



# CITY OF HOLLYWOOD, FLORIDA

## PROCUREMENT SERVICES DIVISION

### Piggybacking Request Form

(Use for purchase(s) over \$15,000, when piggybacking off other contracts)

2016 OCT 17 PM 3:49  
CITY OF HOLLYWOOD  
PROCUREMENT SERVICES  
DIVISION

Date 10/13/2016

Department/Office Police

Division/Area CIU

Contact Person Dan Justus

Title Detective

Phone 954-967-4383

Email djustus@hollywoodfl.org

1. Requested Vendor Safeware

Vendor Number 27526

Address Landover, Maryland

Contact Person Peter Van Kirk

Title Dir. Govt. Security Solutions

Phone 561.400.1029

Email pvankirk@safewareinc.com

2. Contract title requesting to piggyback? U.S. Communities

Awarding Agency Fairfax County, Va

Contract Expiration Date N/A

Copy of Contract and Awarding Agency documentation is attached.

Yes  No

3. Product/Service being requested (be specific). State of the Art Technology infrastructure for crime reduction throughout the city. This includes CCTV, License Plate Readers and related components.

4. Detailed description of the products/services function and purpose. Closed Circuit Television (CCTV) and License Plate Reader (LPR) portable trailers to be placed in crime hotspots to be monitored in a real time fusion center. The fusion center will be staffed 24 hours a day, 7 days a week. This will allow officers to monitor

*Procurement Service Division use only*

Requisition # R  
(As Applicable)

Purchase Order # P  
(As Applicable)

Blanket Purchase Order # BPO  
(As Applicable)

multiple hot spots simultaneously and advise officers of current conditions or pending threats while en-route to locations.

License Plate Recognition (LPR) cameras to be placed at specific locations throughout the city. This technology will enable the police to track vehicles involved in criminal activity. For example, if a stolen vehicle passes an LPR camera, officers in the area will be notified and can take immediate interdiction.

5. Please explain what process the Department/Office took to verify and/or identify this contract. Recommended by Procurement Services.

6. Were alternative contracts evaluated to determine that the City is obtaining the most advantageous contract pricing for the required product/service?

Yes  No

Please explain The city of Hollywood is currently using the U.S. Communities contract.

7. Total cost of the requested product/service. \$95,000.

8. Total estimated annual (fiscal year) cost of requested product/service. \_\_\_\_\_

Account Number(s) 12.2000.20219.521.006452 \_\_\_\_\_

9. Is this product/service covered by a warranty?  Yes  No

If yes, please attach a copy of the warranty details.

10. Would this purchase(s) result in the potential of future purchases for related products/services being restricted to a particular vendor or create a specific vendor as sole source provider for related items?

Yes  No

If yes, please describe the related products/services and estimated cost(s.) \_\_\_\_\_

11. Would this purchase(s) result in any future maintenance costs which are not included in the initial purchase?

Yes  No

If yes, please attach a draft maintenance plan which includes cost estimates and funding source(s.) One year warranty is included in the purchase cost.

12. Is this a grant related purchase?  Yes  No

If yes, please provide details (timeline, expiration dates, milestones, special procurement requirements, etc.) \_\_\_\_\_

Will this require matching funds?  Yes  No

What is the grant source? \_\_\_\_\_

What is the grant (dollar) amount? \_\_\_\_\_

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Requisition # R \_\_\_\_\_  
(As Applicable)

Purchase Order # P \_\_\_\_\_  
(As Applicable)

Blanket Purchase Order # BPO \_\_\_\_\_  
(As Applicable)

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Systems for Award Management at [www.sam.gov](http://www.sam.gov).

Date of Advanced Search 6/11/14

Company Name(s) Searched  
Safeware

Search Results  
N/A

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**REQUESTING DEPARTMENT RECOMMENDATION**

**Note: By signing and returning this form, you are verifying and acknowledging that you have reviewed all portions (scope, terms, conditions, pricing, etc.) of the requested contract and recommend its approval based on the contract complying with the City of Hollywood's scope and pricing requirements and to the best of your knowledge the contract does not violate any applicable policy, statute, governing rule or regulation.**

[Signature] 3168  
Contact Person's Signature

10/13/2016  
Date

[Signature]  
Supervisor's Signature

10/13/16  
Date

[Signature]  
Director's Signature

10/13/16  
Date

**APPROVAL (Procurement Service Division Use Only)**




Verified By:	<u>[Signature]</u>	Date	<u>11/10/16</u>
Approved By:	<u>[Signature]</u>	Date	<u>11/15/2016</u>

*Procurement Service Division use only*

Requisition # R  
(As Applicable)

Purchase Order # P  
(As Applicable)

Blanket Purchase Order # BPO  
(As Applicable)

 		<b>Vetted Security Solutions</b> 1848 New Hampshire Blvd Saint Petersburg, FL 33703 Office: (727) 495-6396 Cell: (901) 545-9825			
Attention:	Detective Dan Justus	Date:			
Project Name:	MERC-V Trailer	Quote Number:	SW- 1472568/VS-95125_final		

## ***PROJECT QUOTATION***

The Safeware Team consisting of Safeware & Vetted Solutions are pleased to quote the following systems for the above referenced project:

### **Scope of Work:**

Safeware Team proposes to provide (2) MERC-V Video Trailers. The MERC-V is a small light weight mobile video surveillance trailer that can be deployed anywhere in the world to provide remote video monitoring and storage. The MERC-V can be used for construction site security, public event security, remote monitoring applications, traffic monitoring and analysis, disaster relief monitoring, facial recognition applications, license plate recognition, railway security and monitoring, and any other application where video surveillance is required.

