the proposed sub proposer, the portion of the services which the sub proposer is to do, the place of business of such sub proposer, and such other information as the city may require. The City will have the right to require the Proposer not to award any subcontract to a person, firm or corporation disapproved by the city.

Before entering into any subcontract hereunder, the proposer will inform the sub proposer fully and completely of all provisions and requirements of this agreement relating either directly or indirectly to the services to be performed. Such services performed by such sub proposer will strictly comply with the requirements of this contract.

In order to qualify as a sub proposer satisfactory to the city, in addition to the other requirements herein provided, the sub proposer must be prepared to prove to the satisfaction of the city that it has the necessary facilities, skill and experience, and

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

ample financial resources to perform the services in a satisfactory manner. To be considered skilled and experienced, the sub proposer must show to the satisfaction of the City that it has satisfactorily performed services of the same general type which are required to be performed under this Agreement.

The City shall have the right to withdraw its consent to a subcontract if it appears to the city that the subcontract will delay, prevent, or otherwise impair the performance of the proposer's obligations under this Agreement. All sub proposers are required to protect the confidentiality of the city and city's proprietary and confidential information. The Proposer shall furnish to the city copies of all subcontracts between the proposer and sub proposers and suppliers hereunder. Within each such subcontract, there shall be a clause for the benefit of the city permitting the City to request completion of performance by the sub proposer of its obligations under the subcontract, in the event the City finds the proposer in breach of its obligations, and the option to pay the sub proposer directly for the performance by such sub proposer. The foregoing shall neither convey nor imply any obligation or liability on the part of the City to any sub proposer hereunder as more fully described herein.

1.61 PROMPT PAYMENT: LATE PAYMENTS BY PROPOSER TO SUB PROPOSER AND MATERIAL SUPPLIERS; PENALTY:

When a proposer receives from the City of Hollywood any payment for contractual services, commodities, materials, supplies, or construction contracts, the proposer shall pay such moneys received to each sub proposer and material supplier in proportion to the percentage of work completed by each sub proposer and material supplier at the time of receipt. If the proposer receives less than full payment, then the proposer shall be required to disburse only the funds received on a pro rata basis to the sub proposers and materials Suppliers, each receiving a prorated portion based on the amount due on the payment. If the proposer without reasonable cause fails to make payments required by this section to sub proposers and material suppliers within fifteen (15) working days after the receipt by the proposer of full or partial payment, the proposer shall pay to the sub proposers and material suppliers a penalty in the amount of one percent (1%) of the amount due, per month, from the expiration of the period allowed herein for payment. Such penalty shall be in addition to actual payments owed. Retainage is also subject to the prompt payment requirement and must be returned to the sub proposer or material supplier whose work has been completed, even if the prime contract has not been completed. The Proposer shall include the above obligation in each subcontract it signs with a sub proposer or material supplier.

1.62 TERMINATION FOR CONVENIENCE AND SUSPENSION OF WORK

The City may terminate this Agreement if an individual or corporation or other entity attempts to meet its contractual obligation with the City through fraud, misrepresentation or material misstatement.

The City may, as a further sanction, terminate or cancel any other contract(s) that such individual or corporation or other entity has with the city. Such individual, corporation or

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

other entity shall be responsible for all direct and indirect costs associated with such termination or cancellation, including attorney's fees.

The foregoing notwithstanding, any individual, corporation or other entity which attempts to meet its contractual obligations with the city through fraud, misrepresentation or material misstatement may be debarred from city contracting in accordance with the City debarment procedures. The Proposer may be subject to debarment for failure to perform and any other reasons related to the proposer's breach or failure of satisfactory performance.

In addition to cancellation or termination as otherwise provided in this agreement, the city may at any time, in its sole discretion, with or without cause, terminate this agreement by written notice to the proposer and in such event:

The Proposer shall, upon receipt of such notice, unless otherwise directed by the City:

1. Stop work on the date specified in the notice ("the Effective Termination Date");
2. Take such action as may be necessary for the protection and preservation of the city's materials and property;
3. Cancel orders;
4. Assign to the city and deliver to any location designated by the City any non-cancelable orders for deliverables that are not capable of use except in the performance of this Agreement and which have been specifically developed for the sole purpose of this Agreement and not incorporated in the services;
5. Take no action which will increase the amounts payable by the city under this agreement.

In the event that the city exercises its right to terminate this agreement pursuant to this article, the proposer will be compensated as stated in the payment articles herein, for the:

1. Portion of the services completed in accordance with the agreement up to the effective termination date; and
2. Non-cancelable deliverables that are not capable of use except in the performance of this agreement and which have been specifically developed for the sole purpose of this agreement but not incorporated in the services.

