Hach

5600 Lindbergh Drive - Loveland, CO 80539
800-227-4224 --- orders@hach.com

QUOTE #:	**Q041514BG1**

Mr. Francois Domond
City of Hollywood
1621 North 14th Ave.
Hollywood, FL 33021
fdomond@hollywoodfl.org
(954) 921-3522

Quote Date:	2/6/2015
Expiration:	4/30/2015
HACH RSM:	Chris Bunch
RSM email:	Chris Bunch
RSM phone:	970-214-9094

Project: City of Hollywood WIMS_SCADA_Client_SQL

For ordering purposes - Reference Qte 100061747

Please submit your order to support@hach.com or fax 970-669-2932

Include on PO: • QUOTE#
- **Bill to address and contact info**
- **Installation address and primary user contact information (no PO Box please)**
- **Fed Ex delivery address and contact for your software**

WIMS Software License, FIve (5) Concurrent Users, Two (2) Facilities, Client-supplied SQL

Hach WIMS™ with 5 concurrent users, 2 facility databases, 1 year of support (starts on ship date) MS SQL Server Support NOTE: Software ships and you will be contacted to initiate services (if applicable) within 6 working days of receipt of order. **Part Numbers: WM-MU,WM-SW,DMWIMS-SPT-BAS, 4 WM-MU-CONUSR-DB, 1 WM-FACIL-DB1, WM-DBSQLSERVER**	$	13,900.00
WIMS Software Support for City of Hollywood (1 Years) • Includes software updates and upgrades, telephone technical support. **NOTE:** 1.) Yearly support cost for one year, based on City of Hollywood configuration is $3,672/year Initial year of Support is provided at no additional cost **Part Number: 1 DMWIMS-SPT-BAS**	$	0.00
Hach LAB Cal for 2 Facilities (Sample Scheduling and Tracking) Part Numbers: 1 WM-MU-LABCAL,1 WM-LABCAL-ADDL	$	5,600.00
Two Standard SCADA Interfaces for Hach WIMS™: Please go to www.hach.com/im, under "Helpful Links" click on Standard SCADA and LIMS Interfaces to review the list of Standard SCADA interfaces currently available. Please verify your system is listed and click on the Documentation link to review the technical details of the interface. Contact IIM Support at 800-667-0067 if you need assistance. NOTE: If your SCADA system is not on the Hach list of standard interfaces, a custom interface will be required and additional costs will be incurred. Completion of custom interfaces may extend beyond the completion of other aspects of the project but should not delay the use of most WIMS functionality. You should discuss impact to the project schedule with your HACH RSM and Project Manager. **Part Numbers: 2 WM-SCADA-INT**	$	5,200.00

WIMS Implementation and On-site Training Services

TERMS are net 30 days. Prices on this quote are firm for 60 days. Prices in US dollars. Licensing for end user not for export. Services will be invoiced either in eighty service hour increments or at the completion of services whichever comes first. Additional fees may be incurred due to project delays due to customer's availability, actions and/or requests. Payment is due thirty days from the date of invoice.

"Hach Company agrees to refund the City of Hollywood $5600 [PN WM-MU-LABCAL], which is for the LabCal software cost if the City determines and notifies Hach in writing that LabCal will not meet their requirements. This offer expires 60 days after the onsite training and startup services are complete."

Hach Integrated Information Management Product Descriptions

Hach Water Information Management Solution™ (Hach WIMS™)
Hach WIMS is designed specifically for drinking water and wastewater systems to help users make more informed decisions, providing tools for analysis, monitoring, and reporting   Data is captured automatically or manually from multiple data sources and stored in a central, secure database with easy local or web access. Hach WIMS offers various levels of software from single-user to enterprise and provides flexible financing options.
• Hach WIMS Multi User:
    MSSQL Express 4GB database supports up to 10 users, 20 facility databases,
    MSSQL 2012 Express database support allows up to 20 users, 20 facility databases, 10 GB DB size,
    MS SQL or Oracle Database support allows up to 20 users, unlimited DB Size
• Hach WIMS Enterprise custom implementation supports unlimited # of users, multiple facilities, requires MS SQL or Oracle
• Additional Concurrent Users, Facility databases, up to the supported limit, may be purchased; MS SQL/ORACLE support may also be purchased
• Hach WIMS OnLine - Software as a Service web based hosted solution: supports unlimited named users, is always the latest software, includes support. Licenses for additional named users, megabytes and facilities may be purchased.

Hach WIMS Lab Cal Module
Hach LAB Cal is a water laboratory data management system, specifically designed for drinking water and wastewater providing easy-to-use sample scheduling and tracking tools for effective lab data management. The visual environment takes the complexity out of managing your scheduled samples. Time-saving features, familiar formats, simple workflows, and pricing that is far less than traditional LIMS systems make Hach LAB Cal a very robust and cost-effective solution.