The MERC-V Trailer includes all hardware listed below. It is designed to be rapidly deployed by a single officer with DOT approved trailer body complete with running lights and easily removable hitch for the security of your unit once deployed.

All hardware and software necessary for one complete trailer is included in this quote.



Qty	Model #	Description	Line Item	Extended Total
		<b>HARDWARE Portion:</b>		
(2)	MERC-V	<b>MERC-V Trailer Body</b> <u>Software Includes:</u> <ul style="list-style-type: none"> <li>• Includes Camera control package w/ motion detection, electronic fencing, and auto track capabilities.</li> <li>• Windows 8.1 Pro License</li> <li>• Samsung VMS &amp; Recording Software</li> </ul> <u>Hardware Includes:</u> <ul style="list-style-type: none"> <li>• Custom Built Battery Rack</li> <li>• 1x Raptor 3 Camera</li> <li>• 1x Mango DSP</li> <li>• 20 ft. Pneumatic Winch with all cabling on interior</li> <li>• Samsung PTZ Camera SNP-6320RH with 32x Zoom.</li> <li>• Samsung Fixed Tamper Camera</li> <li>• 6 Port Industrial Switch</li> <li>• Batteries for 7 days runtime</li> <li>• Micro PC w/ Dual-core 64 bit x86 CPU 1.9 GHz + HD 4000 w/ 500 GB SSD and 8GB RAM</li> <li>• Micro Shutdown Controller</li> <li>• Wireless Router / Modem</li> <li>• 12 to 24 VAC Power Supplies for Camera Power</li> <li>• External Cell Antenna Mast Mounted</li> <li>• Flashing LED Strobos Body / Mast Mounted</li> <li>• Solar Charge Controller</li> <li>• Remote Power Monitoring System</li> <li>• 2x 125 Watt Solar Panels</li> <li>• Sunlight Readable Monitor and Keyboard Kit for localized control of trailer</li> <li>• Includes Training of customer on trailer</li> <li>• Includes Trailer Transport to customer location</li> </ul>		
		<b>Extended Total Cost:</b>	<b>See Attached</b>	<b>Safeware Quote</b>

**Proposal Notes:**

1. All prices are quoted in USD and will remain firm and in effect for 120 days.
2. This Quote does not include anything outside the above stated bill of materials.
3. Complete system includes one (1) year parts and labor warranty.
4. Connectivity is assumed cellular and requires single data plan per trailer added to the current carrier plan.
5. Cellular Activation provided on Customer Cell Plan and subject to all payment terms of their current carrier contract rates.
6. Requires customer provided radio for line of sight connection
7. Customer to provide ONSSI Camera Licenses and Vigilant Software Licensing fee's

<b>Hollywood MERC-V Trailer Project</b>	<b>Extended Total: See Attached Safeware Quote</b>	
<b>Accepted By:</b>	<b>Date:</b>	<b>P.O#</b>



**QUOTATION**

5641 S. Laburnum Avenue  
 Richmond, VA 23231  
 USA  
 804-236-0579  
 www.safewareinc.com

Order Number	
1472568	
Order Date	Page
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Quote Expires On 11/30/2016

**Bill To:**                    **Customer ID:**        67038  
 City of Hollywood  
 P.O. Box 229045  
 Attn: Accounts Payable  
 Hollywood, FL 33022-9045  
 USA  
 954-921-3380

**Ship To:**  
 Hollywood Police Dept.  
 3250 Hollywood Boulevard  
 Hollywood, FL 33021

<b>PO Number</b>	<b>Taker</b>	<b>Email</b>
MERC-V Trailer	Kim Haller	khaller@safewareinc.com
<b>Freight Terms</b>	<b>Phone</b>	<b>Fax</b>
Bill Freight		