All compensation pursuant to this Article is subject to audit.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****1.63 EVENT OF DEFAULT**

An Event of Default shall mean a breach of this agreement by the proposer. Without limiting the generality of the foregoing and in addition to those instances referred to herein as a breach, an event of default, shall include the following:

- A. The Proposer has not delivered deliverables on a timely basis;
- B. The Proposer has refused or failed, except in any case for which an extension of time is provided, to supply enough properly skilled staff personnel;
- C. The Proposer has failed to make prompt payment to sub proposers or suppliers for any devices;
- D. The Proposer has become insolvent (other than as interdicted by the bankruptcy laws), or has assigned the proceeds received for the benefit of the Proposer's creditors, or the Proposer has taken advantage of any insolvency statute or debtor/creditor law or if the Proposer's affairs have been put in the hands of a receiver;
- E. The Proposer has failed to obtain the approval of the City where required by this Agreement;
- F. The Proposer has failed to provide "adequate assurances" as required under subsection "B" below; and
- G. The Proposer has failed in the representation of any warranties stated herein.

When, in the opinion of the City, reasonable grounds for uncertainty exist with respect to the Proposer's ability to perform the services or any portion thereof, the City may request that the Proposer, within the time frame set forth in the City's request, provide adequate assurances to the City, in writing, of the Proposer's ability to perform in accordance with terms of this Agreement. Until the City receives such assurances the City may request an adjustment to the compensation received by the Proposer for portions of the services which the Proposer has not performed. In the event that the Proposer fails to provide to the City the requested assurances within the prescribed time frame, the City may:

- A. Treat such failure as a repudiation of this Agreement;
- B. Resort to any remedy for breach provided herein or at law, including but not limited to, taking over the performance of the services or any part thereof either by itself or through others. In the event the City shall terminate this Agreement

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

for default, the City or its designated representatives may immediately take possession of all applicable equipment materials, products, documentation, reports, and data.

1.64 REMEDIES IN THE EVENT OF DEFAULT

If an Event of Default occurs, the Proposer shall be liable for all damages resulting from the default, including but not limited to:

- A. Lost revenues;
- B. The difference between the cost associated with procuring services hereunder and the amount actually expended by the City for procurement of services, including procurement and administrative costs; and,
- C. Such other damages that the City may suffer.

The Proposer shall also remain liable for any liabilities and claims related to the Proposer's default. The City may also bring any suit or proceeding for specific performance or for an injunction.

1.65 BANKRUPTCY

The City reserves the right to terminate this contract if, during the term of any contract the Proposer has with the City, the Proposer becomes involved as a debtor in a bankruptcy proceeding, or becomes involved in a reorganization, dissolution, or liquidation proceeding, or if a trustee or receiver is appointed over all or a substantial portion of the property of the Proposer under federal bankruptcy law or any state insolvency law.

1.66 CANCELLATION FOR UNAPPROPRIATED FUNDS

The obligation of the City for payment to a Proposer is limited to the availability of funds appropriated in a current fiscal period, and continuation of the contract into a subsequent fiscal period is subject to appropriation of funds, unless otherwise authorized by law.

1.67 VERBAL INSTRUCTIONS PROCEDURE

No negotiations, decisions, or actions shall be initiated or executed by the Proposer as a result of any discussions with any City employee. Only those communications which are in writing from an authorized City representative may be considered. Only written communications from Proposers, which are signed by a person designated as authorized to bind the Proposer, will be recognized by the City as duly authorized expressions on behalf of the Proposer.

1.68 E-VERIFY

Proposer acknowledges that the city may be utilizing the proposer's services for a project that is funded in whole or in part by State funds pursuant to a contract between

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

the city and a State agency. The Proposer shall be responsible for complying with the E-Verify requirements in the contract and using the U.S. Department of Homeland Security's E-Verify system to verify the employment of all new employees hired by the Proposer during the Agreement term. The Proposer is also responsible for E-verifying its sub proposers, if any, pursuant to any agreement between the city and a State Agency, and reporting to the city any required information. The Proposer acknowledges that the terms of this paragraph are material terms, the breach of any of which shall constitute a default under this Agreement.

1.69 BUDGETARY CONSTRAINTS

In the event the city is required to reduce contract costs due to budgetary constraints, all services specified in this document may be subject to a permanent or temporary reduction in budget. In such an event, the total cost for the affected service shall be reduced as required. The Proposer shall also be provided with a minimum 30-day notice prior to any such reduction in budget.

1.70 COST ADJUSTMENTS

The cost for all items as quoted herein shall remain firm for the first term of the contract. Costs for subsequent years and any extension term years shall be subject to an adjustment only if increases occur in the industry. However, unless very unusual and significant changes have occurred in the industry, such increases shall not exceed 3% per year or, whichever is less, the latest yearly percentage increase in the All Urban Consumers Price Index (CPU-U) (National) as published by the Bureau of Labor Statistics, U.S. Dept. of Labor. The yearly increase or decrease in the CPI shall be that latest index published and available ninety (90) days prior to the end of the contract year than in effect compared to the index for the same month one year prior. Any requested cost increase shall be fully documented and submitted to the city at least ninety (90) days prior to the contract anniversary date. Any approved cost adjustments shall become effective upon the anniversary date of the contract. In the event the CPI or industry costs decline, the city shall have the right to receive from the proposer a reduction in costs that reflects such cost changes in the industry. The City may, after examination, refuse to accept the adjusted costs if they are not properly documented, increases are considered to be excessive, or decreases are considered to be insufficient. In the event the city does not wish to accept the adjusted costs and the matter cannot be resolved to the satisfaction of the city, the contract can be cancelled by the city upon giving thirty (30) days written notice to the proposer.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****SCOPE OF WORK**