SCADA Interface for Hach WIMS
Interfaces are available for all water and wastewater industry SCADA systems. Hach SCADA interfaces transfer data seamlessly and automatically to Hach WIMS from your SCADA system.

LIMS Interface for Hach WIMS
Interfaces are available for all water and wastewater industry LIMS systems. Hach LIMS interfaces transfer data seamlessly and automatically to Hach WIMS from your LIMS system.

Hach WIMS Remote and Portable Solutions
Windows Mobile devices, tablet computers, and laptops can be used to collect, capture, and verify data at the source, allowing remote data entry into Hach WIMS.

Hach JOB Cal®
Hach JOB Cal Basic and Hach JOB Cal Plus are easy, cost-effective maintenance scheduling solution. The software automatically builds an interactive color-coded calendar for easy management of job activities. Hach JOB Cal Plus also provides the ability to track purchasing, inventory, vendors and labor as well as display equipment drawings and pictures.

SCADA Interface for JOB Cal®
Interfaces are available for all water and wastewater industry SCADA systems. Hach SCADA interfaces transfer equipment runtimes automatically to Hach JOB Cal from your SCADA system.

Custom Reports for JOB Cal®
Allows development of custom reports in addition to the industry standard reports included in JOB Cal.

Southern Regional WW Treatment Plant Implementation Services Database Configuration, Report, and Data Entry Form development. Typically includes (your Project Manager will finalize the scope of work based on your needs): • Project Administration • Consultation to gather information and determine specific needs to create a project plan. • Remote Install Assistance (Requires high-speed Internet Access) • Basic Variable setup - Adapting an industry standard list of parameters and calculations for your plant/system. • Site specific calculation setup • The Hach Project Manager will complete set up of the following regulatory reports (located in I:\SALES\PRESALES_PROJECTS\2013\City of Hollywood_FL): - AA32A844.TIF (36 pages for WW) • 1 standard format monthly KPI report with up to 10 user defined KPIs (key performance indicators) • Predefined dashboard with 10 user defined KPI's and KPI graph set • Migration of historical data • 1 standard format yearly summary KPI report with up to 10 user defined KPIs • Data Entry Form development including 1 Custom Data Entry Form and standard Monthly Data Entry Forms for all parameters	$	19,040.00

Water Treatment Plant Implementation Services
Database Configuration, Report, and Data Entry Form development.
Typically includes (your Project Manager will finalize the scope of work based on your needs):
• Project Administration
• Consultation to gather information and determine specific needs to create a project plan.
• Remote Install Assistance (Requires high-speed Internet access)
• Basic Variable setup - Adapting an industry standard list of parameters and calculations for your plant/system.
• Site specific calculation setup
• The Hach Project Manager will complete set up of the following regulatory reports (located in I:\SALES\PRESALES_PROJECTS\2013\City of Hollywood_FL)
   - AA32A844.TIF (5 pages for WTP)
   - Hollywood_org_20131108_111055 (6 Pages entry)
• 1 standard format monthly KPI report with up to 10 user defined KPIs (key performance indicators)
• Predefined dashboard with 10 user defined KPI's and KPI graph set
• 1 standard format yearly summary KPI report with up to 10 user defined KPIs
• Data Entry Form development including 1 Custom Data Entry Form and standard Monthly Data Entry Forms for all parameters
	$	12,160.00

LAB Cal Setup includes input of 40 tests/analytes (methods), 20 samples (which includes scheduling), 10 personnel, chain of custody report, and certificate of analysis report.	$	2,640.00
4 Days - Onsite Training and Services • Installation Review • 1.5 days of Training - Basic, Advanced, and Admin • SCADA Interface installation, configuration and training. Up to 10 variables will be cross referenced. • LIMS Interface installation, configuration and training. Up to 10 variables will be cross referenced. **Part Numbers: 4 DM_WIMS-OSS-TRN, 1 DM_WIMS-TRVLEXP, 1 DM_WIMS-TRVLTME**	$	9,050.00
Total Project Cost:	$	67,590.00

Hach JOB Cal Plus Portable Software (only available with JOB Cal® Plus)
Upload Work Orders to a Windows Mobile handheld, record tasks performed, and sync to JOB Cal Plus database.

Services
Hach offers a comprehensive set of services, such as training, programming, installation assistance, set up, configuration, and other specific customer requests to ensure successful use of Hach software.

Training
Hach training can be provided at a Hach Facility, at the customer site, or over the web. Training sessions can be tailored for each customer or provided for multiple customers in a structure classroom environment.