<b>Quantities</b>					<b>Item ID</b>	<b>Pricing UOM</b>	<b>Unit Price</b>	<b>Extended Price</b>
<b>Ordered</b>	<b>Allocated</b>	<b>Remaining</b>	<b>UOM Unit Size</b>	<b>Disp.</b>				
1.00	0.00	1.00	EA		PVANKIRK	EA	0.00	0.00
				1.0	For questions regarding this proposal please contact:  Peter Van Kirk Safeware-Mallory Director-Government Security Solutions (M) 561-262-8343 (O) 561-400-1029 (F) 804-236-0429 (E) pvankirk@safewareinc.com	1.0		
2.00	0.00	2.00	EA		SFW MERC-V	EA	47,500.00	95,000.00
				1.0	<b>List Price:</b> 101,753.77 <b>USC Discount:</b> 41% <b>Your Discount:</b> 53.32%			
				1.0	MERC-V Trailer Body	1.0		
1.00	0.00	1.00	EA		US COM	EA	0.00	0.00
				1.0	US Communities Contract Information Contract number: 4400001839 Standard freight charges for shipments within the continental US are paid. Any Hazardous material charges or expedited freight will be billed. *Agency must be registered with US Communities at www.uscommunities.org	1.0		



# QUOTATION

5641 S. Laburnum Avenue  
Richmond, VA 23231  
USA  
804-236-0579  
www.safewareinc.com

Order Number	
1472568	
Order Date	Page
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Quote Expires On 11/30/2016

Quantities					Item ID	Pricing UOM	Unit Price	Extended Price
Ordered	Allocated	Remaining	UOM Unit Size	Disp. Item Description				

Total Lines: 3

**SUB-TOTAL:** 95,000.00

**TAX:** 0.00

**AMOUNT DUE:** 95,000.00

*Actual freight added per freight terms*





# County of Fairfax, Virginia

## AMENDMENT

Safeware, Inc.  
4403 Forbes Blvd.  
Lanham, MD 20706

MAY 18 2016

### AMENDMENT NO. 3

**CONTRACT TITLE:** Public Safety and Emergency Preparedness and Related Services

**CONTRACT NO.:** 4400001839

**SUPPLIER CODE:** 1000011775

The above contract is hereby amended as follows:

1. To change the contractor's address, as follows:

	Original Contractor Information	New Contractor Information
<b>Address</b>	3200 Hubbard Road	4403 Forbes Blvd.
	Landover, MD. 20785-2005	Lanham, MD 20706

2. To renew for two (2) years, effective October 1, 2016 through September 30, 2018.
3. To incorporate the attached new technical service rate, equipment and rental price lists, effective immediately.

All other terms and conditions remain the same.

**Acceptance:**

BY: *Charles Radcliffe*  
 (Signature)  
Charles Radcliffe  
 (Printed)

*Vice President*  
 (Title)  
5/18/2016  
 (Date)

*for* *Patricia Innocenti*  
 Cathy A. Muse, CPPO  
 Director/County Purchasing Agent

**DISTRIBUTION:**

Finance – Accounts Payable/e  
 FRD – Christina Fisher/e  
 FCPD – Lander Napper/e  
 DPSC – Vijay Sood/e  
 Sheriff's Office – Kevin Burns/e  
 DPWES, Noman Control Pollution Plant – Cliff Davis/e  
 DPWES, Maintenance & Stormwater – Don Lacquement/e  
 MWCOG – George Hohmann ([ghohmann@mwkog.org](mailto:ghohmann@mwkog.org))  
 U.S. Communities – Scott Wilson ([swilson@uscommunities.org](mailto:swilson@uscommunities.org))

Contractor  
 Contract Specialist – L. Robinson  
 ACS, Team 1 – J. Waysome - Tomlin

Department of Purchasing & Supply Management  
 12000 Government Center Parkway, Suite 427  
 Fairfax, VA 22035-0013  
 Website: [www.fairfaxcounty.gov/dpsm](http://www.fairfaxcounty.gov/dpsm)  
 Phone (703) 324-3201, TTY: 1-800- 828-1140, Fax: (703) 324-3228

# Safeware Mallory Contract

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### Lead Agency:

County of Fairfax, Virginia

### Contract Number:

4400001839

3 year initial term, September 1, 2011 to September 30, 2014  
 Option to renew for (4) additional (1) year periods  
**The contract is renewed for two (2) years, effective October 1, 2016 through September 30, 2018**

Safeware Mallory Contract No. RQ11-205753-10A has been changed to Contract No. 4400001839 due to a system change at Fairfax County. There are no changes to the actual contract other than the contract number, please contact your U.S. Communities program manager if you have any questions.

### Contract Documents:

- [Contract No. 4400001839](#)
- [Contract Amendments](#)

### RFP Documents:

- [RFP11-205753-10 FINAL](#)
- [Addendum 1](#)
- [Addendum 2](#)
- [RFP Posting Document](#)

## Postings

Number of suppliers who responded to RFP: 4

Posting Information:	Date Posted:
U.S. Communities: Upcoming Solicitations	March 11, 2011 to April 7, 2011
Fairfax County Purchasing and Supply Management Website	March 11, 2011 to April 7, 2011
Onvia Demand Star	March 11, 2011 to April 7, 2011
Canadian MERX Public Tenders	March 11, 2011 to April 7, 2011
Association of Oregon Counties	March 11, 2011 to April 7, 2011
State of Hawaii and Oregon	March 11, 2011 to April 7, 2011

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