The City of Hollywood, Florida (City), as represented by the Office of the City Manager, is soliciting proposals from qualified firms to perform the responsibilities of a state and local lobbyist. Given the many legislative issues currently impacting the City, the City is seeking one or more experienced, ethical, professional firm(s) that will be proactive in monitoring, taking positions, and lobbying on state budgeting and legislation, which impacts the City. The lobbyist(s) shall serve as an information provider and consultant to the City regarding legislative and related administrative process issues. In response to this solicitation, the City intends to contract with one or more firms to assist the City in influencing legislation at the state and/or local levels, and to identify funding and grant opportunities. The City will accept proposals from firms that specialize in state lobbying, local lobbying, or both, with the intent of having sufficient coverage among one or more firms for state and local lobbying services.

The lobbyist(s) will be tasked with developing and evaluating strategies for the support, defeat, or amendment of pending legislation. This will include, but not be limited to, issues in regular sessions, special sessions, committees and subcommittees, and other public meetings as appropriate. The lobbyist(s) will be tasked with reviewing the legislative policy statements adopted by the Florida League of Cities and the policy statements of other local government lobbying groups for the purpose of identifying issues which may either positively or negatively affect the City. In doing so, the lobbyist(s) shall assist the City in the coordination and development of the City's annual state legislative program.

The lobbyist(s) will be expected to testify and lobby before the Florida Legislature, Governor, and Cabinet as necessary on behalf of the City, during the annual legislative session, extended or special sessions, and at legislative committee meetings and meetings of the Broward County legislative delegation. Upon request, the lobbyist(s) shall coordinate appointments/meetings between the City and appropriate state officials and legislators.

During the legislative session, the lobbyist(s) shall maintain daily contact and report at least weekly on the status of any legislation and issues of concern to the City. Such reports may include personal briefings and information bulletins pertinent to any legislation, rules, or regulations, and other state policies or programs that affect the City and its citizens either directly or indirectly. Such reports should also be specifically tailored to the legislative agenda of the City of Hollywood. A formal report shall be submitted at the end of each business week detailing legislative action taken during the week, status of legislative issues, and anticipated action during the upcoming week. A final report which summarizes the status of the City's legislative priorities shall be provided within one week of the closing of the regular session and any special sessions. A more detailed follow up report on specific legislation affecting the City shall be provided within a reasonable time period, not to exceed 60 days after the close of the regular session.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

During those months that the Florida Legislature is not in session, the lobbyist(s) shall provide periodic written reports (at least monthly), on issues of interest or concern to the City. Such information may include grant opportunities, action taken at interim committee meetings, status of studies underway, and advance notice of legislation being proposed.

Qualifications:

The selected lobbyist(s) shall, at a minimum, possess:

- a strong working knowledge of legislative, administrative, and regulatory processes at the local and/or state level;
- a clear understanding of the City of Hollywood, Florida, the state programs administered by the City, and a knowledge of the funding needs and policy issues important to the City;
- a history of successful lobbying experience at the state and/or local level;
- a clear strategy for representing the City at meetings with key legislators at the state and/or local level as well as members of the Governor's Office;
- the ability to liaison with Members of the State Legislature, state agencies, the Governor's Office, the County Commission and agencies;
- expertise to provide legal and legislative research upon request;
- resources to attend committee meetings, administrative hearings and County Commission meetings and workshops; monitor legislative and administrative developments; and report back to City staff;
- experience in identifying and securing various sources of state and local funding;
- experience in coordinating communications and meetings with Members of the Florida Legislature, state agencies, the Governor's Office, and County Commissioners;
- experience in working with state Senate and House committees;
- the ability to provide timely notice of hearings.

It is desirable that the selected lobbyist(s) possess a strong working knowledge of legislative, administrative, and regulatory processes and issues related to local government.

General Responsibilities:

Working in consultation with the City Manager and/or his/her designee, the general areas of responsibility for the lobbyist(s) are:

1. Identify issues that may affect the City or its citizens, and regularly inform the City as to these matters by providing legal and legislative expertise and consulting services.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

2. Assist the City Commission and City staff in the coordination and development of the City legislative action program for state and local issues.
3. Monitor state legislative committee meetings and hearings prior to and during the regular and special legislative session(s) at which specific issues within the adopted City legislative action program are considered, as well as others that may arise that affect the City.
4. Obtain copies of any bills and any amendments that are determined to have an impact on the legislative and regulatory interests of the City, and forward to the City Commission and City Staff immediately.
5. Raise, discuss, and recommend any affirmative legislative action that may benefit the City.
6. Develop and/or evaluate strategies for the support, opposition, and amendment of pending legislation before the state and/or County Commission.
7. Integrate efforts with the City Manager or his/her designee to ensure a strong, consistent legislative action plan.
8. Assist in writing, interpreting, and monitoring legislation and regulations; draft legislation, amendments, proviso language, position papers, and testimony.
9. Obtain documentation and research materials upon request.
10. Assist the City of Hollywood, Florida in obtaining state permits, funding and grants.
11. Contact and communicate with agencies and officers of the state and local governments as directed by the City Manager or his/her designee.
12. Establish and maintain liaisons with state and local agencies, officers, and elected officials.
13. Coordinate appointments and meetings between legislators and City Commissioners and City staff when necessary, and be prepared to participate as required.
14. Lobby on behalf of City-sponsored legislation and on specific bills and issues under the general guidance of the City Manager or his/her designee.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

15. Appear and testify before state agency hearings, rule-making proceedings, and other administrative agencies or legislative meetings, when necessary to promote and seek passage of legislation affecting the City of Hollywood, Florida.
16. Testify and lobby, as necessary, before the state legislature and Governor on behalf of the City of Hollywood, Florida during the annual legislative session, extended or special sessions, and at legislative committee meetings.
17. Provide legislative counsel and advocacy services including preparing reports and advising the City on the current status of legislation during the legislative session.
18. Report on an as needed basis on those issues important to the City and the actions taken on such issues.
19. Submit regular reports, which reflect progress towards accomplishing the objectives outlined in the legislative action plan.
20. Maintains a full-time functional office in Tallahassee, Florida.

Current Concerns:

See attached legislative issues (Attachment A). **TO BE PREPARED UTILIZING 2021 PRIORITIES PLUS ADDITIONAL ITEMS WHICH AROSE FROM 2021 SESSION**

Requirements:

Interested proposers shall submit a proposal in letter format that includes their qualifications, experience, a list of current clients, a five-year grid detailing the amount of dollars in grants successfully applied for, particular areas of expertise (i.e., state lobbying, local lobbying, or both), and resumes of key personnel.

Each proposal shall include:

- a description of the lobbyist's understanding of key issues relating to the City of Hollywood, Florida;
- the lobbyist's specific experience on key City issues referred to in Attachment A;
- an explanation of the lobbyist's plans to provide services on issues and subject areas that may be outside the expertise of its team members, specifically those that may be identified in Attachment A;
- a description of how the lobbyist would enhance the City's position with respect to legislation and budgetary authorizations and appropriations;
- how the lobbyist plans to establish, maintain, and enhance working relationships between City elected officials and staff and the executive and legislative branches of the state government as well as at the County level;

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

- a list of accomplishments achieved on behalf of local governments as well as funding obtained for local governments during recent sessions; and
- a current written list of all clients and the duration of the lobbying relationship with each client.

CONTRACT TERM:

The term of this contract is for a three (3) year period with an option to renew for three (3) additional one (1) year periods, subject to mutual acceptance by the City and lobbyist(s), satisfactory performance, and as determined to be in the best interest of the City.

TERMINATION:

The City of Hollywood reserves the right to cancel the agreement with or without cause.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****SUBMISSION REQUIREMENTS:**

All Proposals shall be received by the City Clerk, City of Hollywood, City Hall, 2600 Hollywood Boulevard, Room 221, Hollywood, Florida 33020, and plainly marked on the outside of the envelope using the label available provided in this document (see page 3).

PROPOSAL ENVELOPES SHALL BE SEALED AND IDENTIFIED AS SPECIFIED BELOW:

RFP NO.	RFP- 4677-21-OT State and Local Lobbying Services
TO BE OPENED:	August 12, 2021 @ 3:00p.m. ET
AND ADDRESSED TO:	CITY OF HOLLYWOOD OFFICE OF THE CITY CLERK 2600 HOLLYWOOD BLVD., ROOM 221 HOLLYWOOD, FLORIDA 33020

AN ORIGINAL, CLEARLY IDENTIFIED, AND FIVE (5) COPIES AND ONE (1) ELECTRONIC COPY ON A USB DRIVE (FLASH-DRIVE) OF YOUR PROPOSAL MUST BE SUBMITTED AT OR BEFORE TIME OF PROPOSAL DUE/OPENING DATE.

It will be the sole responsibility of the proposer to have his proposal delivered to the office of the City Clerk on or before the closing hour and date shown above for receipt of proposals. If a proposal is sent by mail, the proposers shall be responsible for its delivery to the City Clerk's Office before the closing hour and date shown above for receipt of proposals. Proposals thus delayed will not be considered and will be returned unopened after award.

The Proposal shall be signed by a representative who is authorized to contractually bind the proposer.

Each Proposal shall be prepared simply and economically, providing a straightforward, concise delineation of the proposer's capabilities to satisfy the requirements of the RFP. The emphasis in each proposal must be on completeness and clarity of content. In order to expedite the evaluation of proposals, it is essential that proposer follow the format and instructions contained herein. If the proposer so wishes, the proposal may be accompanied with brochures, promotional materials, or displays properly identified. However, proposal submission requirements as listed herein must be followed. All proposals must be submitted as specified on the proposal pages which follow. Any attachments must be clearly identified.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

The Proposal shall be considered an offer on the part of the proposer, which offer shall be deemed accepted upon approval of the City Commission of the City of Hollywood, and in case of default the City of Hollywood reserves the right to accept or reject any or all proposals, to waive irregularities and technicalities, and request new proposals. The City also reserves the right to award any resulting agreement as it deems will best serve the interests of the city.

FORMAT**1. Title Page**

Show the Request for Proposal subject, the name of your firm, address, telephone number, name of contact person and date.

2. Table of Contents

Clearly identify the material by section and page number.

3. Letter of Transmittal

Limit to one (1) or two (2) printed pages.

- a. Briefly state your firm's understanding of the work to be done and provide a positive commitment to perform the work.
- b. Give the names of the persons who will be authorized to make representations for your firm, their titles, addresses and telephone numbers.

4. Profile of Proposer

- a. State whether your organization is national, regional or local.
- b. State the location of the office from which your work is to be performed.
- c. Describe the firm, including the size, range of activities, etc. particular emphasis should be given as to how the firm-wide experience and expertise in the area addressed by this Request for Proposal, will be brought to bear on the proposed work.
- d. Provide a list and description of similar municipal engagements satisfactorily performed within the past two (2) years. For each engagement listed, include the name, email, fax and telephone number of a representative for whom the engagement was undertaken who can verify satisfactory performance.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

- e. Have you been involved in litigation within the last five (5) years or is there any pending litigation arising out of your performance?
5. Summary of Proposer's Qualifications.
- a. Identify the project manager and each individual who will work as part of the engagement. Include resumes for each person to be assigned. The resumes may be included as an appendix.
 - b. Describe the experience in conducting similar projects for each of the individuals assigned to the engagement. Describe the relevant educational background of each individual.
 - c. Describe the organization of the proposed project team, detailing the level of involvement, field of expertise and estimated hours for each member of the team.
 - d. Describe what municipal staff support you anticipate for the project.
 - e. Describe your firm's ability to meet the qualifications, general responsibilities and requirements outlined in the Statement of Work above.
6. Project understanding, proposed approach, and methodology.
- Describe your approach to performing the contracted work. This should include the following points:
- Type of services provided. Discuss your role and that of other parties involved in the data gathering, data analysis and recommendation process.
 - Discuss your project plan for this engagement outlining major tasks and responsibilities, time frames and staff assigned.
7. Summary of the Proposer's Fee Statement.
- The Proposal will show the fee schedule. Additionally, indicate your expectations concerning reimbursement for travel, per diem expenses, photocopying, telephone lines or other incidental expenses, if applicable. If additional work is required beyond the scope of this contract, how would those services be billed? This may include additional presentations or follow-up as requested.
8. Required Forms (see pages 46-53)
- a. Hold Harmless and Indemnity Clause

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

- b. Non-Collusion Affidavit
- c. Sworn Statement Pursuant to Section 287.133(3)(a)
- d. Certifications Regarding Debarments, Suspensions and Other Responsibilities Matters
- e. Drug-Free Workplace Program
- f. Solicitation, Giving and Acceptance of Gifts Policy
- g. Reference Questionnaire

NOTE: It is the responsibility of each proposer to redact all financial information (i.e., social security numbers and bank account numbers) from your proposal prior to submittal, which are exempt from the Florida Statutes Chapter 119, (Public Records Law).

OTHER CONSIDERATIONS

1. The City reserves the right to approve substitutions for assigned personnel proposed for this engagement. Substitutions may be allowed for staff turnover, sickness or other emergency situations.
2. All contact for information regarding the proposal must be addressed to the City of Hollywood's Procurement Services Division. Over the course of this RFP process, related contact with city staff by a respondent or their agent, other than as part of the evaluation process or for clarification purposes, will be grounds for automatic disqualification of that vendor.

Each Proposer shall examine all proposal documents and judge for themselves all matters relating to the adequacy and accuracy of the documents. If the proposer is of the opinion that any part(s) of the proposal document is incorrect or obscure, or that additional information is needed, he should request such information or clarification from the Procurement Services Division in order that appropriate addenda may be issued, if necessary, to all prospective Proposers.

3. No oral change or interpretation of the provisions contained in this Request for Proposal is valid whether issued at a pre-proposal conference or otherwise. Written addenda will be issued when changes, clarifications, or amendments to proposal documents are deemed necessary. The issuance of a written addendum is the only official method whereby interpretation, clarification or additional information can be given.
4. All materials submitted in response to the RFP become the property of the City of Hollywood and will be returned only at the option of the city. The City has the right

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

to use any or all ideas presented in any response to the RFP whether amended or not and selection or rejection of the proposal does not affect this right, provided however, that any proposal that has been submitted to the City Clerk's Office may be withdrawn prior to proposal opening time stated herein, upon proper identification and signature releasing proposal documents back to proposer.

5. After initial review of the proposals, the city may invite firms for an interview to discuss the proposal and meet its representatives, particularly key personnel who would be assigned to the project. It is understood that the city shall incur no costs as a result of this interview, nor bear any obligation in further consideration of the proposal.
6. Copies of proposals submitted may not be viewed until thirty (30) days after RFP opening date.
7. The City reserves the right to determine, at its sole discretion, whether any aspect of a proposal satisfies the criteria established in this Request for Proposals. The City further reserves the right to negotiate with any person or firm submitting proposals and reserves the right to reject any or all proposals with or without cause. The City also reserves the right to waive minor technical defects in a proposal. In the event that this Request for Proposals is withdrawn by the city for any reason, the city shall have no liability to any applicant for any costs or expenses incurred in connection with this Request for Proposals or otherwise. All such expenses incurred in the preparation of a proposal shall be borne by the proposer.

Failure or refusal of the successful proposer to execute a contract within thirty (30) days after award shall constitute a default. Any such proposer shall not assign, transfer, convey or otherwise dispose of any or all of its rights, title or interest therein, or its power to execute such contract to any person or firm without prior written consent of the city.

8. Vendors conducting business with the City of Hollywood whose business is located in the State of Florida, should be properly registered with the State of Florida Division of Corporations. Registration is a requirement to do business with the City of Hollywood, however, the State of Florida Division of Corporations registration process is not administered by the City. Please visit <http://sunbiz.org/> to register your company or for further question regarding registration.
9. The Immigration and Nationality Act prohibits (i) the employment of an unauthorized alien when the employer knows the individual is an unauthorized alien and (ii) the employment of an individual without complying with the requirements of the federal employment verification system. If a contractor commits either of these violations, such violation shall be cause for unilateral cancellation of the contract.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****EVALUATION CRITERIA**

Proposals will be evaluated using the criteria listed below to ascertain which Proposal best meets the requirements of the City. The items to be considered during the evaluation and the associated point values are as follows:

1. **Qualifications** **0 – 30 Points**
Firm's knowledge, experience and credentials in State and Local Lobbyist Services as outlined in the Scope of Work, including but not be limited, demonstrated knowledge of legislative affairs, interpretations of legal implications and legislative policy statements, major successes for clients, experience in identifying and securing various sources of state and local funding, etc.
2. **Relationships, Resources and Capabilities** **0 – 25 Points**
Existing relationships and/or ability to liaison with State of Florida Local Legislative Delegation and with other key legislators and support staff. Also, other resources and capabilities your firm will utilize in serving this contract.
3. **Project Understanding / Approach and Methodology** **0 - 15 Points**
Approach to performing the work, including the project plan for this engagement outlining major tasks and responsibilities, time frames and staff assignments.
5. **Cost to the City (Proposer's Fee Statement)** **0 - 30 Points**
- MAXIMUM TECHNICAL POINTS** **100 Points**
6. **Local Preference** **5 Points**
Local preference in the form of 5 points will be assigned to each firm identified as a Local Hollywood Vendor. As outlined in the City of Hollywood Code of Ordinances, a Local Hollywood Vendor shall mean a business entity that has maintained a permanent place of business with full-time employees within the City limits for a minimum of one year prior to the date of issuance of a bid or proposal solicitation. The permanent place of business must be the primary place of business of the entity and may not be a post office box or a personal residence. The business must actually distribute goods, supplies, materials, equipment or services from the permanent place of business. The business must have a current local business tax receipt from the City and must not be publicly traded.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****MAXIMUM TOTAL POINTS****105 Points****SELECTION PROCESS**

Evaluation of the proposals will be performed by a committee selected by the city. The committee will evaluate the firms according to their proposal. The initial scores will be tallied and may be short listed if necessary to develop a list consisting of the firms receiving the highest point ratings. The committee may conduct discussions with proposers on the short list for the purpose of clarification to assure full understanding of, and responsiveness to, the solicitation requirements. In conducting discussions, there shall be no disclosure of any information derived from proposals submitted by competing proposers. These firms may be invited to an oral interview before the committee. A short list of finalists will be determined and presented to either the City Manager or his or her designee or to the City Commission, in accordance with the applicable City of Hollywood Code of Ordinance, and will make the final ranking for the purposes of negotiating a contract with the top ranked firm(s).

RFP-4677-21-OT State and Local Lobbying Services

City of Hollywood, Florida

HOLD HARMLESS AND INDEMNITY CLAUSE

(Company Name and Authorized Representative's Name)

_____, the contractor, shall indemnify, defend and hold harmless the City of Hollywood, its elected and appointed officials, employees and agents for any and all suits, actions, legal or administrative proceedings, claims, damage, liabilities, interest, attorney's fees, costs of any kind whether arising prior to the start of activities or following the completion or acceptance and in any manner directly or indirectly caused, occasioned or contributed to in whole or in part by reason of any act, error or omission, fault or negligence whether active or passive by the contractor, or anyone acting under its direction, control, or on its behalf in connection with or incident to its performance of the contract.

SIGNATURE_____
PRINTED NAME_____
COMPANY OF NAME_____
DATE**Failure to sign or changes to this page shall render your bid non-responsive.**

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****NON-COLLUSION AFFIDAVIT****STATE OF:** _____**COUNTY OF:** _____, being first duly sworn, deposes and says that:

- (1) He/she is _____ of _____, the proposer that has submitted the attached proposal.
- (2) He/she has been fully informed regarding the preparation and contents of the attached proposal and of all pertinent circumstances regarding such proposal;
- (3) Such proposal is genuine and is not a collusion or sham proposal;
- (4) Neither the said proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant has in any way colluded, conspired, connived or agreed, directly or indirectly with any other proposer, firm or person to submit a collusive or sham Bid proposal in connection with the contractor for which the attached proposal has been submitted or to refrain from proposing in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other proposer, firm or person to fix the price or prices, profit or cost element of the proposal price or the proposal price of any other proposer, or to secure an advantage against the City of Hollywood or any person interested in the proposed Contract; and
- (5) The price or prices quoted in the attached proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

(SIGNED) _____

Title

Failure to sign or changes to this page shall render your bid non-responsive.

RFP-4677-21-OT State and Local Lobbying Services

City of Hollywood, Florida

SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a) FLORIDA STATUTES ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR
OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS

1. This form statement is submitted to _____
by _____ for _____
(Print individual's name and title) (Print name of entity submitting sworn statement)
whose business address is _____
and if applicable its Federal Employer Identification Number (FEIN) is _____ if the entity has no FEIN,
include the Social Security Number of the individual signing this sworn statement.

2. I understand that "public entity crime," as defined in paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misinterpretation.

3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in a federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

4. I understand that "Affiliate," as defined in paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime, or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that "person," as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or any entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies.)

_____ Neither the entity submitting sworn statement, nor any of its officers, director, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

_____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida**

affiliate of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

_____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime, but the Final Order entered by the Hearing Officer in a subsequent proceeding before a Hearing Officer of the State of the State of Florida, Division of Administrative Hearings, determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (attach a copy of the Final Order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THAT PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017 FLORIDA STATUTES FOR A CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

(Signature)

Sworn to and subscribed before me this _____ day of _____, 20_____.

Personally known _____

Or produced identification _____ Notary Public-State of _____

_____ my commission expires _____
(Type of identification)

(Printed, typed or stamped commissioned
name of notary public)

Failure to sign or changes to this page shall render your bid non-responsive.

RFP-4677-21-OT State and Local Lobbying Services

City of Hollywood, Florida

**CERTIFICATIONS REGARDING DEBARMENT, SUSPENSION AND OTHER
RESPONSIBILITY MATTERS**

The applicant certifies that it and its principals:

- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of Federal benefits by a State or Federal court, or voluntarily excluded from covered transactions by any Federal department or agency;
- (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction, violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, or local) terminated for cause or default.

Applicant Name and Address:

Application Number and/or Project Name:

Applicant IRS/Vendor Number: _____

Type/Print Name and Title of Authorized Representative:

Signature: _____ Date: _____

Failure to sign or changes to this page shall render your bid non-responsive.

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****DRUG-FREE WORKPLACE PROGRAM**

IDENTICAL TIE BIDS - Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program (if such is available in the employee's community) by, any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of these requirements.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

VENDOR'S SIGNATURE

PRINTED NAME

NAME OF COMPANY

RFP-4677-21-OT State and Local Lobbying Services**City of Hollywood, Florida****SOLICITATION, GIVING, AND ACCEPTANCE OF GIFTS POLICY**

Florida Statute 112.313 prohibits the solicitation or acceptance of Gifts. "No Public officer, employee of an agency, local government attorney, or candidate for nomination or election shall solicit or accept anything of value to the recipient, including a gift, loan, reward, promise of future employment, favor, or service, based upon any understanding that the vote, official action, or judgment of the public officer, employee, local government attorney, or candidate would be influenced thereby." The term "public officer" includes "any person elected or appointed to hold office in any agency, including any person serving on an advisory body.

The City of Hollywood policy prohibits all public officers, elected or appointed, all employees, and their families from accepting any gifts of any value, either directly or indirectly, from any contractor, vendor, consultant, or business with whom the City does business.

The State of Florida definition of "gifts" includes the following:

- Real property or its use,
- Tangible or intangible personal property, or its use,
- A preferential rate or terms on a debt, loan, goods, or services,
- Forgiveness of indebtedness,
- Transportation, lodging, or parking,
- Food or beverage,
- Membership dues,
- Entrance fees, admission fees, or tickets to events, performances, or facilities,
- Plants, flowers or floral arrangements
- Services provided by persons pursuant to a professional license or certificate.
- Other personal services for which a fee is normally charged by the person providing the services.
- Any other similar service or thing having an attributable value not already provided for in this

section.

Any contractor, vendor, consultant, or business found to have given a gift to a public officer or employee, or his/her family, will be subject to dismissal or revocation of contract.

As the person authorized to sign the statement, I certify that this firm will comply fully with this policy.

SIGNATURE

PRINTED NAME

NAME OF COMPANY

TITLE

Failure to sign this page shall render your bid non-responsive.

RFP-4677-21-OT State and Local Lobbying Services

City of Hollywood, Florida

REFERENCE QUESTIONNAIRE

It is the responsibility of the contractor/vendor to provide a minimum of three (3) similar type references using this form and to provide this information with your submission. Failure to do so may result in the rejection of your submission.

Giving reference for: _____

Firm giving Reference: _____

Address: _____

Phone: _____

Fax: _____

Email: _____

1. **Q:** What was the dollar value of the contract?

A:

2. Have there been any change orders, and if so, how many?

A:

3. **Q:** Did they perform on a timely basis as required by the agreement?

A:

4. **Q:** Was the project manager easy to get in contact with?

A:

5. **Q:** Would you use them again?

A:

6. **Q:** Overall, what would you rate their performance? (Scale from 1-5)

A: ☐ **5** *Excellent* ☐ **4** *Good* ☐ **3** *Fair* ☐ **2** *Poor* ☐ **1** *Unacceptable*

7. **Q:** Is there anything else we should know, that we have not asked?

A:

The undersigned does hereby certify that the foregoing and subsequent statements are true and correct and are made independently, free from vendor interference/collusion.

Name: _____ Title: _____

Signature: _____ Date: _____

2022 DRAFT State and Local (County) Legislative Priorities

State Policy:

1. *Preservation of Home Rule and Opposition of Preemption Efforts:*
 - Oppose proposed legislation that would erode or impair Home Rule.
 - Oppose proposed legislation that would preempt a municipality's ability to operate as they currently do.
 - Oppose proposed legislation that would task the State with deciding the specific placement of public safety communications systems/towers and force a local government to reimburse the State for such costs (such as SB 1472 from the 2020 Legislative Session).
 - Preservation of the ability to charge a Local Business Tax and maintenance of the current rate for Communications Services Tax.
2. *Opposition of Cost Shifting and Unfunded Mandates on Local Governments:*
 - Oppose proposed legislation that would mandate action on/by municipalities without allocation of State resources to accomplish said action.
3. *Local Regulation of Short-Term Rentals and/or Party Houses:*
 - Oppose legislation which further strips municipalities' ability to regulate frequency and length of stay for properties used as short-term rentals.
 - Support the return of control of short-term rentals to local governments, namely municipalities, via proactive legislation.
4. *Anchoring Limitation Areas:*
 - Support additional local control over anchoring limitation areas, furthering the provisions of SB 1946 from the 2021 Legislative Session.
5. *Sovereign Immunity and Claim Bill Reform:*
 - With an expected proposed overhaul of Florida's sovereign immunity system as well as the threshold to require a claim bill, advocacy to make sure the City is shielded from great financial exposure.

State Funding:

1. *Seminole Gaming Compact*
 - Advocate for the reallocation of local mitigation funding as per the Seminole Gaming Compact based on a methodology that ensures fairness and equity centered on overall impact.
2. *Protect Current State Funding:*
 - Recurring funding for the Fred Lippman Center.

2022 DRAFT State and Local (County) Legislative Priorities

3. Advocate for Continued/Increased Funding:

- Funding to assist in planning and implementing the closure of the City's ocean outfall.
- Funding of permitting the sand-by-pass project and beach renourishment.
- Funding opportunities for septic to sewer conversions (likely via the Department of Environmental Protection).
- Funding for affordable housing efforts.
- Funding for environmental resiliency projects, including not limited to, seawalls and flooding mitigation efforts
- Funding of individual appropriation project requests via the legislative appropriation process.

State Regulatory:

1. Grants and Other Funding Opportunities:

- Continue to provide the City with funding opportunities via executive-branch state agencies, with a focus on drawn-down federal funds.

2. Coordination with Relevant State Agencies:

- Continued coordination between the City and executive-branch state agencies on matters which involve city operations (i.e. Department of Transportation, Department of Environmental Protection, Department of Economic Opportunity, and Division of Emergency Management).

Local Policy and Funding:

1. Funding and permitting of sand-by-pass project and beach renourishment.
2. Use of Tourist Development Taxes and/or Port Everglades revenues to fund the Segment #3 renourishment and ongoing sand by-pass costs.
3. Use of Tourist Development Taxes toward expenses that promote the City of Hollywood as a destination.
4. Implementation of the Transportation Surtax fund construction program.

Question and Answers for Bid #RFP-4677-21-OT - STATE AND LOCAL LOBBYING SERVICES

Overall Bid Questions

Question 1

What section as outlined in the format request (pgs 40-42) should the "Acknowledgment and Signature Page" on page 2 of the RFP be included in a response. **(Submitted: Aug 3, 2021 3:26:53 PM EDT)**

Answer

- Yes, the Acknowledgement and Signature Page must be signed and returned by an Authorized Representative of the company. **(Answered: Aug 4, 2021 1:00:09 PM EDT)**

Question 2

Will the City accept certificate-based digital signatures (that ensure authenticity of signer) wherever signatures are required? **(Submitted: Aug 5, 2021 11:24:11 AM EDT)**

Answer

- Yes, the City will accept certificate based digital signatures that ensure authenticity of signer. **(Answered: Aug 9, 2021 12:54:15 PM EDT)**